



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

MIFID II product governance / Retail investors, professional investors and ECPs target market – Solely for the purposes of the manufacturer’s product approval process, the target market assessment in respect of the Securities has led to the conclusion that: (i) the target market for the Securities is eligible counterparties, professional clients and retail clients, each as defined in Directive 2014/65/EU (as amended, "**MiFID II**"); (ii) all channels for distribution to eligible counterparties and professional clients are appropriate, except for pure execution services for the latter; and (iii) the following channels for distribution of the Securities to retail clients are appropriate - investment advice and portfolio management on primary and secondary markets and execution with appropriateness on the secondary market (no distribution via execution only), subject to the distributor’s suitability and appropriateness obligations under MiFID II, as applicable. Any person subsequently offering, selling or recommending the Securities (a "**distributor**") should take into consideration the manufacturer’s target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Securities (by either adopting or refining the manufacturer’s target market assessment) and determining appropriate distribution channels, subject to the distributor’s suitability and appropriateness obligations under MiFID II, as applicable.

Final Terms

MEDIOBANCA - Banca di Credito Finanziario S.p.A.

Legal entity identifier (LEI): PSNL19R2RXX5U3QWHI44

Issue of up to 2,000 Certificates “Knock-in Reverse Convertible Securities linked to ENEL S.p.A. and ENI S.p.A. Shares due 15 December 2023”

commercially named

“Coupon Lock-In Worst of Certificates linked to ENEL S.p.A. and ENI S.p.A. Shares”

under the

Issuance Programme

SERIES NO: 381

TRANCHE NO: 1

Issue Price: EUR 20,000 per Security

Dealer: Mediobanca – Banca di Credito Finanziario S.p.A.

The date of these Final Terms is 19 November 2020



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

Any person making or intending to make an offer of the Securities may only do so:

- (i) in those Non-exempt Offer Jurisdictions mentioned in Paragraph 11 of Part B below, provided such person is a Dealer or an Authorised Offeror (as such term is defined in the Base Prospectus) and that the offer is made during the Offer Period specified in that paragraph and that any conditions relevant to the use of the Base Prospectus are complied with; or
- (ii) otherwise in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Regulation or to supplement a prospectus pursuant to Article 23 of the Prospectus Regulation, in each case, in relation to such offer.

Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Securities in any other circumstances.

Investors should note that if a supplement to or an updated version of the Base Prospectus referred to below is published at any time during the Offer Period (as defined below), such supplement or updated base prospectus, as the case may be, will be published and made available in accordance with the arrangements applied to the original publication of these Final Terms. Any investors who have indicated acceptances of the Offer (as defined below) prior to the date of publication of such supplement or updated version of the Base Prospectus, as the case may be, (the "**Publication Date**") have the right within two working days of the Publication Date to withdraw their acceptances.

PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 25 May 2020, the Supplement to the Base Prospectus published and approved on or before the date of these Final Terms (copies of which are available as described below) and any other Supplement to the Base Prospectus which may have been published and approved before the issue of any additional amount of Securities (the "**Supplements**") (provided that to the extent any such Supplement (i) is published and approved after the date of these Final Terms and (ii) provides for any change to the Conditions of the Securities such changes shall have no effect with respect to the Conditions of the Securities to which these Final Terms relate) which together constitute a base prospectus for the purposes of Regulation (EU) 2017/1129 (as amended, the "**Prospectus Regulation**") (the "**Base Prospectus**"). The Base Prospectus has been passported into Italy in compliance with Article 25 of the Prospectus Regulation. This document constitutes the Final Terms of the Securities described herein for the purposes of Article 8 of the Prospectus Regulation and must be read in conjunction with the Base Prospectus. Full information on Mediobanca - Banca di Credito Finanziario S.p.A. (the "**Issuer**") and the offer of the Securities is only available on the basis of the combination of these Final Terms and the Base Prospectus. A summary of the Securities is annexed to these Final Terms. **The Base Prospectus and the Supplement to the Base Prospectus and these Final Terms are available for viewing at the Issuer's registered office at Piazzetta Enrico Cuccia 1, 20121 Milan, Italy, at the Issuer's representative office at Piazza di Spagna 15, 00187 Rome, Italy and on the website of the Issuer acting also**



as distributor (www.mediobanca.com) and copies may be obtained free of charge from the Issuer upon request at its registered address.

References herein to numbered Conditions are to the terms and conditions of the relevant series of Securities and words and expressions defined in such terms and conditions shall bear the same meaning in these Final Terms in so far as they relate to such series of Securities, save as where otherwise expressly provided.

GENERAL PROVISIONS

The following terms apply to each series of Securities:

- | | | |
|-----|---|---|
| 1. | Issuer: | Mediobanca - Banca di Credito Finanziario S.p.A. |
| 2. | Guarantor: | Not applicable |
| 3. | Series Number | 381 |
| 4. | Tranche Number: | 1 |
| 5. | Issue Currency: | Euro (" EUR ") |
| 6. | Notional Amount of Security: | EUR 20,000 |
| | Aggregate Notional Amount | Up to EUR 40,000,000 |
| 7. | Issue Price per Security | EUR 20,000 |
| 8. | Trade Date: | 16 November 2020 |
| 9. | Issue Date: | 16 December 2020 |
| 10. | Date of approval for issuance of Securities obtained: | 2 December 2019 |
| 11. | Consolidation: | Not applicable |
| 12. | Type of Securities: | (a) Certificates (b) The Securities are Share Securities |



The provisions of Annex 3 (Additional Terms and Conditions for Share Securities) shall apply until the occurrence of a Payout Switch. Following the occurrence of a Payout Switch, the Securities will no longer be Share Securities and the provisions of Annex 3 (Additional Terms and Conditions for Share Securities) will cease to apply.

Unwind Costs: Applicable

- 13.** Exercise Date
The Exercise Date is 8 December 2023 or, if any such day is not a Business Day, the immediately succeeding Business Day.
- 14.** Form of Securities:
Temporary Global Security exchangeable for a Permanent Global Security which is exchangeable for Definitive Securities only in the limited circumstances specified in the Permanent Global Security
TEFRA D Rules shall apply.
- 15.** Business Day Centre(s):
The applicable Business Day Centres for the purposes of the definition of "Business Day" in Security Condition 3 are Milan and TARGET2 System.
- 16.** Settlement:
Settlement will be by way of cash payment (Cash Settled Securities)
- 17.** Settlement Date:
The settlement date for the Securities is 15 December 2023 as adjusted in accordance with the Following Business Day Convention.
- 18.** Rounding Convention for Cash Settlement Amount:
Not applicable
- 19.** Variation of Settlement:
(a) Issuer's option to vary settlement: The Issuer does not have the option to vary settlement in respect of the Securities.



| | | |
|------------|---|---|
| 20. | Redenomination: | Applicable |
| 21. | FX Settlement Disruption Event Determination: | Not applicable |
| 22. | Cash Settlement: | Applicable |
| | (i) Guaranteed Cash Settlement Amount: | Not applicable |
| | (ii) Maximum Amount | Not applicable |
| | (iii) Minimum Amount | Not applicable |
| 23. | Final Payout MFP Payouts | Multiple Final Payout – Reverse Convertible Securities: Multiple Final Payout – KI –Reverse Convertible Securities: (A) if no Knock-in Event has occurred: Notional Amount x Constant Percentage 1; or (B) if a Knock-in Event has occurred: Notional Amount × Max (Constant Percentage 2 + Gearing × Option; Floor Percentage) Where: "Constant Percentage 1" means 100%; "Constant Percentage 2" means 100%; "Gearing" means -1; "Option" means Put; "Put" means Max (Strike Percentage – Final Settlement Value; Constant Percentage 3); |



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

"**Strike Percentage**" means 100%;

"**Constant Percentage 3**" means 0%;

"**Floor Percentage**" means 0%;

"**Final Settlement Value**" means Worst Value;

"**Worst Value**" means, in respect of the MFP Valuation Date, the lowest Underlying Reference Value for any Underlying Reference in the Basket in respect of such MFP Valuation Date;

"**Basket**" means the Basket of Shares as set out in item 31(a) below;

"**Underlying Reference Value**" means, in respect of an Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;

"**Underlying Reference**" means each Underlying Reference^k;

"**Underlying Reference^k**" means as set out in item 31(a) below;

"**Underlying Reference Closing Price Value**" means, in respect of the MFP Valuation Date, the Closing Price in respect of such day;

"**Closing Price**" means the official closing price of such Underlying Reference on such day, as determined by the Calculation Agent, subject to certain adjustments;

"**MFP Valuation Date**" means the MFP Settlement Valuation Date;

"**MFP Settlement Valuation Date**" means the Settlement Valuation Date;

Strike Price Average Value: Applicable;

"**Underlying Reference Strike Price**" means the



arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

In respect of the Strike Days:

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where

"MFP Valuation Date" means the Strike Days;

"Strike Period" means the period from (and including) 2 December 2020 to (and including) 8 December 2020;

"Strike Days" means 2 December 2020, 3 December 2020, 4 December 2020, 7 December 2020, and 8 December 2020;

Averaging Date Consequences: Applicable, in the event that a Strike Day is a Disrupted Day: Postponement.

Payout Switch:

- Payout Switch Election
- Automatic Payout Switch

Applicable

Not applicable

Applicable

"Automatic Payout Switch Event" means that the MFP APS Value is equal to or greater than the Automatic Payout Switch Level in respect of the MFP APS Valuation Period;

"Automatic Payout Switch Level" means 100%;

"MFP APS Value" means the Greatest Worst Value;

"Greatest Worst Value" means in respect of a MFP Valuation Period, the highest Worst Value for all the MFP Valuation Dates in such MFP Valuation Period;

"Worst Value" means, in respect of the MFP



Valuation Date, the lowest Underlying Reference Value for any Underlying Reference in the Basket in respect of such MFP Valuation Date;

"**Basket**" means the Basket of Shares as set out in item 31(a) below;

"**Underlying Reference**" means each Underlying Reference^k;

"**Underlying Reference^k**" means as set out in item 31(a) below;

"**Underlying Reference Value**" means, in respect of an Underlying Reference and a MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by relevant the Underlying Reference Strike Price;

"**Underlying Reference Closing Price Value**" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

"**Closing Price**" means, the official closing price of such Underlying Reference on such day, as determined by the Calculation Agent, subject to certain adjustments;

"**MFP Valuation Period**" means MFP APS Valuation Period;

"**MFP APS Valuation Period**" means the period from and including 8 September 2021 to and including 8 December 2023;

"**MFP Valuation Date**" means each MFP APS Valuation Date;

"**MFP APS Valuation Date**" means each Settlement Price Date;

"**Settlement Price Date**" means each Observation



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

Date;

“**Observation Date**” is as set out in item 46(i);

“**Payout Switch Date**” means the relevant Observation Date on which the Automatic Payout Switch Event occurs;

Strike Price Average Value: Applicable;

“**Underlying Reference Strike Price**” means the arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

In respect of the Strike Days:

“**Underlying Reference Closing Price Value**” means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where:

“**MFP Valuation Date**” means the Strike Days;

“**Strike Days**” means 2 December 2020, 3 December 2020, 4 December 2020, 7 December 2020 and 8 December 2020;

“**Strike Period**” means the period from (and including) 2 December 2020 to (and including) 8 December 2020;

Averaging Date Consequences: Applicable, in the event that a Strike Day is a Disrupted Day: Postponement.

“**Switched Payout**” means Multiple Final Payout – Constant Percentage Securities:

Notional Amount × Constant Percentage 1

“**Constant Percentage 1**” means 100%.

- Target Switch Payout:

Not applicable

24. Entitlement:

Not applicable



25. Exchange Rate Not applicable
26. Settlement Currency: The settlement currency for the payment of the Cash Settlement Amount is EUR.
27. Calculation Agent: The Calculation Agent is Mediobanca – Banca di Credito Finanziario S.p.A.
Piazzetta E. Cuccia, 1
20121 Milan
Italy
28. Governing law: English law

PRODUCT SPECIFIC PROVISIONS

29. Hybrid Securities: Not applicable
30. Index Securities: Not applicable
31. Share Securities: Applicable
- (a) Share(s)/Share Company/Basket Company/GDR/ADR: The Securities are linked to the performance of 2 Shares (each an "**Underlying Reference**"^k and together a "**Basket of Shares**") as set out in the table below.
- | k | Share | Bloomberg Code |
|---|-------------|----------------|
| 1 | ENEL S.p.A. | ENEL IM Equity |
| 2 | ENI S.p.A. | ENI IM Equity |
- (b) Relative Performance Basket: Not applicable
- (c) Share Currency: EUR
- (d) ISIN of Share(s):
- | Share | ISIN of Share |
|-------------|---------------|
| ENEL S.p.A. | IT0003128367 |
| ENI S.p.A. | IT0003132476 |
- (e) Exchange(s): Borsa Italiana S.p.A. – M.T.A.



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

| | | |
|-----|---|--|
| (f) | Related Exchange(s): | Borsa Italiana S.p.A. - IDEM |
| (g) | Exchange Business Day: | All Share Basis |
| (h) | Scheduled Trading Day: | All Share Basis |
| (i) | Weighting: | Not applicable |
| (j) | Settlement Price: | Official closing price |
| (k) | Closing Price: | Official closing price |
| (l) | Specified Maximum Days of Disruption: | 3 (three) Scheduled Trading Days |
| (m) | Valuation Time: | Scheduled Closing Time as defined in Security Condition 3 |
| (n) | Settlement on Occurrence of an Extraordinary Event: | Delayed Settlement on Occurrence of an Extraordinary Event: Not applicable |
| (o) | Share Correction Period | As per Share Security Condition 1 |
| (p) | Dividend Payment: | Not applicable |
| (q) | Listing Change: | Applicable |
| (r) | Listing Suspension: | Applicable |
| (s) | Illiquidity: | Not applicable |
| (t) | Tender Offer: | Applicable |
| (u) | CSR Event: | Not applicable |



| | | |
|-----|---|--|
| (v) | Hedging Liquidity Event: | Applicable Maximum Hedging Liquidity Level: As per Share Security Condition 5.3 |
| (w) | Dividend Protection: | Not applicable |
| 32. | ETI Securities | Not applicable |
| 33. | Debt Securities: | Not applicable |
| 34. | Commodity Securities: | Not applicable |
| 35. | Inflation Index Securities: | Not applicable |
| 36. | Currency Securities: | Not applicable |
| 37. | Fund Securities: | Not applicable |
| 38. | Futures Securities: | Not applicable |
| 39. | Credit Securities: | Not applicable |
| 40. | Underlying Interest Rate Securities: | Not applicable |
| 41. | OET Certificates: | Not applicable |
| 42. | Additional Disruption Events and Optional Additional Disruption Events: | (a) Additional Disruption Events: Applicable (b) Optional Additional Disruption Events: Applicable The following Optional Additional Disruption Events apply to the Securities: Increased Cost of Hedging |



Insolvency Filing

Extraordinary External Event

Jurisdiction Event

Significant Alteration Event

(c) Settlement:

Delayed Settlement on Occurrence of an
Additional Disruption Event and/or Optional
Additional Disruption Event: Not applicable

43. Knock-in Event:

Applicable

If the Knock-in Value is less than the Knock-in Level
on the Knock-in Determination Day

(a) Knock-in Valuation:

Applicable

"**Knock-in Value**" means the Worst Value;

"**Worst Value**" means, in respect of a MFP Valuation
Date, the lowest Underlying Reference Value for any
Underlying Reference in the Basket in respect of such
MFP Valuation Date;

"**Basket**" means the Basket of Shares as set out in item
31(a) above;

"**Underlying Reference Value**" means, in respect of
the Underlying Reference and the MFP Valuation
Date, (i) the Underlying Reference Closing Price
Value for such Underlying Reference in respect of
such MFP Valuation Date (ii) divided by the relevant
Underlying Reference Strike Price;

"**Underlying Reference**" means each Underlying
Reference^k;

"**Underlying Reference^k**" means as set out in item



31(a) above;

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Price in respect of such day;

"Closing Price" means, the official closing price of the Underlying Reference on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

"MFP Valuation Date" means the Knock-in Determination Day.

Strike Price Average Value: Applicable;

"Underlying Reference Strike Price" means the arithmetic average Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

In respect of the Strike Days:

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where:

"MFP Valuation Date" means the Strike Days;

"Strike Period" means the period from (and including) 2 December 2020 to (and including) 8 December 2020;

"Strike Days" means 2 December 2020, 3 December 2020, 4 December 2020, 7 December 2020 and 8 December 2020;

Averaging Date Consequences: Applicable, in the event that a Strike Day is a Disrupted Day: Postponement.

(b) FX Knock-in Valuation: Not applicable



- (c) Level: Not applicable
- (d) Knock-in Level 70%
- (e) Knock-in Period Beginning Date: Not applicable
- (f) Knock-in Period Beginning Date Not applicable
Day Convention:
- (g) Knock-in Determination Period: Not applicable
- (h) Knock-in Determination Day(s): 8 December 2023
- (i) Knock-in Period Ending Date: Not applicable
- (j) Knock-in Period Ending Date Day Not applicable
Convention:
- (k) Knock-in Valuation Time: Not applicable
- (l) Knock-in Observation Price Source: Not applicable
- (m) Disruption Consequences: Not applicable
- 44. Knock-out Event: Not applicable**
- 45. PROVISIONS RELATING TO REMUNERATION IN RESPECT OF CERTIFICATES**
- (a) Remuneration: Applicable
Coupon Switch: Not applicable
- (i) Remuneration Period(s): Not applicable
- (ii) Remuneration Payment Date(s): The fifth Business Day following the relevant Remuneration Valuation Date



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

Record Date(s): the second Business day preceding the relevant Remuneration Payment Date

- | | | |
|--------|---|---|
| (iii) | Business Day Convention for Remuneration Payment Date(s): | Following |
| (iv) | Party responsible for calculating the Remuneration Rate(s) and Remuneration Amount(s) (if not the Calculation Agent): | Not Applicable |
| (v) | Margin(s): | Not applicable |
| (vi) | Maximum Remuneration Rate: | Not applicable |
| (vii) | Minimum Remuneration Rate: | Not applicable |
| (viii) | Day Count Fraction: | Not applicable |
| (ix) | Remuneration Settlement: | to Not Applicable |
| (x) | Remuneration Basis: | Linked Remuneration Amount Certificates |
| (xi) | Remuneration Rate: | Applicable |

Remuneration Rate⁽¹⁾

MFP Digital Coupon applicable:

- (i) If the Digital Coupon Condition is satisfied in respect of MFP Coupon Valuation Date(i):
Rate 1(i); or



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

(ii) if the Digital Coupon Condition is not satisfied in respect of MFP Coupon Valuation Date(i):

Rate 2(i),

Where:

"**Rate 1(i)**" means 1.32% for all i;

"**Rate 2(i)**" means 0% for all i;

"**i**" means the relevant MFP Coupon Valuation Date;

"**Digital Coupon Condition**" means that the DC Barrier Value for the relevant MFP Coupon Valuation Date is greater than or equal to the Barrier Level;

"**Barrier Level**" means 70%;

"**DC Barrier Value**" means the Worst Value;

"**Worst Value**" means, in respect of a MFP Valuation Date, the lowest Underlying Reference Value for any Underlying Reference in the Basket in respect of such MFP Valuation Date;

"**Basket**" means the Basket of Shares as set out in item 31(a) above;

"**Underlying Reference Value**" means, in respect of the Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;

"**Underlying Reference**" means each Underlying Reference^k;

"**Underlying Reference**^k" means as set out in item 31(a) above;

"**Underlying Reference Closing Price Value**" means,



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

in respect of a MFP Valuation Date, the Closing Price in respect of such day;

"Closing Price" means, the official closing price of such Underlying Reference on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

"MFP Valuation Date" means the MFP Coupon Valuation Date;

"MFP Coupon Valuation Date" means the relevant Settlement Price Date;

"Settlement Price Date" means the relevant Valuation Date;

"Valuation Date" means the relevant Remuneration Valuation Date;

"Remuneration Valuation Date" means as set out in item 45(f)(vii) below in respect of Remuneration Rate⁽¹⁾;

Strike Price Average Value: Applicable;

"Underlying Reference Strike Price" means the arithmetic average Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

In respect of the Strike Days:

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where:

"MFP Valuation Date" means the Strike Days;

"Strike Period" means the period from (and including) 2 December 2020 to (and including) 8 December 2020;



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

"**Strike Days**" means 2 December 2020, 3 December, 4 December 2020, 7 December 2020 and 8 December 2020;

Averaging Date Consequences: Applicable, in the event that a Strike Day is a Disrupted Day: Postponement.

Remuneration Rate⁽²⁾

Max Mixed Coupon applicable:

Max (a = 1, 2, ..., A) [Additional Coupon_(i)]_(a)

Where:

"**A**" means 2;

"**Additional Coupon 1_(i)**" means MFP Digital Coupon for all i;

"**Additional Coupon 2_(i)**" means MFP Digital Coupon for all i;

"**i**" means the relevant MFP Coupon Valuation Date;

Additional Coupon 1_(i)

MFP Digital Coupon is applicable

(i) If the Digital Coupon Condition is satisfied in respect of MFP Coupon Valuation Period_(i):

Rate 1_(i); or

(ii) if the Digital Coupon Condition is not satisfied in respect of MFP Coupon Valuation Period_(i):

Rate 2_(i),

where:

"**Digital Coupon Condition**" means that the DC Barrier Value for the relevant MFP Coupon Valuation Period_(i) is greater than or equal to the Barrier Level;

"**Rate 1_(i)**" means 1.32% for all i;

"**Rate 2_(i)**" means 0% for all i;

"**i**" means the relevant MFP Coupon Valuation Period;



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

“**MFP Coupon Valuation Period_(i)**” means the period from (and including) the Remuneration Valuation Date (i=3) (i.e. 08/09/2021) to (and including) the Remuneration Valuation Date_(i);

“**Barrier Level**” means 100%;

“**DC Barrier Value**” means the Greatest Worst Value;

“**Greatest Worst Value**” means, in respect of a Underlying Reference and a MFP Valuation Period, the highest Worst Value for all the MFP Valuation Dates in such MFP Valuation Period;

“**Worst Value**” means, in respect of a MFP Valuation Date, the lowest Underlying Reference Value for any Underlying Reference in the Basket in respect of such MFP Valuation Date;

“**Basket**” means the Basket of Shares as set out in item 31(a) above;

“**Underlying Reference Value**” means, in respect of the Underlying Reference and a MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;

“**Underlying Reference**” means each Underlying Reference^k;

“**Underlying Reference^k**” means as set out in item 31(a) above;

“**Underlying Reference Closing Price Value**” means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

“**Closing Price**” means, the official closing price of such Underlying Reference on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

“**MFP Valuation Period**” means MFP Coupon Valuation Period⁽¹⁾;

“**MFP Valuation Date**” means each MFP Coupon Valuation Date;

“**MFP Coupon Valuation Date**” means the relevant Settlement Price Date;

“**Settlement Price Date**” means the relevant Valuation Date;

“**Valuation Date**” means the relevant Remuneration Valuation Date;

“**Remuneration Valuation Date(s)**” is as set out in item 45(f)(vii) below in respect of Remuneration Rate⁽²⁾;

“**Underlying Reference Strike Price**” means the arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

Strike Price Average Value: Applicable;

In respect of the Strike Days:

“**Underlying Reference Closing Price Value**” means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where:

“**MFP Valuation Date**” means the Strike Days;

“**Strike Period**” means the period from (and including) 2 December 2020 to (and including) 8 December 2020;

“**Strike Days**” 2 December 2020, 3 December, 4 December 2020, 7 December 2020 and 8 December 2020;

Averaging Date Consequences: Applicable, in the event that a Strike Day is a Disrupted Day: Postponement.



Additional Coupon 2⁽ⁱ⁾

MFP Digital Coupon is applicable

(i) If the Digital Coupon Condition is satisfied in respect of MFP Coupon Valuation Date⁽ⁱ⁾:

Rate 1⁽ⁱ⁾; or

(ii) if the Digital Coupon Condition is not satisfied in respect of MFP Coupon Valuation Date⁽ⁱ⁾:

Rate 2⁽ⁱ⁾,

where:

“**Rate 1⁽ⁱ⁾**” means 1.32% for all i;

“**Rate 2⁽ⁱ⁾**” means 0% for all i;

“**i**” means the relevant MFP Coupon Valuation Date;

“**Digital Coupon Condition**” means that the DC Barrier Value for the relevant MFP Coupon Valuation Date is greater than or equal to the Barrier Level;

“**Barrier Level**” means 70%;

“**DC Barrier Value**” means the Worst Value;

“**Worst Value**” means, in respect of a MFP Valuation Date, the lowest Underlying Reference Value for any Underlying Reference in the Basket in respect of such MFP Valuation Date;

“**Basket**” means the Basket of Shares as set out in item 31(a) above;

“**Underlying Reference Value**” means, in respect of an Underlying Reference and a MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;

“**Underlying Reference**” means each Underlying Reference^k;

“**Underlying Reference^k**” is as set out in item 31(a)



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

above;

“**Underlying Reference Closing Price Value**” means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

“**Closing Price**” means, the official closing price of such Underlying Reference on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

“**MFP Valuation Date**” means each MFP Coupon Valuation Date⁽ⁱ⁾;

“**MFP Coupon Valuation Date⁽ⁱ⁾**” means the relevant Settlement Price Date;

“**Settlement Price Date**” means the relevant Valuation Date;

“**Valuation Date**” means the Remuneration Valuation Date;

“**Remuneration Valuation Date(s)**” is as set out in item 45(f)(vii) below in respect of Remuneration Rate⁽²⁾;

Strike Price Average Value: Applicable;

“**Underlying Reference Strike Price**” means the arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

In respect of the Strike Days:

“**Underlying Reference Closing Price Value**” means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where:

“**MFP Valuation Date**” means the Strike Days;

“**Strike Period**” means the period from (and including) 2 December 2020 to (and including) 8 December 2020



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

“**Strike Days**” means 2 December 2020, 3 December, 4 December 2020, 7 December 2020 and 8 December 2020;

Averaging Date Consequences: Applicable, in the event that a Strike Day is a Disrupted Day: Postponement.

- | | | |
|-------|--|--|
| (b) | Fixed Rate Provisions: | Not applicable |
| (c) | Floating Rate Provisions | Not applicable |
| (d) | Linked Remuneration Amount Certificates | Applicable – see Share Linked Remuneration Amount Certificates below |
| (e) | Index Linked Remuneration Amount Certificates: | Not applicable |
| (f) | Share Linked Remuneration Amount Certificates: | Applicable |
| (i) | Share(s)/Share Company/Basket Company/GDR/ADR: | As set out in item 31(a) above |
| (ii) | Relative Performance Basket: | Not applicable |
| (iii) | Share Currency: | As set out in item 31(c) above |
| (iv) | ISIN of Share(s): | As set out in item 31(d) above |
| (v) | Averaging: | Averaging does not apply |
| (vi) | Remuneration Valuation Time: | As set out in item 31(m) above |
| (vii) | Remuneration Valuation | <u>In respect of Remuneration Rate⁽¹⁾</u> |



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

Date(s):

| i | Dates |
|----------|--------------|
| 1 | 08/03/21 |
| 2 | 08/06/21 |

In respect of Remuneration Rate⁽²⁾

| i | Dates |
|----------|--------------|
| 3 | 08/09/21 |
| 4 | 08/12/21 |
| 5 | 08/03/22 |
| 6 | 08/06/22 |
| 7 | 08/09/22 |
| 8 | 08/12/22 |
| 9 | 08/03/23 |
| 10 | 08/06/23 |
| 11 | 08/09/23 |
| 12 | 08/12/23 |

- (viii) Observation Dates: Not applicable
- (ix) Observation Period: Not applicable
- (x) Specified Maximum Days of Disruption: As set out in item 31(l) above
- (xi) Exchange(s): As set out in item 31(e) above
- (xii) Related Exchange(s): As set out in item 31(f) above
- (xiii) Exchange Business Day: All Shares Basis
- (xiv) Scheduled Trading Day: All Shares Basis
- (xv) Settlement Price: Official closing price
- (xvi) Closing Price: Official closing price
- (xvii) Weighting: Not applicable
- (xviii) Settlement on Occurrence of an Extraordinary Event: Delayed Settlement on Occurrence of an Extraordinary Event: Not applicable
- (xix) Share Correction Period: As per Share Security Condition 1



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

| | | | |
|-----|---------|--|--|
| | (xx) | Dividend Payment: | Not applicable |
| | (xxi) | Listing Change | Applicable |
| | (xxii) | Listing Suspension: | Applicable |
| | (xxiii) | Illiquidity: | Not applicable |
| | (xxiv) | Tender Offer: | Applicable |
| | (xxv) | CSR Event: | Not applicable |
| | (xxvi) | Hedging Liquidity Event: | Applicable |
| | | | Maximum Hedging Liquidity Level: as per Share Security Condition 5.3 |
| | (xxvii) | Dividend Protection: | Not applicable |
| (g) | | ETI Linked Remuneration Amount Certificates: | Not applicable |
| (h) | | Debt Linked Remuneration Amount Certificates: | Not applicable |
| (i) | | Commodity Linked Remuneration Amount Certificates: | Not applicable |
| (j) | | Inflation Index Linked Remuneration Amount Certificates: | Not applicable |
| (k) | | Currency Linked Remuneration Amount Certificates: | Not applicable |
| (l) | | Fund Linked Remuneration Amount Certificates: | Not applicable |
| (m) | | Futures Linked Remuneration | Not applicable |



Amount Certificates:

- (n) Underlying Interest Rate Linked Not applicable
 Remuneration Amount Provisions

46. EXERCISE, VALUATION AND SETTLEMENT

- (a) Instalment Certificates: The Certificates are not Instalment Certificates.
 (b) Issuer Call Option: Not applicable
 (c) Securityholders Put Option: Not applicable
 (d) Automatic Early Settlement: Not Applicable
 (e) Strike Date: Not applicable
 (f) Strike Price: Not applicable
 (g) Settlement Valuation Date: 8 December 2023
 (h) Averaging: Averaging does not apply to the Securities.

- (i) Observation Dates: Applicable

| i | Dates |
|----------|--------------|
| 1 | 08/09/21 |
| 2 | 08/12/21 |
| 3 | 08/03/22 |
| 4 | 08/06/22 |
| 5 | 08/09/22 |
| 6 | 08/12/22 |
| 7 | 08/03/23 |
| 8 | 08/06/23 |
| 9 | 08/09/23 |
| 10 | 08/12/23 |

- (j) Observation Period: Not applicable
 (k) Settlement Business Day: Not applicable
 (l) Security Threshold on the Issue Not applicable
 Date:



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

RESPONSIBILITY

The Issuer accepts responsibility for the information set out in these Final Terms.

Signed on behalf of the Issuer:

By:.....

Duly authorised

By:

Duly authorised



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

PART B – OTHER INFORMATION

1. LISTING AND ADMISSION TO TRADING

- (i) Listing: None
- (ii) Admission to trading: Application has been made by the Issuer (or on its behalf) for the Securities to be admitted to trading on the multilateral trading facility of EuroTLX which is not a regulated market for the purpose of Directive 2014/65/EU with effect from or around the Issue Date.
- The Issuer reserves the right to make applications for the Securities to be admitted to listing and/or trading on additional markets/trading venues.
- Mediobanca – Banca di Credito Finanziario S.p.A. will act as Liquidity Provider with reference to the Securities traded on EuroTLX.

2. RATINGS

Ratings: The Securities to be issued have not been rated.

3. NOTIFICATION

The Central Bank of Ireland has provided the Commissione Nazionale per la Società e la Borsa (CONSOB) with a certificate of approval attesting that the Base Prospectus has been drawn up in accordance with the Prospectus Regulation. These Final Terms have been submitted to *Commissione Nazionale per la Società e la Borsa (CONSOB)* on 19 November 2020.

4. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Mediobanca is the Issuer of the Securities and acts also as Calculation Agent and liquidity provider for the Securities. In its capacity as Calculation Agent, Mediobanca is responsible, among the others, for determining the Cash Settlement Amount. Mediobanca is required to carry out its duties as Calculation Agent in good faith and using its reasonable judgment.

Save as described above, so far as the Issuer is aware, no other person involved in the issue of the Securities has an interest material to the issue.



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

5. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

- | | | |
|-------|---------------------------|--|
| (i) | Reasons for the offer: | The net proceeds of the Issue of the Securities will be used for the general corporate purposes of the Issuer. |
| (ii) | Estimated net proceeds: | The net proceeds of the issue of the Securities (being the proceeds of such issue net of the fees and costs referred to in Paragraph 12 (<i>Terms and Conditions of the Offer</i>) herebelow are estimated to be up to EUR 37,004,000. |
| (iii) | Estimated total expenses: | Not applicable |

6. **YIELD** Not applicable

7. HISTORIC INTEREST RATES

Historic interest rates: Not applicable

8. FURTHER INFORMATION PUBLISHED BY THE ISSUER

The Issuer does not intend to provide any further information on the past and future performance and/or volatility of the Underlying References.

9. INFORMATION RELATING TO THE UNDERLYING REFERENCE

Information on the past and future performance of the Underlying References and their volatility can be obtained on the public website on www.borsaitaliana.it.

10. OPERATIONAL INFORMATION

ISIN: XS2262812741

Common Code: 226281274

Any clearing system(s) other than Not applicable

Euroclear Bank S.A./N.V. and
Clearstream Banking, société
anonyme and the relevant
identification number(s):

Delivery: Delivery against payment



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

Initial Paying Agents: BNP Paribas Securities Services,
Luxembourg Branch
60, avenue J.F Kennedy
L-1855 Luxembourg

Names and addresses of additional Paying Agent(s) (if any): Not applicable

11. DISTRIBUTION

- (i) If syndicated, names and addresses of Managers and underwriting commitments: Not applicable
- (ii) Date of Subscription Agreement: Not applicable.
- (iii) Stabilising Manager(s) (if any): Not applicable
- (iv) If non-syndicated, name of Dealer: Mediobanca – Banca di Credito Finanziario S.p.A.
- (v) Non-exempt offer: An offer of the Securities may be made by the Distributor other than pursuant to Article 1(4) of the Prospectus Regulation in the Republic of Italy ("**Public Offer Jurisdictions**") during the period from 20 November 2020 (included) until 4 December 2020 (included), subject to any early closing or extension of the offer period ("**Offer Period**"). See further Paragraph 12 (*Terms and Conditions of the Offer*) of Part B below.
- (vi) Prohibition of Sales to EEA and UK Retail Investors: Not Applicable

12. TERMS AND CONDITIONS OF THE OFFER

Offer Period: From 20 November 2020 (included) until 4 December 2020 (included), subject to any early closing or extension of the Offer Period as described below.

The Securities will be distributed through door-to-door selling by means of financial advisors (*consulenti*)



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

finanziari abilitati all'offerta fuori sede) pursuant to Article 30 of the Italian Legislative Decree No. 58 of 24 February 1998, as amended from time to time (the "**Italian Financial Services Act**") from and including 20 November 2020 to and including 4 December 2020, subject to any early closing or extension of the Offer Period as described below.

The Securities will be distributed through long distance selling techniques (*tecniche di comunicazione a distanza*) pursuant to article 32 of the Italian Financial Services Act from and including 20 November 2020 (included) until 27 November 2020, subject to any early closing or extension of the Offer Period as described below.

The Issuer, acting also as Distributor, reserves the right to close the Offer Period early on the date (excluded) following the date on which the Securities requested to be subscribed will be equal to the Aggregate Notional Amount of EUR 40,000,000.

The Issuer, acting also as Distributor, reserves the right to close the Offer Period early, also in circumstances where subscription requests of Securities are not yet equal to the Aggregate Notional Amount. The Issuer will inform promptly the public of the early closure by means of a notice to be published on the website www.mediobanca.com.

The Issuer, acting also as Distributor, reserves the right to withdraw the offer and cancel the issuance of the Securities for any reason at any time on or prior to the Issue Date. For the avoidance of doubt, if any application has been made by a potential investor and the Issuer exercises such a right, all subscription applications will become void and have no effect and no potential investor will be entitled to receive the relevant Securities. The



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

Issuer will promptly inform the public of the withdrawal of the offer of the Securities and the cancellation of the issuance of the Securities by means of a notice to be published on the website www.mediobanca.com.

The Issuer, acting also as Distributor, reserves the right, to extend the Offer Period. The Issuer will inform the public of the postponement of the closure of the Offer Period by means of a notice to be published, within the end of the Offer Period, on the website www.mediobanca.com.

Offer Amount: Up to EUR 40,000,000

Offer Price: EUR 20,000 per Security

The Offer Price includes, per each Notional Amount per Security, Placement fees equal to up to 3.00 per cent. in respect of the Securities effectively placed.

The final amount of the Placement fees shall be announced by notice to be published, within the Issue Date, on the Issuer's website www.mediobanca.com.

The total costs (including the costs described above) are represented in the Key Information Document (KID).

Investors should take into consideration that if the Securities are sold on the secondary market after the Offer Period, the above mentioned fees included in the Offer Price are not taken into consideration in determining the price at which such Securities may be sold in the secondary market.



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

Conditions to which the offer is subject:

The offer of the Certificates is conditional upon the Certificates having been admitted to trading on the multilateral trading facility of EuroTLX by the Issue Date. In the event that the Certificates are not admitted to trading on the multilateral trading facility of EuroTLX by the Issue Date, the Issuer, acting also as Distributor, reserves the right to withdraw the offer of the Certificates and cancel the issuance of the Certificates. The Issuer will inform the public of the withdrawal of the offer of the Certificates and the cancellation of the relevant issue by means of a notice to be published, promptly, on the website www.mediobanca.com.

For the avoidance of doubt, upon any withdrawal of the offer of the Certificates and cancellation of the relevant issue, all subscriptions applications will become void and have no effect without further notice and no potential investor will be entitled to receive the relevant Certificates.

Description of the application process:

During the Offer Period the investors may apply for the subscription of the Securities during normal Italian banking hours at the offices (*filiali*) of the Distributor by filling in, duly executing (also by appropriate attorneys) and delivering a specific acceptance form (the "**Acceptance Form**" (*Scheda di Adesione*)). Acceptance Forms are available at each office (*filiali*) of the Distributor.

The Distributor intending to distribute Securities through door-to-door selling (*offerta fuori sede*) pursuant to art. 30 of the Italian Financial Services Act will collect the Acceptance Forms, other than directly at their branches and offices, through financial advisors authorized to make off-premises offers (*consulenti finanziari abilitati all'offerta fuori sede*) pursuant to art. 31 of the Italian



Financial Services Act.

In addition to what stated above, pursuant to art. 30, par. 6 of the Italian Financial Services Act, the validity and enforceability of contracts entered into through door-to-door selling is suspended for a period of 7 (seven) days beginning on the date of the subscription of the relevant Acceptance Form by the investor. Within such period investors may notify the relevant authorized office of the Distributor and/or financial advisors authorized to make off-premises offers (*consulenti finanziari abilitati all'offerta fuori sede*) of their withdrawal without payment of any charge or commission.

Furthermore, pursuant to art. 67-duodecies of Italian Legislative Decree No. 206/2005 as amended (the so-called "*Codice del Consumo*"), the validity and enforceability of contracts subscribed through long distance selling techniques is suspended for a period of 14 (fourteen) days beginning on the date of the acceptance of the offer by the relevant investor.

Within such period investors may notify the Distributor of their withdrawal without payment of any charge or commission.

Description of possibility to reduce subscriptions and manner for refunding excess amount paid by applicants:

Not applicable

Details of the minimum and/or maximum amount of application:

The Securities may be subscribed in a minimum subscription lot of no. 1 Security (the "**Minimum Lot**") equal to an amount of EUR 20,000 or an integral number of Securities greater than the Minimum Lot. There is no maximum subscription amount of the Securities to be applied for by each investor within the Aggregate



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

| | |
|--|---|
| | Notional Amount. |
| Details of the method and time limits for paying up and delivering the Securities: | The Securities will be issued by the Issuer on a delivery against payment basis on the Issue Date. Prospective investors will be notified by the Distributor of the settlement arrangements in respect of the Securities. |
| Manner in and date on which results of the offer are to be made public: | The results of the Offer of the Securities will be made available to the public at the end of the Offer Period, through a notice to be published within the Issue Date on the Issuer's website (www.mediobanca.com). |
| Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised: | Not applicable |
| Process for notification to applicants of the amount allotted and the indication whether dealing may begin before notification is made: | The Issuer, acting also as Distributor, will notify applicants of amounts allotted immediately after the publication of the notice mentioned in par. " <i>Manner in and date on which results of the offer are to be made public</i> " above |
| Amount of any expenses and taxes specifically charged to the subscriber: | Subscription applicants will be accepted up to the Aggregate Notional Amount. See above paragraph " <i>Offer Price</i> ". |
| Name(s) and address(es), to the extent known to the relevant Issuer, of the placers in the various countries where the offer takes place. | The Issuer, the Lead Manager and Distributor is: Mediobanca - Banca di Credito Finanziario S.p.A. with its registered office at Piazzetta E. Cuccia, 20121 Milan, Italy. The Issuer also acts as Distributor (the " Distributor ") and as lead manager (<i>Responsabile del Collocamento</i> as defined under 93-bis of the Italian Financial Services Act (the " Lead Manager ") |



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

| | | |
|------------|--|---|
| | Consent to use of Base Prospectus | None |
| | Other intermediaries in case of public distribution through trading venues (including SeDeX) | None |
| 13. | SECONDARY MARKET PRICING | Applicable A secondary market for the Securities will be available through the multilateral trading facility of EuroTLX, where Mediobanca will act as Liquidity Provider with a maximum bid/ask spread of 2.00 per cent. under normal market conditions. |
| 14. | SPECIFIC BUY BACK PROVISIONS | Not applicable |
| 15. | EU BENCHMARKS REGULATION | Not applicable |



SUMMARY OF THE SPECIFIC ISSUE

INTRODUCTION AND WARNINGS

The Summary should be read as an introduction to the Base Prospectus. Any decision to invest in the Securities should be based on consideration of the Base Prospectus as a whole by the investor. In certain circumstances, the investor could lose all or part of the invested capital. Where a claim relating to the information contained in the Base Prospectus is brought before a court, the plaintiff investor might, under the national law, have to bear the costs of translating the Base Prospectus before the legal proceedings are initiated. Civil liability attaches only to those persons who have tabled the Summary, including any translation thereof, but only where the Summary is misleading, inaccurate or inconsistent when read together with the other parts of the Base Prospectus or it does not provide, when read together with the other parts of the Base Prospectus, key information in order to aid investors when considering whether to invest in the Securities.

You are about to purchase a product that is not simple and may be difficult to understand.

The Securities: Issue of up to 2,000 Certificates “Knock-in Reverse Convertible Securities linked to ENEL S.p.A. and ENI S.p.A. Shares due 15 December 2023” (ISIN: XS2262812741)

The Issuer: Mediobanca - Banca di Credito Finanziario S.p.A., legal entity identifier (LEI) code: PSQL19R2RXX5U3QWHI44 (the “Issuer”). The Issuer's registered office is at Piazzetta E. Cuccia 1, 20121 Milan, Italy. The Issuer may be contacted via email at the following email address: www.mediobanca.com or via phone at the following telephone number: (+39) 0288291.

The Authorised Offeror(s): Not Applicable. The Issuer, acting also as distributor (the “Distributor”) is the only person authorised to use the prospectus to make the Non-exempt Offer of the Securities in the Republic of Italy.

Competent authority: The Base Prospectus was approved on 25 May 2020 by the Central Bank of Ireland of New Wapping Street, North Wall Quay, Dublin 1, D01 F7X3, Ireland (Telephone number: +353 1 224 6000).

KEY INFORMATION ON THE ISSUER

Who is the Issuer of the Securities?

Domicile and legal form of the Issuer, LEI, law under which the Issuer operates and country of incorporation: Mediobanca – Banca di Credito Finanziario S.p.A. (“Mediobanca”), LEI code: PSQL19R2RXX5U3QWHI44. Mediobanca was established in Italy. Mediobanca is a company limited by shares under Italian law with registered office at Piazzetta E. Cuccia 1, 20121 Milan, Italy. Mediobanca holds a banking licence from the Bank of Italy authorising it to carry on all permitted types of banking activities in Italy. Mediobanca is a bank organised and existing under the laws of Italy, carrying out a wide range of banking, financial and related activities throughout Italy.

Issuer's principal activities: As stated in Article 3 of its Articles of Association, Mediobanca's purpose is to raise funds and provide credit in any of the forms permitted especially medium- and long-term credit to corporates. Within the limits laid down by current regulations, Mediobanca may execute all banking, financial and intermediation-related operations and services, and carry out any transaction deemed to be instrumental to or otherwise connected with the achievement of Mediobanca's purpose.

Major shareholders, including whether it is directly or indirectly owned or controlled and by whom: Mediobanca is the parent company of the Mediobanca Group and is not dependent upon other entities within the Mediobanca Group. Based on the shareholders' register and publicly available information as at 28 October 2020, the following individuals and entities own directly or indirectly financial instruments representing share capital with voting rights in excess of 3% of the Mediobanca's share capital, directly or indirectly, are listed below:

| Shareholder | No. of shares | % of share capital |
|-------------------------------------|---------------|----------------------|
| Leonardo Del Vecchio ⁽¹⁾ | 90,164,055 | 10.16% |
| Bolloré group | 49,690,987 | 5.60% |
| BlackRock group ⁽²⁾ | 35,263,467 | 3.98% |
| Mediolanum group | 29,095,110 | 3.28% ⁽³⁾ |

⁽¹⁾ Indirect participation.

⁽²⁾ BlackRockInc. (NY), via fifteen asset management subsidiaries (mod. 120B of 6/08/2020), 0.69% of which by way of potential investment and 0.13% as other long positions with cash settlement.

⁽³⁾ Of which MEDIOLANUM VITA S.p.A. (0.73%) and BANCA MEDIOLANUM S.p.A. (2.55%).

Key managing directors: members of the Board of Directors are: Renato Pagliaro (Chairman), Maurizia Angelo Comneno (Deputy Chair), Alberto Pecci (Deputy Chairman), Alberto Nagel (CEO), Francesco Saverio Vinci (General Manager), Marie Bolloré (Director), Maurizio Carfagna (Director), Maurizio Costa (Director), Angela Gamba (Director), Valérie Hortefeux (Director), Maximo Ibarra (Director), Alberto Lupoi (Director) Elisabetta Magistretti (Director) Vittorio Pignatti-Morano (Director) Gabriele Villa (Director).



Statutory auditors: statutory audit committee of the Issuer is composed as follows: Natale Freddi (Chairman), Francesco di Carlo (Standing Auditor), Laura Gualtieri (Standing Auditor), Alessandro Trotter (Alternate Auditor), Barbara Negri (Alternate Auditor), Stefano Sarubbi (Alternate Auditor).

What is the key financial information regarding the Issuer?

Mediobanca derived the selected consolidated financial information included in the table below for the years ended 30 June 2020 and 2019 from the audited consolidated financial statements for the financial year ended 30 June 2020 and 2019.

Income statement

| <i>EUR millions, except where indicated</i> | 30.6.19(*) | 30.6.20(**) |
|---|-------------------|--------------------|
| *Net interest income (or equivalent) | 1,395.6 | 1,442.2 |
| *Net fee and commission income | 611.2 | 630.2 |
| *Loan loss provisions | (222,6) | (374,9) |
| *Total income | 2,524.7 | 2,513.0 |
| *Profit before tax | 1,084.1 | 795.3 |
| *Net profit or loss (for consolidated financial statements net profit or loss attributable to equity holders of the parent) | 823.0 | 600.4 |

Balance sheet

| <i>EUR millions, except where indicated</i> | 30.6.19(*) | 30.6.20(**) |
|--|--------------------|--------------------|
| *Total assets | 78,244.7 | 78,949.7 |
| *Banking book securities | 6,695.9 | 6,824.5 |
| *Subordinated debt | 2,452.2 | 2,441.2 |
| *Loans and receivables from customers (net) | 44,393.7 | 46,685.1 |
| *Deposits from customers ^(°) | 22,449.6 | 23,807.4 |
| *Total Group net equity | 9,898.9 | 9,740.1 |
| <i>of which: share capital</i> | 443.6 | 443.6 |
| | 30.6.19 (*) | 30.6.20(**) |
| #Non performing loans (based on gross carrying amount of Loans and receivables) ^(°°) | 1,782.3 | 1,954.2 |
| #Common Equity Tier 1 capital (CET1) ratio or other relevant prudential capital adequacy ratio depending on the issuance (%) | 14.09% | 16.13% |
| #Total Capital Ratio | 17.46% | 18.82% |
| #Leverage Ratio calculated under applicable regulatory framework (%) | 8.37% | 9.70% |

#Value as outcome from the most recent Supervisory Review and Evaluation Process ('SREP')

(*) The financial information relating to the financial year ended 30 June 2019 has been extracted from Mediobanca's audited consolidated financial statements as of and for the year ended 30 June 2019, which have been audited by PricewaterhouseCoopers S.p.A., Mediobanca's external auditors.

(**) The financial information relating to the financial year ended 30 June 2020 has been extracted from Mediobanca's audited consolidated financial statements as of and for the year ended 30 June 2020, which have been audited by PricewaterhouseCoopers S.p.A, Mediobanca's external auditors.

(°) Deposits from customers include both Retail and Private Banking deposits.

(°°) The item does not include NPLs acquired by MBCredit Solutions.

Qualifications in the audit report: PricewaterhouseCoopers S.p.A audit reports on the Issuer's consolidated financial statements for the financial years ending 30 June 2020 and on the Issuer's consolidated financial statements for the financial year ending 30 June 2019 were issued without qualification or reservation.

What are the key risks that are specific to the Issuer?

The Issuer and Mediobanca Group is subject to the following key risks:

- the occurrence of particular events and/or potential changes in the markets, due to fluctuations in interest rates, exchange rates and currencies, stock market and commodities prices and credit spreads and/or other risks relating to the regulatory developments in the prudential requirements field, could lead to adverse effects on the activities and on the economic/financial position of the Issuer.
- In the event that the extreme volatility and disruption experienced by international and domestic markets in recent months continue in the future, the Issuer's liquidity can be adversely affected.
- Market tensions might affect negatively the funding costs and economic outlook of some euro member countries. This, together with the risk that some countries (even if not very significant in terms of gross domestic product) might leave the euro area, would adversely affect the Group's ability to fund its financial obligations at a competitive cost.
- A downgrade of Mediobanca's rating (for whatever reason) might result in higher funding and refinancing costs for Mediobanca in the



capital markets. In addition, a downgrade of Mediobanca's rating may limit Mediobanca's opportunities to extend mortgage loans and may have a particularly adverse effect on Mediobanca's image as a participant in the capital markets, as well as in the eyes of its clients.

- The Issuer's operations are dependent on the correct functioning of its IT systems, which exposes the Issuer to risks with regard to the reliability of the system (disaster recovery), the quality and integrity of the data managed and the threats to which IT systems are subject, as well as physiological risks related to the management of software changes (change management), which could have negative effects on the Issuers' business, results of operations or financial condition.

KEY INFORMATION ON THE SECURITIES

What are the main features of the Securities?

Type, class and security identification number

The Securities are Certificates. The ISIN is: XS2262812741. The Common Code is: 226281274. The CFI is: DMMXXB. The FISN is: MEDIOBANCA SPA/1.32 OTH DBT. The Series Number of the Securities is 381. The Tranche number is 1. The Securities are governed by English law. The Securities are cash settled Securities.

Currency, calculation amount, aggregate notional amount and settlement date of the Securities

Subject to compliance with all relevant laws, regulations and directives, the Securities are issued in EUR.

The issue price per the Security is EUR 20,000 (the "**Issue Price**"). The calculation amount is EUR 20,000. The aggregate notional amount of the Securities to be issued is up to EUR 40,000,000.

Settlement Date: 15 December 2023. This is the date on which the Securities are scheduled to be settled.

Rights attached to the Securities

The product offers the total protection of the Notional Amount per Securities under the occurrence of certain conditions, therefore the investor might incur in a capital loss of 100 per cent. of the Notional Amount.

This product is linked to the performance of the Underlying Reference(s) and is designed to correspond, to the occurrence of certain conditions, at maturity date, a cash settlement amount equal to 100 per cent. of the Notional Amount per Securities. If a Lock-in Event occurs, at maturity date, a cash settlement amount equal to 100 per cent. of the Notional Amount per Securities will be guaranteed and, on specific dates, a fixed remuneration. The product also includes a conditional remuneration.

In particular, except in the case of the Lock-in Event, on the Settlement Date, the product will correspond a redemption amount as determined on the Settlement Valuation Date as follows:

- a) if the worst Performance of the Underlying Reference(s) is greater than or equal to the Barrier Level, the investor will receive a cash settlement amount equal to 100 per cent. of the Notional Amount per Securities;
- b) if the worst Performance of the Underlying Reference(s) is less than the Barrier Level, the investor will receive a cash settlement amount equal to 100 per cent. of the Notional Amount per Securities multiplied by the worst Performance of the Underlying Reference(s). In this case, investors would incur in a partial or total loss of the Notional Amount per Securities.

The investor could also receive a Conditional Remuneration, on the relevant Conditional Remuneration Payment Date, if on the relevant Conditional Remuneration Valuation Date, the worst Performance of the Underlying Reference(s) is greater than or equal to the Conditional Remuneration Payment Level, unless a Lock-in Event occurs. In this case, the investor will not receive any Conditional Remuneration.

If on the Observation Date a Lock-in Event occurs, the product guarantees, in any case, from the Fixed Remuneration Payment Date when a Lock-in Event occurs to the maturity date, a Fixed Remuneration and on the Settlement Valuation Date, a cash settlement amount equal to 100 per cent. of the Notional Amount per Securities.

Underlying Reference: ENI S.p.A. and ENEL S.p.A. Shares

Notional Amount per Securities: EUR 20,000

Issue Price: EUR 20,000

Issue Date: 16/12/2020

Maturity Date: 15/12/2023

Settlement Valuation Date: 08/12/2023

Settlement Date: 15/12/2023

Initial Valuation Date: 02/12/2020, 03/12/2020, 04/12/2020, 07/12/2020 and 08/12/2020

Initial Reference Level: arithmetic average of the closing values of the Underlying References on the Initial valuation Date

Final Reference Level: closing value of the Underlying References on the Settlement Valuation Date, on the relevant Observation Date and on the relevant Conditional Remuneration Valuation Date

Performance: is calculated as the percentage of the ratio of the Final Reference Level to Initial Reference Level

Barrier Level: 70%

Lock-in Event: occurs when the worst Performance of the Underlying Reference(s) is greater than or equal to the Lock-in Event Level on the Observation Date

Observation Date: quarterly observation starting from (and including) 08/09/2021 to (and including) 08/12/2023



Lock-in Event Level: 100%

Fixed Remuneration: 1.32% of the Notional Amount per Securities

Fixed Remuneration Payment Date: the fifth business day following the relevant Observation Date. The last payment date is equal to the Settlement Date

Conditional Remuneration: 1.32% of the Notional Amount per Securities

Conditional Remuneration Payment Level: 70%

Conditional Remuneration Valuation Date: quarterly observation starting from (and including) 08/03/2021 to (and including) 08/12/2023

Conditional Remuneration Payment Dates: the fifth business day following the relevant Remuneration Valuation Date. The last payment date is equal to the Settlement Date.

Business Day Convention: Following. All dates are subject to the Business Day Convention.

Trading Market: Multilateral Trading System - EuroTLX

Record Date: the second business day preceding the relevant Fixed Remuneration and Conditional Remuneration Payment Date.

Payments in respect of Securities in global form: All payments in respect of Securities represented by a Global Security will be made against presentation for endorsement and, if no further payment falls to be made in respect of the Securities, surrender of that Global Security to or to the order of the Fiscal Agent or such other Paying Agent as shall have been notified to the Securityholders for such purpose. A record of each payment so made will be endorsed on each Global Security, which endorsement will be *prima facie* evidence that such payment has been made in respect of the Securities.

Payments in respect of Securities in definitive form: All payments in respect of the Securities in definitive form shall be made against presentation and surrender of the relevant Securities at the specified office of any Paying Agent outside the United States by a cheque payable in the currency in which such payment is due drawn on, or, at the option of the holder, by transfer to an account denominated in that currency with a bank in the principal financial centre of that currency; provided that in the case of Euro, the transfer may be to a Euro account.

Illegality and force majeure: If the Issuer determines that the performance of its obligations under the Securities or that any arrangements made to hedge the Issuer's obligations under the Securities have become (i) illegal in whole or in part for any reason, or (ii) by reason of a *force majeure* event (such as an act of God, fire, flood, severe weather conditions, or a labour dispute or shortage) or an act of state, impossible or impracticable the relevant Issuer may settle the Securities by giving notice to Securityholders.

Further issues and consolidation: The Issuer may from time to time without the consent of the Securityholders create and issue further Securities so as to be consolidated with and form a single series with the outstanding Securities.

Substitution: Subject to the fulfilment of certain conditions, Mediobanca may at any time (subject to certain conditions as provided in the Terms and Conditions) without the consent of the Securityholders, substitute Mediobanca International, or any other third party entity as Issuer in place of Mediobanca.

Seniority of the Securities: The Securities are issued by the relevant Issuer on an unsubordinated basis. The Securities will constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer and will rank *pari passu* among themselves and (save for certain obligations required to be preferred by law and subject to the application of the bail-in legislation applicable to the Issuer) equally with all other unsecured obligations other than unsubordinated obligations, if any, of the Issuer from time to time outstanding. Each holder of the Securities acknowledges, accepts, consents and agrees, by its acquisition of the Securities, to be bound by the exercise of, any bail-in power by the relevant resolution authority in respect of the Securities. Any exercise of such bail-in power or other action taken by a resolution authority in respect of the Issuer could materially adversely affect the value of and return on the Securities.

Any restrictions on the free transferability of the Securities: there are restrictions on sales of the Securities into, amongst other jurisdictions, the United States, the European Economic Area (including Italy), the United Kingdom and Japan.

Where will the Securities be traded?

Application has been made by the Issuer (or on its behalf) for the Securities to be admitted to trading on the multilateral trading facility of EuroTLX which is not a regulated market for the purpose of Directive 2014/65/EU with effect from or around the Issue Date. The Issuer reserves the right to make further applications for the Securities to be admitted to listing and/or trading on additional markets/trading venues.

What are the key risks that are specific to the Securities?

The Securities are subject to the following key risks:

General

- The Securities may not be a suitable investment for all investors. Investors should be aware that they may lose the value of their entire investment or part of it, as the case may be. An investment in the Securities, which are linked to the Underlying References, may entail significant risks not associated with investments in conventional securities such as debt or equity securities. Set out below is a description of the most common risks.

Risks related to the structure of a specific issue of Securities

- The Securities involve a high degree of risk, which may include, among others, interest rate, foreign exchange, time value and political risks. Investors should be prepared to sustain a partial or total loss of the subscription or purchase price of the Securities. Certain general risk factors related to the Securities referencing an Underlying Reference, including that the market price of the Securities may



be volatile; that investors may receive no remuneration; that investors may lose all or a substantial portion of their principal in case of non-capital guaranteed Securities; that the Underlying References may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other securities or indices; that the timing of changes in an Underlying Reference may affect the actual yield to investors, even if the average level is consistent with their expectations;; and Securities are of limited maturity and, unlike direct investments in a share, investors are not able to hold Securities beyond the Settlement Date in the expectation of a recovery in the price of the underlying.

- The Issuer may, but is not obliged to, list or ask for admission to trading of Securities on a stock exchange or a trading venue. If the Securities are listed or admitted to trading on any stock exchange or trading venue, there can be no assurance that at a later date, the Securities will not be delisted or that trading on such stock exchange or trading venue will not be suspended. The Issuer or any of its Affiliates may, but is not obliged to, be a market-maker for an issue of Securities. However, during certain periods, it may be difficult, impractical or impossible for the entity acting as market-maker to quote bid and offer prices. Even if the relevant Issuer or such other entity is a market-maker for an issue of Securities, the secondary market for such Securities may be limited.
- In case of an Automatic Payout Switch Event occurs, the Underlying Reference may be changed. As the payout on such Securities may be switched during the life of the Securities investors may receive a return which differs from, and may be significantly less than, that which they expected to receive or they may receive no return.

Considerations Associated with specific types of Securities

- Risks associated with Multiple Final Payout - Reverse Convertible Securities

Investors may be exposed to a partial or total loss of their investment. The return on the Securities depends on the performance of the Underlying Reference(s) and the application of a knock-in event occurs.

Risks relating to Underlying Reference Asset(s)

- In addition, there are specific risks in relation to Securities which are linked to an Underlying Reference (including Hybrid Securities) and an investment in such Securities will entail significant risks not associated with an investment in a conventional debt security. Risk factors in relation to Underlying Reference linked Securities include:

exposure to one or more share, similar market risks to a direct equity investment, global depositary receipt ("**GDR**") or American depositary receipt ("**ADR**"), potential adjustment events or extraordinary events affecting shares and market disruption or failure to open of an exchange which may have an adverse effect on the value and liquidity of the Securities.

- The occurrence of an additional disruption event or optional additional disruption event may lead to an adjustment to the Securities early settlement or may result in the amount payable on scheduled settlement being different from the amount expected to be paid at scheduled settlement and consequently the occurrence of an additional disruption event and/or optional additional disruption event may have an adverse effect on the value or liquidity of the Securities.

Risks related to the market generally

- Certain specific information will not be known at the beginning of an offer period as they will be fixed by the end of the offer period. Prospective investors will be required to make their investment decision based on the indicative range rather than the actual data.
- Issue price of the Securities include placement fees. The placement fees shall be paid by the Issuer to the Distributor. Any such fees may not be taken into account for the purposes of determining the price of such Securities on the secondary market and could result in a difference between the original issue price, the theoretical value of the Securities, and/or the actual bid/offer price quoted by any intermediary in the secondary market.

Certain considerations associated with public offers of Securities

- The Issuer has the right under certain conditions to withdraw the offer in relation to the Securities, which in such circumstances will be deemed to be null and void. Investors who have already paid or delivered subscription monies for the relevant Securities will be entitled to reimbursement of such amounts, but will not receive any compensation that may have accrued in the period between their payment or delivery of subscription monies and the reimbursement of such amounts.

KEY INFORMATION ON THE OFFER OF SECURITIES TO THE PUBLIC AND/OR THE ADMISSION TO TRADING ON A REGULATED MARKET

Under which conditions and timetable can I invest in the Securities?

Terms and conditions of the offer

The Securities will be offered to the public in Italy during the period from 20 November 2020 (included) until 4 December 2020 (included), subject to any early closing or extension of the Offer Period as described below.

The Securities will be distributed at the offices (*filiali*) of the Distributor from 20 November 2020 (included) until 4 December 2020 (included). The Securities will be distributed through door-to-door selling by means of financial advisors (*consulenti finanziari abilitati all'offerta fuori sede*) pursuant to Article 30 of the Italian Legislative Decree No. 58 of 24 February 1998, as amended from time to time (the "**Italian Financial Services Act**") from and including 20 November 2020 to and including 4 December 2020, subject to any early closing or extension of the Offer Period as described below. The Securities will be distributed through long distance selling techniques (*tecniche di comunicazione a distanza*) pursuant to article 32 of the Italian Financial Services Act from and including 20 November 2020



MEDIOBANCA

Banca di Credito Finanziario S.p.A.

to and including 27 November 2020, subject to any early closing or extension of the Offer Period as described below.

The Issuer, acting also as Distributor, reserves the right to close the Offer Period early on the date (excluded) following the date on which the Securities requested to be subscribed will be equal to the Aggregate Notional Amount of EUR 40,000,000.

The Issuer, acting also as Distributor, reserves the right to close the Offer Period early, also in circumstances where subscription requests of Securities are not yet equal to the Aggregate Notional Amount. The Issuer will inform promptly the public of the early closure by means of a notice to be published on the website www.mediobanca.com.

The Issuer, acting also as Distributor, reserves the right to withdraw the offer and cancel the issuance of the Securities for any reason at any time on or prior to the Issue Date. For the avoidance of doubt, if any application has been made by a potential investor and the Issuer exercises such a right, all subscription applications will become void and have no effect and no potential investor will be entitled to receive the relevant Securities. The Issuer will inform promptly the public of the withdrawal of the offer of the Securities and the cancellation of the issuance of the Securities by means of a notice to be published on the website www.mediobanca.com.

The Issuer, acting also as Distributor, reserves the right to extend the Offer Period. The Issuer will inform the public of the postponement of the closure of the Offer Period by means of a notice to be published, within the end of the Offer Period, on the website www.mediobanca.com.

The offer of the Securities is conditional upon the Securities having been admitted to trading on the multilateral trading facility of EuroTLX by the Issue Date. In the event that the Securities are not admitted to trading on the multilateral trading facility of EuroTLX by the Issue Date, the Issuer reserves the right, in agreement with the Distributor, to withdraw the offer of the Securities and cancel the issuance of the Securities. The Issuer will inform the public of the withdrawal of the offer of the Securities and the cancellation of the relevant issue by means of a notice to be published, promptly, on the relevant websites www.mediobanca.com.

During the Offer Period the investors may apply for the subscription of the Securities during normal Italian banking hours at the offices (*filiali*) of the Distributor by filling in, duly executing (also by appropriate attorneys) and delivering a specific acceptance form (the "**Acceptance Form**" (*Scheda di Adesione*)). Acceptance Forms are available at each office (*filiali*) of the Distributor.

The Distributor intending to distribute Securities through door-to-door selling (*offerta fuori sede*) pursuant to art. 30 of the Italian Financial Services Act will collect the Acceptance Forms, other than directly at their branches and offices, through financial advisors authorized to make off-premises offers (*consulenti finanziari abilitati all'offerta fuori sede*) pursuant to art. 31 of the Italian Financial Services Act.

In addition to what stated above, pursuant to art. 30, par. 6 of the Italian Financial Services Act, the validity and enforceability of contracts entered into through door-to-door selling is suspended for a period of 7 (seven) days beginning on the date of the subscription of the relevant Acceptance Form by the investor. Within such period investors may notify the relevant authorized office of the Distributor and/or financial advisors authorized to make off-premises offers (*consulenti finanziari abilitati all'offerta fuori sede*) of their withdrawal without payment of any charge or commission.

Investors may also subscribe the Securities through long distance selling techniques (*tecniche di comunicazione a distanza*) pursuant to article 32 of the Italian Financial Services Act.

Furthermore, pursuant to art. 67-duodecies of Italian Legislative Decree No. 206/2005 as amended (the so-called "*Codice del Consumo*"), the validity and enforceability of contracts subscribed through long distance selling techniques is suspended for a period of 14 (fourteen) days beginning on the date of the acceptance of the offer by the relevant investor.

Within such period investors may notify the Distributor of their withdrawal without payment of any charge or commission.

The Securities may be subscribed in a minimum subscription lot of no. 1 Security (the "**Minimum Lot**") equal to an amount of EUR 20,000 or an integral number of Securities greater than the Minimum Lot. There is no maximum subscription amount of the Securities to be applied for by each investor within the Aggregate Notional Amount. The result of the Offer of the Securities will be made available to the public at the end of the Offer Period, through a notice to be published within the Issue Date on the Issuer's website (www.mediobanca.com).

The Global Securities will be delivered to the relevant clearing system no later than on the Issue Date.

Estimated expenses or taxes charged to investor by issuer

Not applicable - No expenses will be specifically charged to the investors who purchase Securities by the Issuer.

The Issue Price includes, per each Notional Amount per Security, Placement fees equal to up to 3.00 per cent. in respect of the Securities effectively placed. The final amount of the Placement fees shall be announced by notice to be published, within the Issue Date, on the Issuer website www.mediobanca.com.

The total costs (including the costs described above) are represented in the Key Information Document (KID).

Investors should take into consideration that if the Securities are sold on the secondary market after the Offer Period, the above mentioned fees included in the Offer Price are not taken into consideration in determining the price at which such Securities may be sold in the secondary market.

Who is the offeror and/or the person asking for admission to trading?

The Issuer is the entity requesting for the admission to trading of the Securities

Why is the Prospectus being produced?



MEDIOBANCA
Banca di Credito Finanziario S.p.A.

Use and estimated net amount of proceeds

The estimated net amount of proceeds is EUR 37,004,000. The net proceeds of the issue of the Securities will be used for the general corporate purposes of the Issuer.

Underwriting agreement on a firm commitment basis: Not Applicable

Description of the most material conflicts of interest pertaining to the offer or the admission to trading

The following constitute material interests with respect to the issue of Securities:

Mediobanca is the Issuer of the Securities and acts also as Calculation Agent and liquidity provider for the Securities . In its capacity as Calculation Agent, Mediobanca is responsible, among the others, for determining the Cash Settlement Amount. Mediobanca is required to carry out its duties as Calculation Agent in good faith and using its reasonable judgment.

Save as described above, so far as the Issuer is aware, no other person involved in the offer of the Securities has an interest material to the offer.