

MIFID II product governance / Retail investors, professional investors and ECPs target market -Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Securities has led to the conclusion that: (i) the target market for the Securities is eligible counterparties, professional clients and retail clients, each as defined in Directive 2014/65/EU (as amended, "MiFID II"); and (ii) all channels for distribution to eligible counterparties and professional clients are appropriate, except for pure execution services for the latter; and (iii) the following channels for distribution of the Securities to retail clients are appropriate - investment advice and portfolio management on primary and secondary markets and execution with appropriateness on the secondary market (no distribution via execution only), subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable. Any person subsequently offering, selling or recommending the Securities (a "distributor") should take into consideration the manufacturer's target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Securities (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable.

#### **Final Terms**

MEDIOBANCA - Banca di Credito Finanziario S.p.A.

Legal entity identifier (LEI): PSNL19R2RXX5U3QWHI44

Issue of up to 100,000 Certificates "3-Step Plus Knock-in Securities linked to EURO STOXX® Select Dividend 30 Index due 2 March 2026"

commercially named

"Mediolanum MedPlus Certificate Growth & Income 2020"

under the

**Issuance Programme** 

SERIES NO: 286

TRANCHE NO: 1

Issue Price: Euro 1,000 per Security

Dealer: Mediobanca - Banca di Credito Finanziario S.p.A.

The date of these Final Terms is 7 January 2020



Any person making or intending to make an offer of the Securities may only do so:

- (i) in those Non-exempt Offer Jurisdictions mentioned in Paragraph 11 of Part B below, provided such person is a Dealer or an Authorised Offeror (as such term is defined in the Base Prospectus) and that the offer is made during the Offer Period specified in that paragraph and that any conditions relevant to the use of the Base Prospectus are complied with; or
- (ii) otherwise in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or to supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer.

Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Securities in any other circumstances.

Investors should note that if a supplement to or an updated version of the Base Prospectus referred to below is published at any time during the Offer Period (as defined below), such supplement or updated base prospectus, as the case may be, will be published and made available in accordance with the arrangements applied to the original publication of these Final Terms. Any investors who have indicated acceptances of the Offer (as defined below) prior to the date of publication of such supplement or updated version of the Base Prospectus, as the case may be, (the "Publication Date") have the right within two working days of the Publication Date to withdraw their acceptances.

## PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 24 May 2019, the Supplement to the Base Prospectus published and approved on or before the date of these Final Terms (copies of which are available as described below) and any other Supplement to the Base Prospectus which may have been published and approved before the issue of any additional amount of Securities (the "Supplements") (provided that to the extent any such Supplement (i) is published and approved after the date of these Final Terms and (ii) provides for any change to the Conditions of the Securities such changes shall have no effect with respect to the Conditions of the Securities to which these Final Terms relate) which together constitute a base prospectus for the purposes of Directive 2003/71/EC (the "Prospectus Directive") (the "Base Prospectus"). The Base Prospectus has been passported into Italy in compliance with Article 18 of the Prospectus Directive. This document constitutes the Final Terms of the Securities described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus. Full information on Mediobanca - Banca di Credito Finanziario S.p.A. (the "Issuer"), and the offer of the Securities is only available on the basis of the combination of these Final Terms and the Base Prospectus. A summary of the Securities (which comprises the Summary in the Base Prospectus as amended to reflect the provisions of these Final Terms) is annexed to these Final Terms. The Base Prospectus and any Supplement(s) to the Base Prospectus and these Final Terms are available for viewing at the Issuer's



registered office at Piazzetta Enrico Cuccia 1, 20121 Milan, Italy, at the Issuer's representative office at Piazza di Spagna 15, 00187 Rome, Italy and at each office (filiale) of Banca Mediolanum S.p.A. (acting as Distributor) and on the websites of the Issuer (www.mediobanca.com) and Banca Mediolanum S.p.A. (www.bancamediolanum.it) and copies may be obtained free of charge from the Issuer upon request at its registered address and from Banca Mediolanum S.p.A. at each of its offices (filiale).

Pursuant to Regulation EU 2016/1011 the Issuer produces and maintains plans setting out the actions to take in the event that the EURO STOXX® Select Dividend 30 Index materially change or cease to be provided. Details of the plans may be provided upon written request.

References herein to numbered Conditions are to the terms and conditions of the relevant series of Securities and words and expressions defined in such terms and conditions shall bear the same meaning in these Final Terms in so far as they relate to such series of Securities, save as where otherwise expressly provided.

#### GENERAL PROVISIONS

The following terms apply to each series of Securities:

1.	Issuer:	Mediobanca - Banca di Credito Finanziario S.p.A.
2.	Guarantor:	Not applicable
3.	Series Number	286
4.	Tranche Number:	1
5.	Issue Currency:	Euro ("EUR")
6.	Notional Amount of Security:	EUR 1,000
	Aggregate Notional Amount	Up to EUR 100,000,000
7.	Issue Price per Security	EUR 1,000
8.	Trade Date:	13 December 2019
9.	Issue Date:	28 February 2020
10.	Date of approval for issuance of Securities obtained:	2 December 2019

19.

Variation of Settlement:

11.	Consolidation:	Not applicable			
12.	Type of Securities:	(a) Certificates			
		(b) The Securities are Index Securities			
		The provisions of Annex 2 (Additional Terms and Conditions for Index Securities) shall apply.			
		Unwind Costs: Not applicable			
13.	Exercise Date	The Exercise Date is 23 February 2026 or, if any such day is not a Business Day, the immediately succeeding Business Day.			
14.	Form of Securities:	Temporary Global Security exchangeable for a Permanent Global Security which is exchangeable for Definitive Securities only in the limited circumstances specified in the Permanent Global Security			
		TEFRA D Rules shall apply.			
15.	Business Day Centre(s):	The applicable Business Day Centres for the purposes of the definition of "Business Day" in Security Condition 3 are Milan and TARGET2 System.			
16.	Settlement:	Settlement will be by way of cash payment (Cash Settled Securities)			
17.	Settlement Date:	The settlement date for the Securities is 2 March 2026 as adjusted in accordance with the Following Business Day Convention			
18.	Rounding Convention for Cash Settlement Amount:	Not applicable			
10	Waster of Coultman				



(a) Issuer's option to vary settlement: The Issuer does not have the option to vary settlement in respect of the Securities.

**20.** Redenomination: Not applicable

**21.** FX Settlement Disruption Event Not applicable

Determination:

**22.** Cash Settlement: Applicable

(i) Guaranteed Cash Settlement Not applicable

Amount:

(ii) Maximum Amount Not applicable

(iii) Minimum Amount Not applicable

23. Final Payout

MFP Payouts Multiple Final Payout – Step Securities:

Multiple Final Payout – 3-Step Plus Knock-in Securities:

(A) if the Final Settlement Condition is satisfied

Notional Amount  $\times$  Max (Constant Percentage 1 + Gearing 1  $\times$  Option 1; Floor Percentage)

(B) if the Final Settlement Condition is not satisfied and no Knock-in Event has occurred:

Notional Amount  $\times$  (Constant Percentage 2 + Coupon Airbag Percentage)

(C) if the Final Settlement Condition is not satisfied



and a Knock-in Event has occurred:

Notional Amount  $\times$  Max (Constant Percentage 3 + Gearing 2  $\times$  Option 2; Floor Percentage)

Where:

"Final Settlement Condition" means that the FS Barrier Value for the relevant MFP FS Barrier Valuation Date is greater than or equal to the Final Settlement Condition Level;

"FS Barrier Value" means the Underlying Reference Value;

"MFP FS Barrier Valuation Date" means the Valuation Date;

"Valuation Date" means the Settlement Valuation Date;

"Final Settlement Condition Level" means 100%;

"Coupon Airbag Percentage" means 0%;

"Constant Percentage 1" means 100%;

"Constant Percentage 8" means 0%;

"Constant Percentage 2" means 100%;

"Constant Percentage 3" means 100%;

"Constant Percentage 12" means 0%;

"Gearing 1" means 125%;



"Option 1" means Call 1;

"Gearing 2" means -1;

"Floor Percentage" means 0%;

"Call 1" means Max (Final Settlement Value 1 - Strike Percentage 1; Constant Percentage 8);

"Final Settlement Value 1" means the Underlying Reference Value;

"Strike Percentage 1" means 100%;

"Option 2" means Put 2;

"**Put 2**" means Max (Strike Percentage 2 – Final Settlement Value 2; Constant Percentage 12)

"Strike Percentage 2" means 100%;

"Final Settlement Value 2" means the Underlying Reference Value;

"Underlying Reference Value" means, in respect of the Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value for the Underlying Reference in respect of such MFP Valuation Date (ii) divided by the Underlying Reference Strike Price;

"Underlying Reference" means as set out in item 30(a) below;

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;



"Closing Level" means the official closing level of the Index on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

"MFP Valuation Date" means the MFP Settlement Valuation Date;

"MFP Settlement Valuation Date" means the Settlement Valuation Date;

Strike Price Closing Value: Applicable;

"Underlying Reference Strike Price" means the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date;

In respect of the Strike Date:

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

Where

"MFP Valuation Date" means the Strike Date;

Payout Switch: Not applicable

Payout Switch Election
 Not applicable

Automatic Payout Switch
 Not applicable

**24.** Entitlement: Not applicable

**25.** Exchange Rate Not applicable

**26.** Settlement Currency: The settlement currency for the payment of the Cash



Settlement Amount is EUR.

27.	Calcu	lation Agent:	The Calculation Agent is Mediobanca – Banca di Credito Finanziario S.p.A.
			Piazzetta E. Cuccia, 1 20121 Milano Italia
28.	Gove	rning law:	English law
PROI	DUCT SI	PECIFIC PROVISIONS	
29.	Hybri	d Securities:	Not applicable
30.	Index	Securities:	Applicable
	(a)	Index/Basket of Indices/Index Sponsor(s):	The Underlying Index is EURO STOXX® Select Dividend 30 (Bloomberg Page SD3E <index>)</index>
			The Index Sponsor is STOXX Limited.
			The EURO STOXX® Select Dividend 30 Index is a Multi-Exchange Index.
	(b)	Index Currency:	EUR
	(c)	Exchange(s):	As set out in Annex 2 (Additional Terms and Conditions for Index Securities) for a Composite Index (Multi-Exchange Index)
	(d)	Related Exchange(s):	All Exchanges
	(e)	Exchange Business Day:	Single Index Basis
	(f)	Scheduled Trading Day:	Single Index Basis
	(g)	Weighting:	Not applicable
	(h)	Settlement Price:	Official closing level



	(i) Specified Maximum Days of Disruption:		3 Scheduled Trading Days		
	(j)	Valuation Time:	As per Conditions		
	(k)	Settlement on Occurrence of an Index Adjustment Event:	Delayed Settlement on Occurrence of an Extraordinary Event: Not applicable		
			If the Calculation Agent determines an Index Adjustment Event constitutes a force majeure, Index Security Condition 3.2(c)(vi) applies		
	(1)	Index Correction Period:	As per Index Security Condition 4.		
	(m)	Futures Price Valuation:	Not applicable		
31.	Share S	ecurities:	Not applicable		
32.	ETI Securities		Not applicable		
33.	Debt Se	curities:	Not applicable		
34.	Commo	dity Securities:	Not applicable		
35.	Inflation	1 Index Securities:	Not applicable		
36.	Currency Securities:		Not applicable		
37.	Fund Securities:		Not applicable		
38.	Futures Securities:		Not applicable		
39.	Credit Securities:		Not applicable		
40.	Underly	ring Interest Rate Securities:	Not applicable		



**41.** OET Certificates: Not applicable

**42.** Additional Disruption Events and Optional Additional Disruption Events:

- (a) Additional Disruption Events: Not Applicable
- (b) Optional Additional Disruption Events:

  Applicable

The following Optional Additional Disruption Events apply to the Securities:

Administrator/Benchmark Event

(c) Settlement:

Delayed Settlement on Occurrence of an Additional Disruption Event and/or Optional Additional Disruption Event: Not applicable

**43.** Knock-in Event: Applicable

If the Knock-in Value is less than the Knock-in Level on the Knock-in Determination Day

(a) Knock-in Valuation:

Applicable

"Knock-in Value" means the Underlying Reference Value;

"Underlying Reference Value" means, in respect of the Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the Underlying Reference Strike Price;



"Underlying Reference" is as set out in item 30(a) above;

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

"Closing Level" means the official closing level of the Index on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

"MFP Valuation Date" means the Knock-in Determination Day.

Strike Price Closing Value: Applicable;

"Underlying Reference Strike Price" means the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date;

In respect of the Strike Date:

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

Where

"MFP Valuation Date" means the Strike Date.

(b) FX Knock-in Valuation: Not applicable

(c) Level: Not applicable

(d) Knock-in Level: 50%

(e) Knock-in Period Beginning Date: Not applicable



	(f)	Knock-in Period Beginning Date  Day Convention:	Not applicable
	(g)	Knock-in Determination Period:	Not Applicable
	(h)	Knock-in Determination Day(s):	23 February 2026
	(i)	Knock-in Period Ending Date:	Not Applicable
	(j)	Knock-in Period Ending Date Day Convention:	Not applicable
	(k)	Knock-in Valuation Time:	Not applicable
	(1)	Knock-in Observation Price Source:	Not applicable
	(m)	Disruption Consequences:	Not applicable
44.	Knock-	out Event:	Not applicable
45.	PROV	ISIONS RELATING TO REMUNER	RATION IN RESPECT OF CERTIFICATES
	(a)	Remuneration:	Applicable
			Coupon Switch: Not applicable
		(i) Remuneration Period(s):	Not Applicable
		(ii) Remuneration Payment Date(s):	The fifth Business Day following the relevant Remuneration Valuation Date.
		(iii) Business Day Convention for Remuneration Payment Date(s):	Following



calculating the Remuneration Rate(s) and Remuneration Amount(s) (if not the Calculation Agent):

	Agent):	
(v)	Margin(s):	Not applicable
(vi)	Maximum Remuneration Rate:	Not applicable
(vii)	Minimum Remuneration Rate:	Not applicable
(viii)	Day Count Fraction:	Not applicable
(ix)	Remuneration to Settlement:	Not applicable
(x)	Remuneration Basis:	Linked Remuneration Amount Certificates
(xi)	Remuneration Rate:	Applicable
		MFP Digital Coupon applicable:
		(i) If the Digital Coupon Condition is satisfied in respect of MFP Coupon Valuation $Date_{(i)}$ :
		Rate 1 <sub>(i)</sub> ; or
		(ii) if the Digital Coupon Condition is not satisfied in respect of MFP Coupon Valuation $Date_{(i)}$ :
		Rate 2 <sub>(i)</sub> ,

where:



"Rate  $\mathbf{1}_{(i)}$ " means 1.50% for all i;

"Rate 2<sub>(i)</sub>" means 0% for all i;

"i" means the relevant MFP Coupon Valuation Date;

"Digital Coupon Condition" means that the DC Barrier Value for the relevant MFP Coupon Valuation Date is greater than or equal to the Barrier Level;

"Barrier Level" means 80%

"DC Barrier Value" means the Underlying Reference Value;

"Underlying Reference Value" means, in respect of the Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the Underlying Reference Strike Price;

"Underlying Reference" is as set out in item 30(a) above;

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Level in respect of such day;

"Closing Level" means the official closing level of the Index on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

"MFP Valuation Date" means the MFP Coupon Valuation Date;

"MFP Coupon Valuation Date(i)" means the relevant



Settlement Price Date;

"Settlement Price Date" means the relevant Valuation Date;

"Valuation Date" means the relevant Remuneration Valuation Date;

Strike Price Closing Value: Applicable;

"Underlying Reference Strike Price" means the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date;

In respect of the Strike Date:

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

Where

"MFP Valuation Date" means the Strike Date.

(b) Fixed Rate Provisions: Not applicable

(c) Floating Rate Provisions Not applicable

(d) Linked Remuneration Amount Applicable – see Index Linked Remuneration Amount Certificates Certificates below

(e) Index Linked Remuneration Amount Applicable Certificates:

(i) Index/Basket of As set out in item 30(a) above Indices/Index Sponsor(s):



(ii) Averaging: Averaging does not apply

(iii) Remuneration Valuation Equal to Valuation Time

Time:

(iv) Remuneration Valuation

Date(s):

i	Dates
1	22/02/2021
2	21/02/2022
3	21/02/2023
4	21/02/2024
5	21/02/2025

(v) Index Correction Period As set out in item 30(1) above

(vi) Observation Dates: Not applicable

(vii) Observation Period: Not applicable

(viii) Specified Maximum Days As set out in item 30(i) above

of Disruption:

(ix) Exchange(s): As set out in item 30(c) above

(x) Related Exchange(s): As set out in item 30(d) above

(xi) Exchange Business Day: As set out in item 30(e) above

(xii) Scheduled Trading Day: As set out in item 30(f) above

(xiii) Settlement Price: As set out in item 30(h) above

(xiv) Weighting: Not applicable

(xv) Settlement on Occurrence As set out in item 30(k) above

of an Index Adjustment

Event:

(xvi) Futures Price Valuation: Not applicable



46.

(f)	Share Linked Remuneration Amount Certificates:	Not applicable
(g)	ETI Linked Remuneration Amount Certificates:	Not applicable
(h)	Debt Linked Remuneration Amount Certificates:	Not applicable
(i)	Commodity Linked Remuneration Amount Certificates:	Not applicable
(j)	Inflation Index Linked Remuneration Amount Certificates:	Not applicable
(k)	Currency Linked Remuneration Amount Certificates:	Not applicable
(1)	Fund Linked Remuneration Amount Certificates:	Not applicable
(m)	Futures Linked Remuneration Amount Certificates:	Not applicable
(n)	Underlying Interest Rate Linked Remuneration Amount Provisions	Not applicable
EXER	CISE, VALUATION AND SETTLEM	IENT
(a)	Instalment Certificates:	The Certificates are not Instalment Certificates.
(b)	Issuer Call Option:	Not applicable
(c)	Securityholders Put Option:	Not applicable
(d)	Automatic Early Settlement:	Not applicable



28 February 2020 (e) Strike Date: (f) Strike Price: Not applicable Settlement Valuation Date: 23 February 2026 (g) (h) Averaging: Averaging does not apply to the Securities. Observation Dates: Not applicable (i) (j) Observation Period: Not applicable (k) Settlement Business Day: Not applicable (1) Security Threshold on the Issue Not applicable Date: Record date for the purposes of Three Business Days preceding the Remuneration (m) EuroTLX: Payment Date.



# RESPONSIBILITY

The Issuer accepts responsibility for the information	ion set out in these Final Terms.
Signed on behalf of the Issuer:	
Ву:	Ву:
Duly authorised	Duly authorised



#### **PART B – OTHER INFORMATION**

# 1. LISTING AND ADMISSION TO TRADING

(i) Listing: None

(ii) Admission to trading:

Application has been made by the Issuer (or on its behalf) for the Securities to be admitted to trading on the multilateral trading facility of EuroTLX which is not a regulated market for the purpose of Directive 2014/65/EU with effect from on, or around, the Issue Date

The Issuer reserves the right to make further applications for the Securities to be admitted to listing and/or trading on additional markets/trading venues.

Mediobanca – Banca di Credito Finanziario S.p.A. will act as Liquidity Provider with reference to the Securities traded on EuroTLX.

### 2. RATINGS

Ratings: The Securities to be issued have not been rated.

### 3. NOTIFICATION

The Central Bank of Ireland has provided the Commissione Nazionale per la Società e la Borsa (CONSOB) with a certificate of approval attesting that the Base Prospectus has been drawn up in accordance with the Prospectus Directive. These Final Terms have been transmitted to Commissione Nazionale per la Società e la Borsa (CONSOB) on 7 January 2020.

# 4. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER/LISTING

Mediobanca is the Issuer of the Certificates and acts also as Calculation Agent and liquidity provider for the Certificates. In its capacity as Calculation Agent, Mediobanca is responsible, among the others, for determining the Cash Settlement Amount. Mediobanca is required to carry



out its duties as Calculation Agent in good faith and using its reasonable judgment.

Save as described above, so far as the Issuer is aware, no other person involved in the offer of the Securities has an interest material to the offer.

#### 5. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Reasons for the offer: The net proceeds of the Issue of the Securities will be

used for the general corporate purposes of the Issuer.

(ii) Estimated net proceeds: The net proceeds of the issue of the Certificates (being

the proceeds of such issue net of the fees and costs referred to in Paragraph 12 (Terms and Conditions of the Offer) herebelow are estimated to be up to EUR 18,290,000 if the Aggregate Notional Amount of Certificates effectively placed on the Issue Date does not exceed EUR 20,000,000. For amounts of Certificates effectively placed exceeding EUR 20,000,000 and up to EUR 100,000,000, the amount of the net proceeds will depend on the Aggregate Notional Amount effectively placed on the Issue Date and on the final amount of fees applied, as specified in Paragraph 12 (Terms and

Conditions of the Offer – Offer Price).

(iii) Estimated total expenses: Not applicable

**6.** YIELD Not applicable

7. HISTORIC INTEREST RATES

Historic interest rates: Not applicable

### 8. FURTHER INFORMATION PUBLISHED BY THE ISSUER

The Issuer does not intend to provide any further information on the past and future performance and/or volatility of the Underlying Reference.

### 9. INFORMATION RELATING TO THE UNDERLYING REFERENCE

Information on the past and future performance of the Underlying Reference and its volatility can be obtained on the relevant public website on www.stoxx.com.



The sponsor of the index composing the Underlying Reference also maintains an Internet Site at the following address where further information may be available in respect of the Underlying Reference.

Name of Index Sponsor Websites: www.stoxx.com

#### **DISCLAIMER**

"The EURO STOXX Select Dividend 30 Index is the intellectual property (including registered trademarks) of STOXX Limited, Zurich, Switzerland ("STOXX"), Deutsche Börse Group or their licensors, which is used under license. The "3-Step Plus Knock-in Securities linked to EURO STOXX® Select Dividend 30 Index due 2 March 2026" commercially named "Mediolanum MedPlus Certificate Growth & Income 2020" is neither sponsored nor promoted, distributed or in any other manner supported by STOXX, Deutsche Börse Group or their licensors, research partners or data providers and STOXX, Deutsche Börse Group and their licensors, research partners or data providers do not give any warranty, and exclude any liability (whether in negligence or otherwise) with respect thereto generally or specifically in relation to any errors, omissions or interruptions in the EUROSTOXX Select Dividend 30 Index or its data".

#### 10. OPERATIONAL INFORMATION

ISIN: XS2095484700

Common Code: 209548470

Any clearing system(s) other than

Euroclear Bank S.A./N.V. and Clearstream Banking, société anonyme and the relevant identification number(s):

Delivery:

Delivery against payment

Not applicable

Initial Paying Agents: BNP Paribas Securities Services,

Luxembourg Branch

60, avenue J.F Kennedy

L-1855 Luxembourg



Names and addresses of additional Paying Agent(s) (if any):

Not Applicable

#### 11. DISTRIBUTION

(i) If syndicated, names and addresses of Not applicable
 Managers and underwriting
 commitments:

(ii) Date of Subscription Agreement: Not applicable. The Issuer and Banca Mediolanum

S.p.A. (the "Distributor") have signed on 7 January 2020 a Confirmation letter (*lettera di conferma*) in relation to

the issue of the Certificates

(iii) Stabilising Manager(s) (if any): Not applicable

(iv) If non-syndicated, name of Dealer: Mediobanca – Banca di Credito Finanziario S.p.A.

(v) Non-exempt offer: An offer of the Securities may be made by the Distributor

other than pursuant to Article 3(2) of the Prospectus
Directive in the Republic of Italy ("Public Offer
Jurisdictions") during the period from 8 January 2020

(included) until 24 February 2020 (included) ("**Offer Period**"). See further Paragraph 12 (Terms and

Conditions of the Offer) of Part B below.

# 12. TERMS AND CONDITIONS OF THE OFFER

Offer Period: From 8 January 2020 (included) until 24 February 2020

(included), subject to any early closing or extension of

the Offer Period as described below.

The Securities will be distributed through door-to-door selling by means of financial advisors (*consulenti finanziari abilitati all'offerta fuori sede*) pursuant to Article 30 of the Italian Legislative Decree No. 58 of 24 February 1998, as amended from time to time (the "Italian Financial Services Act") from 8 January 2020 (included) until 10 February 2020 (included), subject to



any early closing or extension of the Offer Period as described below.

The Securities will be distributed through long distance selling techniques (*tecniche di comunicazione a distanza*) pursuant to article 32 of the Italian Financial Services Act from 8 January 2020 (included) until 10 February 2020 (included), subject to any early closing or extension of the Offer Period as described below.

The Issuer reserves the right, in agreement with the Distributor, to close the Offer Period early on the date (excluded) following the date on which the Certificates requested to be subscribed will be equal to the Aggregate Notional Amount of EUR 100,000,000.

The Issuer reserves the right, in agreement with the Distributor, to close the Offer Period early, also in circumstances where subscription requests of Securities are not yet equal to the Aggregate Notional Amount. The Issuer and the Distributor will inform the public of the early closure by means of a notice to be published, within 3 business days, on the relevant websites www.mediobanca.com and www.bancamediolanum.it.

The Issuer reserves the right, in agreement with the Distributor, to withdraw the offer and cancel the issuance of the Certificates for any reason, at any time on or prior to the Issue Date. For the avoidance of doubt, if any application has been made by a potential investor and the Issuer exercises such a right, all subscription applications will become void and have no effect and no potential investor will be entitled to receive the relevant Certificates. The Issuer and the Distributor will inform the public of the withdrawal of the offer of the Certificates and the cancelation of the issuance of the Certificates by means of a notice to be published, within business days, relevant websites on



www.mediobanca.com and www.bancamediolanum.it.

The Issuer reserves the right, in agreement with the Distributor, to extend the Offer Period. The Issuer and the Distributor will inform the public of the postponement of the closure of the Offer Period by means of a notice to be published, within 3 business days, on the relevant websites www.mediobanca.com and www.bancamediolanum.it.

Offer Amount:

Up to EUR 100,000,000

Offer Price:

EUR 1,000 per Certificate

The Offer Price includes, per each Notional Amount per Certificate, Structuring Fees equal to 1.05 per cent. and Placement Fees, equal to 7.50 per cent. Placement Fees, equal to 7.50 per cent., shall be paid, on the Issue Date, by the Issuer to the Distributor up to a Notional Amount of EUR 20,000,000 of Certificates effectively placed. For amounts exceeding EUR 20,000,000 and up to EUR 100,000,000 of Certificates effectively placed, the Placement Fees will be determined according to prevailing market conditions at the closing of the Offer Period. The final average value of the Placement Fees shall not exceed 9.00 per cent calculated on the Aggregate Notional Amount effectively placed and shall be announced by notice to be published, within the Issue Date, on the Issuer and Distributor's websites, respectively, www.mediobanca.com and www.bancamediolanum.it.

Investors should take into consideration that if the Certificates are sold on the secondary market after the Offer Period, the above mentioned fees included in the Offer Price are not taken into consideration in determining the price at which such Certificates may be



sold in the secondary market.

Conditions to which the offer is subject:

The offer of the Certificates is conditional upon the Certificates having been admitted to trading on the multilateral trading facility of EuroTLX by the Issue Date. In the event that the Certificates are not admitted to trading on the multilateral trading facility of EuroTLX by the Issue Date, the Issuer reserves the right, in agreement with the Distributor, to withdraw the offer of the Certificates and cancel the issuance of the Certificates. The Issuer and the Distributor will inform the public of the withdrawal of the offer of the Certificates and the cancellation of the relevant issue by means of a notice to be published, promptly, on the relevant websites www.mediobanca.com and www.bancamediolanum.it.

For the avoidance of doubt, upon any withdrawal of the offer of the Certificates and cancellation of the relevant issue, all subscriptions applications will become void and have no effect without further notice and no potential investor will be entitled to receive the relevant Certificates.

Description of the application process:

During the Offer Period the investors may apply for the subscription of the Certificates during normal Italian banking hours at the offices (*filiali*) of the Distributor by filling in, duly executing (also by appropriate attorneys) and delivering a specific acceptance form (the "Acceptance Form" (*Scheda di Adesione*). Acceptance Forms are available at each office (*filiali*) of the Distributor.

The Distributor intending to distribute Certificates through door-to-door selling (offerta fuori sede) pursuant to art. 30 of the Italian Financial Services Act will collect the Acceptance Forms, other than directly at its branches and offices, through financial advisors authorized to make off-premises offers (consulenti finanziari abilitati



all'offerta fuori sede) pursuant to art. 31 of the Italian Financial Services Act.

In addition to what stated above, pursuant to art. 30, par. 6 of the Italian Financial Services Act, the validity and enforceability of contracts entered into through door-to-door selling is suspended for a period of 7 (seven) days beginning on the date of the subscription of the relevant Acceptance Form by the investor. Within such period investors may notify the relevant authorized office of the Distributor, and/or financial advisors authorized to make off-premises offers (consulenti finanziari abilitati all'offerta fuori sede) of their withdrawal without payment of any charge or commission.

Investors may also subscribe the Certificates through long distance selling techniques (tecniche di comunicazione a distanza) pursuant to article 32 of the Italian Financial Services Act (i.e., through the tradingonline platform of the Distributor or recorded telephone orders).

Furthermore, pursuant to art. 67-duodecies of Italian Legislative Decree No. 206/2005 as amended (the so-called "Codice del Consumo"), the validity and enforceability of contracts subscribed through long distance selling techniques is suspended for a period of 14 (fourteen) days beginning on the date of the acceptance of the offer by the relevant investor.

Within such period investors may notify the Distributor of their withdrawal without payment of any charge or commission.

In case the Certificates are placed through recorded telephone orders, the investor may subscribe for the Certificates after being identified using its identification codes and passwords.



Subsequently, the investor will be requested to declare, among other things, that the same investor has received and ascertained the offering documentation and the risk factors contained therein, providing all personal and financial data required for the request in the Acceptance Form.

The Distributor, during the telephone call, will summarise to the investor the personal details and the investor will then confirm the correctness of such details and will give the consent to the subscription of the Certificates.

After this confirmation the investor will complete its request of adherence to the offer.

The Distributor, in case of recorded telephone orders, guarantees the Issuer the appropriateness and suitability of its telecommunication procedures.

Description of possibility to reduce subscriptions and manner for refunding excess amount paid by applicants: Not applicable

Details of the minimum and/or maximum amount of application:

The Certificates may be subscribed in a minimum subscription lot of no. 3 Security (the "Minimum Lot") equal to an amount of EUR 3,000 or an integral number of Certificate greater than the Minimum Lot. There is no maximum subscription amount of the Certificate to be applied for by each investor within the Aggregate Notional Amount.

Details of the method and time limits for paying up and delivering the Securities: The Certificates will be sold by the Issuer to the Distributor on a delivery against payment basis on the Issue Date. Prospective investors will be notified by the Distributor of the settlement arrangements in respect of the Certificates.



Manner in and date on which results of the offer are to be made public:

The result of the Offer of the Certificates will be made available to the public at the end of the Offer Period, through a notice to be published within the Issue Date on the Issuer and Distributor's websites (www.mediobanca.com and www.bancamediolanum.it).

Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised:

Not applicable

Process for notification to applicants of the amount allotted and the indication whether dealing may begin before notification is made: The Distributor will notify applicants of amounts allotted immediately after the publication of the notice mentioned in par. "Manner in and date on which results of the offer are to be made public" above

Subscription applicants will be accepted up to the Aggregate Notional Amount

Amount of any expenses and taxes specifically charged to the subscriber:

Structuring Fees and Placement Fees: see above paragraph "Offer Price"

Name(s) and address(es), to the extent known to the relevant Issuer, of the placers in the various countries where the offer takes place. The Issuer is:

Mediobanca - Banca di Credito Finanziario S.p.A. with its registered office at Piazzetta E. Cuccia, 20121 Milan, Italy.

The Distributor is:

Banca Mediolanum S.p.A. with its registered office at Palazzo Meucci - Via F. Sforza 20080 Basiglio, Milan, Italy (the "**Distributor**").

The Distributor also acts as lead manager (*Responsabile del Collocamento* as defined under 93-bis of the Italian Financial Services Act (the "**Lead Manager**").

Consent to use of Base Prospectus

The Issuer consents to the use of the Base Prospectus by the following financial intermediary (individual consent): Banca Mediolanum S.p.A. with its registered office at



Palazzo Meucci - Via F. Sforza 20080 Basiglio, Milan, Italy.

Other intermediaries in case of public distribution through trading venues (including SeDeX)

None

13. SECONDARY

MARKET

Applicable

**PRICING** 

A secondary market for the Certificates will be available through the multilateral trading facility of EuroTLX, where Mediobanca will act as Liquidity Provider with a maximum bid/ask spread of 1.00 per cent. under normal market conditions.

14. SPECIFIC BUY BACK Not applicable PROVISIONS

**15.** 

EU BENCHMARKS
REGULATION

Amounts payable under the Securities will be calculated by reference to EURO STOXX® Select Dividend 30 Index which is provided by STOXX Limited.

As at the date of the Final Terms, the administrator of EURO STOXX® Select Dividend 30 Index appears on the register of administrators and benchmarks established and maintained by the European Securities and Markets Authority pursuant to Article 36 of the Benchmark Regulation (Regulation (EU) 2016/1011) (the "Benchmark Regulation").



#### SUMMARY OF THE SPECIFIC ISSUE

Summaries are made up of disclosure requirements known as "Elements." These elements are numbered in Sections A - E(A.1 - E.7).

This summary contains all the Elements required to be included in a summary for this type of securities and issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of securities and issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in the summary with the mention of hot applicable."

Section A – Introduction and warnings

	Descriptio			
	n of			
Element	Element	Disclosure requirement		
A.1	Warnings	This summary must be read as an introduction to the Base Prospectus and any decision to		
		invest in the Securities should be based on a consideration of the Base Prospectus as a		
		whole, including any information incorporated by reference.		
		Following the implementation of the Prospectus Directive (Directive 2003/71/EC) in each		
		Member State of the European Economic Area, no civil liability will attach to the		
		Responsible Persons in any such Member State solely on the basis of this summary		
		including any translation thereof, unless it is misleading, inaccurate or inconsistent when		
		read together with the other parts of this Base Prospectus, including any information		
		incorporated by reference, or it does not provide, when read together with the other parts		
		of this Base Prospectus, key information in order to aid investors when considering		
		whether to invest in the Securities.		
		Where a claim relating to the information contained in the Base Prospectus is brought		
		before a court, the plaintiff investor might, under the national legislation of the Member		
		States, have to bear the costs of translating the Base Prospectus before the legal		
		proceedings are initiated.		
A.2	Consent	The Issuer consents to the use of this Base Prospectus in connection with a Non-exempt		
	to the			
	use of	( )		
	the Base	e 24 February 2020 (included) subject to any early closing or extension of th Offer Period (the "Offer Period");		
	Prospect (ii) the only persons ("Authorised Offeror") authorised to use this B			
	us	to make the Non-exempt Offer of the Securities are the relevant Dealer at Banca Mediolanum S.p.A. (the " <b>Distributor</b> ");		



(iii) the consent only extends to the use of this Base Prospectus to make Non-exempt Offers of the relevant Tranche of Securities in the Republic of Italy.

AN INVESTOR INTENDING TO ACQUIRE OR SUBSCRIBE OR ACQUIRING OR SUBSCRIBING ANY SECURITIES IN A NON-EXEMPT OFFER FROM THE DISTRIBUTOR WILL DO SO, AND OFFERS AND SALES OF SUCH SECURITIES TO AN INVESTOR BY SUCH DISTRIBUTOR WILL BE MADE, IN ACCORDANCE WITH ANY TERMS AND OTHER ARRANGEMENTS IN PLACE BETWEEN SUCH DISTRIBUTOR AND SUCH INVESTOR INCLUDING PRICE, ALLOCATIONS, EXPENSES AND SETTLEMENT ARRANGEMENTS. THE ISSUER WILL NOT BE A PARTY TO ANY SUCH ARRANGEMENTS WITH SUCH INVESTORS IN CONNECTION WITH THE PUBLIC OFFER OR SALE OF THE SECURITIES CONCERNED AND, ACCORDINGLY, THE BASE PROSPECTUS AND ANY FINAL TERMS WILL NOT CONTAIN SUCH INFORMATION. THE INVESTOR MUST LOOK TO THE RELEVANT DISTRIBUTOR AT THE TIME OF SUCH OFFER FOR THE PROVISION OF SUCH INFORMATION AND THE DISTRIBUTOR WILL BE RESPONSIBLE FOR SUCH INFORMATION. NONE OF THE ISSUER AND THE DEALER HAVE ANY RESPONSIBILITY OR LIABILITY TO AN INVESTOR IN RESPECT OF SUCH INFORMATION.

#### Section B - Issuers and Guarantor

	Descripti	Disclosure requirement
	on of	
Element	Element	
B.1	Legal	Mediobanca
	and	Mediobanca – Banca di Credito Finanziario S.p.A. ("Mediobanca")
	Commer	
	cial	
	Name of	
	the	
	Issuer	
B.2	Domicile/	Mediobanca
	Legal	Mediobanca was established in Italy.
	Form/Legi	Mediobanca is a company limited by shares under Italian law with registered office at
	slation/Co	Piazzetta E. Cuccia 1, 20121 Milan, Italy.
	untry of	
	Incorporat	
	ion	



B.4b   Description   Mediobanca   Mediobanca is the parent company of the Mediobanca is not aware of any trends affecting itself and the industries in which it operates.    B.5	7 DI 1		Mediobanca holds a banking licence f	rom the Bank	of Italy author	rising it to carry on all		
B.4b Descriptio n of trends  B.5 Descriptio on of the group of the Issuer  B.5 Profit forecast/e stimate  B.10 Qualificat report  B.12 Selected historical key informati on/no material adverse change/si gniffcant changes  B.12 Selected historical key informati on/no material adverse change/si gniffcant changes  B.12 Regulatory capital and solvency margins  B.13 Regulatory capital and solvency margins  B.14 Regulatory capital and solvency margins  B.15 Regulatory capital and solvency margins  B.16 Descripti Mediobanca Group is registered as a banking group in the register instituted by the Bank of Italy.  B.17 Mediobanca Group is registered as a banking group in the register instituted by the Bank of Italy.  B.18 Mediobanca  Not Applicable. No forecast or estimates of profits are contained in the Base Prospectus.  B.19 Mediobanca  The audited consolidated balance sheet and profit and loss account of Mediobanca as at 30 June 2019 are shown below, along with comparative data for the year ended 30 June 2018, plus a series of key financial indicators.  B.10 Regulatory capital and solvency margins  B.11 Regulatory capital and solvency margins			permitted types of banking activities in Italy.					
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Indicators and own funds 30/6/19 30/6/18 set by law**			Regulatory capital and solvency mar	gins				
Indicators and own funds 30/6/19 30/6/18 set by law**						Minimum levels		
(€m) or %			Indicators and own funds	30/6/19	30/6/18			
			(€m) or %					



Common Equity Tier 1 – CET1	6,524.4	6,746.6	
Additional Tier 1 – AT1	-	-	
Гier 2 – T2	1,561.2	1,828.7	
Own funds	8,085.6	8,575.3	
RWAs*	46,309.9	47,362.7	
Common Equity Tier 1 ratio –	14.09%	14.24%	
CET1 ratio			7%
Tier 1 ratio – T1 ratio	14.09%	14.24%	8.5%
Total capital ratio	17.46%	18.11%	10.5%
Risk-weighted assets/Total assets	59.2%	65.5%	
Leverage Ratio (temporary)***	8.4%	8.8%	
	Additional Tier 1 – AT1  Tier 2 – T2  Own funds  RWAs*  Common Equity Tier 1 ratio –  CET1 ratio  Tier 1 ratio – T1 ratio  Fotal capital ratio  Risk-weighted assets/Total assets	Additional Tier 1 – AT1	Additional Tier 1 – AT1

\* Risk-weighted assets (RWAs) have been calculated using the standardised methodology for credit and market risks and the base methodology for operational risks.

The "leverage ratio" is the Group's regulatory and tier 1 capital as a percentage of its total exposure (i.e. the sum of its assets and off-balance-sheet exposures. This indicator was introduced by the Basel Committee to keep down debt and contain excessive use of financial leverage in the banking sector.

	MAIN CONSOLIDATED BALANCE SHEET ITEMS	30/6/19	30/6/18	CHANGES 2019/2018 %	
		€m	€m		
	Assets				
	Due from banks*	7,961.9	7,553.0	5.4%	
	Due from clients**	48,637.9	40,977.9	18.7%	

<sup>\*\*</sup> Limits include the Pillar II requisite (1.25%, as per the SREP decision issued on 22 November 2017) imposed by the regulatory authority and the capital conservation buffer (1.875%) for 2018; these limits, as from 1 January 2019, will have to reflect an increased capital conservation buffer of 2.50%, hence the levels will be 8.25% for the CET1 ratio, 9.75% for the Tier 1 ratio, and 11.75% for the total capital ratio, taking the same Pillar II requisite as the benchmark for this purpose.



Financial assets	14,922***	16,748.3****	-10.9%
Total Assets	78,244.7	72,300.5	8.2%
Liabilities			
Debt securities in issue	20,078.2	20,608.5	-2.6%
Financial liabilities****	22,312.9	18,958.9	17.7%
Direct funding (from customers)*****	23,987.9	21,320.0	12.5%
Net interbank position******	5,908.9	4,710.5	25.4%
Net equity	9,898.9	9,732.2	1.7%
of which: share capital	460.2	459.9	0.1%

<sup>\*</sup> Item 60 of previously applied IAS39

<sup>\*\*\*\*\*\*</sup> Net balance between amounts due to banks and assets due from banks.

MAIN CONSOLIDATED PROFIT AND LOSS ACCOUNT ITEMS	30/6/19	30/6/18	CHANGES 2019/2018
	€m	€m	(%)
Net interest income	1,404.2	1,366.0	2.8%
Net fee and commission income	440.5	456.3	-3.5%
Total income	2,039.5	2,053.2	-0.7%
Net profit from financial and insurance operations	1,875.5	1,890.0	-0.8%
Operating costs	- 1,114.1	1,074.9	3.6%
Profit before Tax	1,082.7	1,095.8	-1.2%
Net Profit	823.0	863.9	-4.7%

<sup>\*\*</sup> Item 70 of previously applied IAS39

<sup>\*\*\*</sup> Includes financial assets measured at FVTPL, financial assets measured at FVOCI and the hedge derivatives.

<sup>\*\*\*\*</sup> Includes financial assets held for trading, AFS securities, financial assets held to maturity and the hedge derivatives.

<sup>\*\*\*\*</sup> Includes amounts due to banks, trading liabilities and hedge derivatives.

<sup>\*\*\*\*\*</sup> Includes amounts due to clients.



20110		
		Mediobanca
		Material adverse change
		Since 30 June 2019 with respect to Mediobanca there have been no material adverse
		changes to the prospects of either Mediobanca or the Group headed up by it.
		Significant changes
		There have been no significant changes to the financial or trading position of Mediobanca
		or the other companies forming part of the Group since the most recent financial
		information available, which was disclosed in the consolidated annual financial statements
		for the year ended on 30 June 2019.
B.13	Recent	Mediobanca
	events	
		Neither Mediobanca nor any company in the Group have carried out transactions that have
		materially affected or that might be reasonably expected to materially affect, the
		Mediobanca Group or Mediobanca's ability to meet its obligations.
B.14	Issuer	Mediobanca
	dependen	Not applicable. Mediobanca is the parent company of the Mediobanca Group and is not
	t upon	dependent upon other entities within the Mediobanca Group.
	other	
	entities	
	within	
	the group	
		See also item B.5 above.
B.15	Principal	Mediobanca
	activities	As stated in Article 3 of its Articles of Association, Mediobanca's purpose is to raise funds
		and provide credit in any of the forms permitted especially medium- and long-term credit
		to corporates.
		Within the limits laid down by current regulations, Mediobanca may execute all banking,
		financial and intermediation-related operations and services, and carry out any transaction
		deemed to be instrumental to or otherwise connected with the achievement of
		Mediobanca's purpose.
B.16	Control	Mediobanca
2,10	of Issuer	
	OI ISSUEI	



		Not applicable. No individual or entity controls Mediobanca within the meaning of Article
		93 of the Italian Legislative Decree 58/98.
B.18	Guarante	Not applicable.
	e	
B.19	Informatio	Not applicable.
	n on the	
	Guarantor	



Element	Description	Disclosure requirement	
	of Element		
C.1	Type, class	The Securities are Certificates.	
	and security	The ISIN is: XS2095484700.	
	identificatio	The Common Code is: 209548470.	
	n number	The CFI is: DMMXXB	
	of securities being	The FISN is: MEDIOBANCA - BA/ZERO CPNUT 20260302	
	offered	The Series Number of the Securities is 286.	
		The Tranche number is 1.	
		The Securities are governed by English law.	
		The Securities are cash settled Securities.	
		The issue price per the Security is EUR 1,000.00 (the " <b>Issue Price</b> ").	
C.2	Currency	Subject to compliance with all relevant laws, regulations and directives, the Securities are	
		issued in Euro ("EUR").	
C.5	Restrictions	There are restrictions on sales of the Securities into, amongst other jurisdictions, the	
	on free	United States, the European Economic Area (including the United Kingdom and Italy) and	
	transferabili	Japan.	
	ty		
C.8	Description	The Securities have terms and conditions relating to, among other matters:	
	of rights		
	and ranking	Status	
		The Securities are issued by the Issuer on an unsubordinated basis.	
		The Securities will constitute direct, unconditional, unsubordinated and unsecured	
		obligations of the Issuer and will rank <i>pari passu</i> among themselves and (save for certain	
		obligations required to be preferred by law and subject to the application of the bail-in	
		legislation applicable to the Issuer) equally with all other unsecured obligations other than	
		unsubordinated obligations, if any, of the Issuer from time to time outstanding.	
		Payments in respect of Securities in global form	
		All payments in respect of Securities represented by a Global Security will be made against presentation for endorsement and, if no further payment falls to be made in respect of the Securities, surrender of that Global Security to or to the order of the Fiscal Agent or	



such other Paying Agent as shall have been notified to the Securityholders for such purpose. A record of each payment so made will be endorsed on each Global Security, which endorsement will be *prima facie* evidence that such payment has been made in respect of the Securities.

# Payments in respect of Securities in definitive form

All payments in respect of the Securities in definitive form shall be made against presentation and surrender of the relevant Securities at the specified office of any Paying Agent outside the United States by a cheque payable in the currency in which such payment is due drawn on, or, at the option of the holder, by transfer to an account denominated in that currency with a bank in the principal financial centre of that currency; provided that in the case of Euro, the transfer may be to a Euro account.

# Payments in respect of Securities in dematerialised form

All payments in respect of Securities in dematerialised form shall be made through an electronic book-entry system managed by Monte Titoli S.p.A. or any other centralised custodian appointed by the Issuer.

#### Illegality and force majeure

If the Issuer determines that the performance of its obligations under the Securities or that any arrangements made to hedge the Issuer's obligations under the Securities have become (i) illegal in whole or in part for any reason, or (ii) by reason of a *force majeure* event (such as an act of God, fire, flood, severe weather conditions, or a labour dispute or shortage) or an act of state, impossible or impracticable the Issuer may settle the Securities by giving notice to Securityholders.

### Further issues and consolidation

The Issuer may from time to time without the consent of the Securityholders create and issue further Securities so as to be consolidated with and form a single series with the outstanding Securities.

#### **Substitution**

Subject to the fulfilment of certain conditions, Mediobanca may at any time (subject to certain conditions as provided in the Terms and Conditions) without the consent of the Securityholders, substitute Mediobanca International, or any other third party entity as Issuer in place of Mediobanca.



C.11	Trading of securities	Application has been made by the Issuer (or on its behalf) for the Securities to be admitted to trading on the multilateral trading facility of EuroTLX which is not a regulated market for the purpose of Directive 2014/65/EU with effect from, on or around, the Issue Date (i.e. 28 February 2020).  The Issuer reserves the right to make further applications for the Securities to be admitted to listing and/or trading on additional markets/trading venues.
	How the value of the investment is affected by the value of the underlying instrument(s)	General  The Securities are fixed term products. The return is linked to the performance of the Underlying Reference(s). The return is calculated by reference to various mechanisms (including knock-in features). There is no capital protection.
C.16	Expiration or maturity date –	Exercise Date  The Exercise Date of the Securities is 23 February 2026 or, if such day is not a business day, the immediately succeeding business day.
	exercise date	Settlement Valuation Date



		The Settlement Valuation Date of the Securities is 23 February 2026, subject to certain adjustment provisions.
		Settlement Date
		The Settlement Date of the Securities is 2 March 2026.
C.17	A description of the settlement procedure of the derivative securities	Subject as provided in Element C.18 below, the Issuer shall pay or cause to be paid the Cash Settlement Amount (if any) for each Security by credit or transfer to the Securityholder's account with the Clearing System(s) for value on the Settlement Date, less any Expenses not already paid, such payment to be made in accordance with the rules of Clearing System(s).  The Issuer's obligations will be discharged by payment to, or to the order of, the Clearing System(s) of the amount so paid. Each of the persons shown in the records of the Clearing System(s) as the holder of a particular amount of the Securities must look solely to relevant Clearing System(s), for their share of each such payment.
C.18	Return on the derivative securities	Unless previously settled or purchased and cancelled, each Security entitles its holder to receive from the Issuer on the Settlement Date a Cash Settlement Amount equal to:  Final Payout  Multiple Final Payout - 3-Step Plus Knock-in Securities
		(A) if the Final Settlement Condition is satisfied:
		Notional Amount × Max (Constant Percentage 1 + Gearing 1 × Option 1; Floor Percentage)
		(B) if the Final Settlement Condition is not satisfied and no Knock-in Event has occurred:
		Notional Amount × (Constant Percentage 2 + Coupon Airbag Percentage)
		(C) if the Final Settlement Condition is not satisfied and a Knock-in Event has occurred:
		Notional Amount × Max (Constant Percentage 3 + Gearing 2 × Option 2; Floor Percentage)
		Where:
		"Option 1" means Call 1;



"Call 1" means Max (Final Settlement Value 1 - Strike Percentage 1; Constant Percentage 8);

"Strike Percentage 1" means 100%.

"Option 2" means Put 2;

"Put 2" means Max (Strike Percentage 2 – Final Settlement Value 2; Constant Percentage 12)

"Strike Percentage 2" means 100%;

### **Expenses**

A holder of Securities must pay all taxes, duties and/or expenses, including any applicable depository charges, transaction or exercise charges, sale commissions, stamp duty, stamp duty reserve tax, issue, registration, securities transfer and/or other taxes or duties arising from the exercise and settlement of such Securities and/or the delivery or transfer of the Entitlement (as applicable) pursuant to the terms of such Securities ("Expenses") relating to such Securities.

#### **Remuneration and Remuneration Periods**

The Securities pay remuneration amounts from their date of issue at a rate calculated by reference to the EURO STOXX® Select Dividend 30 Index (the "Underlying Reference"). Remuneration Amounts will be paid on the fifth business day following the relevant Remuneration Valuation Date, subject to adjustment for non-business days, provided that the last remuneration payment date shall fall on the Settlement Date.

The remuneration rate is calculated as set out below:

# **MFP Digital Coupon**

(i) If the Digital Coupon Condition is satisfied in respect of MFP Coupon Valuation  $Date_{(i)}$ :

Rate  $1_{(i)}$ ; or

(ii) if the Digital Coupon Condition is not satisfied in respect of MFP Coupon Valuation  $Date_{(i)}$ :

Rate  $2_{(i)}$ .

#### GENERAL FORMULAS DEFINITIONS

"Barrier Level" means 80%

"Constant Percentage 1" means 100%;

"Constant Percentage 8" means 0%;

"Constant Percentage 2" means 100%;



"Constant Percentage 3" means 100%;

"Constant Percentage 12" means 0%;

"Coupon Airbag Percentage" means 0%;

"FS Barrier Value" means the Underlying Reference Value;

Where:

"Underlying Reference Value" means, in respect of the Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the Underlying Reference Strike Price;

"Underlying Reference" means the EURO STOXX® Select Dividend 30 Index;

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

"Closing Level" means the official closing level of the Index on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

"MFP Valuation Date" means the MFP Settlement Valuation Date;

"MFP Settlement Valuation Date" means the Settlement Valuation Date;

"Settlement Valuation Date" means 23 February 2026;

"Underlying Reference Strike Price" means the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date;

In respect of the Strike Date:

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

Where

"MFP Valuation Date" means the Strike Date:

"Strike Date" means 28 February 2020.

"MFP FS Barrier Valuation Date" means the Settlement Valuation Date:

"Final Settlement Condition" means that the FS Barrier Value for the relevant MFP FS Barrier Valuation Date is greater than or equal to the Final Settlement Condition Level;

"Final Settlement Condition Level" means 100%;

"Digital Coupon Condition" means that the DC Barrier Value for the relevant MFP Coupon Valuation Date is greater than or equal to the Barrier Level;

"DC Barrier Value" means the Underlying Reference Value;

Where:

"Underlying Reference Value" means, in respect of the Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value



for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the Underlying Reference Strike Price;

"Underlying Reference" means the EURO STOXX® Select Dividend 30 Index;

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

"Closing Level" means the official closing level of the Index on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

"MFP Valuation Date" means the MFP Coupon Valuation Date;

"MFP Coupon Valuation Date(i)" means the relevant Settlement Price Date;

"Settlement Price Date" means the relevant Valuation Date;

"Valuation Date" means the relevant Remuneration Valuation Date;

"Remuneration Valuation Date" means

i	Dates
1	22/02/2021
2	21/02/2022
3	21/02/2023
4	21/02/2024
5	21/02/2025

"Underlying Reference Strike Price" means the Underlying Reference Closing Price Value for the Underlying Reference on the Strike Date;

In respect of the Strike Date:

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

Where

"MFP Valuation Date" means the Strike Date;

"Strike Date" means 28 February 2020.

"Final Settlement Value 1" means the Underlying Reference Value;

where

"Underlying Reference Value" means, in respect of the Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the Underlying Reference Strike Price;

"Underlying Reference" means the EURO STOXX® Select Dividend 30 Index;

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

"Closing Level" means the official closing level of the Index on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

"MFP Valuation Date" means the MFP Settlement Valuation Date;

"MFP Settlement Valuation Date" means the Settlement Valuation Date;

"Settlement Valuation Date" means 23 February 2026;



"Underlying Reference Strike Price" means the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date;

In respect of the Strike Date:

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

Where

"MFP Valuation Date" means the Strike Date;

"Strike Date" means 28 February 2020.

"Final Settlement Value 2" means the Underlying Reference Value,

where:

"Underlying Reference Value" means, in respect of the Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the Underlying Reference Strike Price;

"Underlying Reference" means the EURO STOXX® Select Dividend 30 Index;

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

"Closing Level" means the official closing level of the Index on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

"MFP Valuation Date" means the MFP Settlement Valuation Date;

"MFP Settlement Valuation Date" means the Settlement Valuation Date;

"Settlement Valuation Date" means 23 February 2026;

"Underlying Reference Strike Price" means the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date;

In respect of the Strike Date:

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;

Where

"MFP Valuation Date" means the Strike Date:

"Strike Date" means 28 February 2020.

"Gearing 1" means 125%;

"Gearing 2" means -1;

"Floor Percentage" means 0%;

"i" means the relevant MFP Coupon Valuation Date;

"Knock-in Event" means that the Knock-in Value is less than the Knock-in Level on the Knock-in Determination Day;

Where:



**FDITO F		"Knock-in Value" means the Underlying Reference Value;			
		"Knock-in Level" means 50%;			
		"Underlying Reference Value" means, in respect of the Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the Underlying Reference Strike Price;			
		"Underlying Reference" means the EURO STOXX® Select Dividend 30 Index;			
		"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;			
		"Closing Level" means the official closing level of the Index on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;			
		"MFP Valuation Date" means the Knock-in Determination Day.			
		"Knock-in Determination Day" means the Settlement Valuation Date;			
		"Settlement Valuation Date" means 23 February 2026;			
		"Underlying Reference Strike Price" means, in respect of the Underlying Reference, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date;			
		In respect of the Strike Date:			
		"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Level in respect of such day;			
		Where:			
		"MFP Valuation Date" means the Strike Date;			
		"Strike Date" means 28 February 2020.			
		"NA" means the Notional Amount;			
		"Notional Amount" means Euro 1,000;			
		"Rate $1_{(i)}$ " means 1.50% for all i;			
		"Rate 2 <sub>(i)</sub> " means 0% for all i;			
C.19	Exercise	The final reference price of the underlying will be settlement price on the Settlement			
	price or	Valuation Date.			
	final				
	reference				
	price of the				
	underlying				
C.20	Description	Type: Index.			
	of the type	Information on the historical and ongoing performance of the Underlying Reference and			
	of the underlying	its volatility can be obtained on the public website www.stoxx.com and on the Bloomberg			
	and the	page SD3E <index>.</index>			



relevant	
source of	
information	

# $Section \ D-Risks$

Element	Description	Disclosure requirement
	of Element	
D.2	Key risks	There are certain factors that may affect each Issuer's ability to fulfil its obligations under
	specific to	Securities issued under the Programme. These include the following risk factors related to
	the Issuer	the Mediobanca Group, its operations and its industry:
		(i) The general economic conditions, the performance of financial markets, interest
		rate levels, currency exchange rates, changes in laws and regulation, changes in
		the policies of central banks, particularly the Bank of Italy and the European
		Central Bank, and competitive factors can change the level of demand for the
		Issuer's products and services, the credit quality of borrowers and counterparties,
		the interest rate margin of the Issuer between lending and borrowing costs and
		the value of each of the Issuer's investment and trading portfolios
		(ii) The European sovereign debt crisis has adversely affected, and may continue to
		adversely affect, the Issuer's results of operations, business and financial
		conditions.
		(iii) The Mediobanca Group has exposure to Eurozone sovereign debt.
		(iv) Fluctuations in interest and exchange rates may affect the Issuer's results.
		(v) The results of the Issuer are affected by general economic, financial and other
		business conditions.
		(vi) The credit and capital markets have been experiencing extreme volatility and
		disruption in recent months.
		(vii) The Issuer's investment banking revenues, in the form of financial advisory and
		debt and equity underwriting fees, are directly related to the number and size of
		the transactions in which the Issuer participates and may be impacted by
		continued or further credit market dislocations or sustained market downturns.
		(viii) In some of each Issuer's businesses, protracted adverse market movements,
		particularly asset price declines, can reduce the level of activity in the market or
		reduce market liquidity.
		(ix) In the event that the extreme volatility and disruption experienced by
		international and domestic markets in recent months continue in the future, the
		Issuer's liquidity can be adversely affected.
	1	I .



		(x)	If the Issuer is unable to continue to respond to the competitive environment in	
			Italy with attractive product and service offerings that are profitable for the	
			Issuer, it may lose market share in important areas of its business or incur losses	
			on some or all of its activities.	
		(xi)	If existing or potential customers believe that the Issuer's risk management	
			policies and procedures are inadequate, the Issuer's reputation as well as its	
			revenues and profits may be negatively affected.	
		(xii)	The Issuer, like all financial institutions, is exposed to many types of operational	
			risk, including the risk of fraud by employees and outsiders, unauthorised	
			transactions by employees or operational errors, including errors resulting from	
			faulty computer or telecommunication systems.	
		(xiii)	Systemic risk could adversely affect the Issuer's businesses.	
		(xiv)	The investors should note that the portfolio of the Issuer contains so- called "over	
			the counter" (OTC) derivatives. If the financial condition of market	
			counterparties or their perceived creditworthiness deteriorates further, the Group	
			may record further credit valuation adjustments on the underlying instruments	
			insured by such parties.	
		(xv)	A downgrade of Mediobanca's rating may limit Mediobanca's opportunities to	
			extend mortgage loans and may have a particularly adverse effect on	
			Mediobanca's image as a participant in the capital markets, as well as in the eyes of its clients.	
		(xvi)	Changes in the Italian and European regulatory framework could adversely affect	
			the Issuer's business.	
		(xvii)	The guarantee given by the Guarantor is capped at 110 per cent. of the aggregate	
			notional amount of any Tranche of the Securities and 110 per cent. of the	
			remuneration on such securities due but not paid.	
D.6	Key risks	In addit	ion, there are certain factors which are material for the purpose of assessing the	
	specific to		ated to the Securities.	
	the			
	securities	Genera		
		The Sec	curities may not be a suitable investment for all investors. Investors should be	
		aware th	nat they may lose the value of their entire investment.	
		An inve	stment in the Securities, which are linked to the Underlying References, may entail	
		significant risks not associated with investments in conventional securities such as debt or		
		equity s	equity securities. Set out below is a description of the most common risks.	
	<u> </u>			



#### Risks related to the structure of a specific issue of Securities

- The Securities involve a high degree of risk, which may include, among others, interest rate, foreign exchange, time value and political risks. Investors should be prepared to sustain a partial or total loss of the subscription or purchase price of the Securities.
- Certain general risk factors related to the Securities referencing an Underlying Reference, including that the market price of the Securities may be volatile; that investors may receive no remuneration; that investors may lose all or a substantial portion of their principal in case of non-capital guaranteed Securities; that the Underlying References may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other securities or indices; that the timing of changes in an Underlying Reference may affect the actual yield to investors, even if the average level is consistent with their expectations; and Securities are of limited maturity and, unlike direct investments in an index, investors are not able to hold Securities beyond the Settlement Date in the expectation of a recovery in the price of the underlying.
- An active secondary market may never be established or may be illiquid and this
  may adversely affect the value at which an investor may sell its Securities
  (investors may suffer a partial or total loss of the amount of their investment).
- The Issuer may, but is not obliged to, list or ask for admission to trading of Securities on a stock exchange or a trading venue. If the Securities are listed or admitted to trading on any stock exchange or trading venue, there can be no assurance that at a later date, the Securities will not be delisted or that trading on such stock exchange or trading venue will not be suspended.
- The Issuer or any of its Affiliates may, but is not obliged to, be a market-maker
  for an issue of Securities. However, during certain periods, it may be difficult,
  impractical or impossible for the entity acting as market-maker to quote bid and
  offer prices.
- Securities are unsecured obligations;
- The Cash Settlement Amount at any time prior to expiration is typically expected
  to be less than the trading price of such Securities at that time. The difference
  between the trading price and the Cash Settlement Amount, will reflect, among
  other things, a "time value" for the Securities.



- The meetings of Securityholders provisions permit defined majorities to bind all Securityholders;
- In certain circumstances Securityholders may lose the entire value of their investment;
- The Terms and Conditions of the Securities also provide that the Fiscal Agent and the Issuer may, without the consent of Securityholders, agree to certain modifications to the conditions of the Securities.
- The Securities may have a minimum trading amount and if, following the transfer
  of any Securities, a Securityholder holds fewer Securities than the specified
  minimum trading amount, such Securityholder will not be permitted to transfer
  their remaining Securities prior to settlement without first purchasing enough
  additional Securities in order to hold the minimum trading amount;
- Prospective investors intending to purchase Securities to hedge against the market risk associated with investing in the Underlying Reference(s) should recognise the complexities of utilising Securities in this manner.
- The terms of the Securities contain no negative pledge, and the Issuer is not prohibited from incurring additional debt.
- There are no events of default under the Securities.
- Expenses and taxation may be payable in respect of the Securities.
- It is not possible to predict whether the taxation regime applicable to Securities
  on the date of purchase or subscription will be amended during the term of the
  Securities.
- The Terms and Conditions of the Securities are based on English law in effect as at the date of this Base Prospectus, except for the status provisions applicable to the Securities and the contractual recognition of bail-in powers provisions, and any non contractual obligations arising out of or in connection with such provisions, which shall be governed by, and constructed in accordance with Italian Law. No assurance can be given as to the impact of any possible judicial decision or change to English law or administrative practice after the date of this Base Prospectus.
- The risks associated with the Securities being represented by one or more Global Securities, which will be deposited with a common depositary for Euroclear and



#### Clearstream, Luxembourg.

- If the Issuer determines that its performance under any Securities has, or that any arrangements made to hedge the Issuer's obligations under any Securities have become, (i) illegal in whole or in part for any reason, or (ii) by reason of a force majeure event (such as an act of God, fire, flood, severe weather conditions, or a labour dispute or shortage) or an act of state, impossible or impracticable, the Issuer may settle such Securities.
- The Issuer will not provide post-issuance information in relation to the Underlying Reference.
- As a consequence of the occurrence of an Automatic Payout Switch Event, the Underlying Reference may be changed. As the payout on such Securities may be switched during the life of the Securities investors may receive a return which differs from, and may be significantly less than, that which they expected to receive, or they may receive no return.
- The risks associated with it being impossible to know the amount of the Securities in circulation on the date of issue.
- The issuance of further tranches of Securities could have a negative impact on the price of the Securities.
- Some of the terms of the Securities are not known at the issue date as they will be
  determined on the Strike Date. Following the Strike Date, the Issuer will give
  notice of the actual terms. Prospective investors should review the Final Terms
  together with the information contained in the notice in order to ascertain the
  actual terms of the Securities.

#### Considerations Associated with specific types of Securities

Risks associated with Multiple Final Payout - Step Securities

Investors may be exposed to a partial or total loss of their investment. The return on the Securities depends on the performance of the Underlying Reference and the application of knock-in features.

# Risks relating to Underlying Reference Asset

In addition, there are specific risks in relation to Securities which are linked to an Underlying Reference (including Hybrid Securities) and an investment in such Securities will entail significant risks not associated with an investment in a conventional debt



security. Risk factors in relation to Underlying Reference linked Securities include:

- exposure to one or more index, adjustment events and market disruption or failure to open of an exchange which may have an adverse effect on the value and liquidity of the Securities;
- The occurrence of an additional disruption event or optional additional disruption event may lead to an adjustment to the Securities early settlement or may result in the amount payable on scheduled settlement being different from the amount expected to be paid at scheduled settlement and consequently the occurrence of an additional disruption event and/or optional additional disruption event may have an adverse effect on the value or liquidity of the Securities.
- Certain risks related to the remuneration applicable to the Securities.

#### Risks related to the market generally

- The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities.
- Certain specific information will not be known at the beginning of an offer period
  as they will be fixed by the end of the offer period. Prospective investors will be
  required to make their investment decision based on the indicative range rather
  than the actual data.
- Issue price and offer price of the Securities include structuring fees and placement fees. The placement fees shall be paid by the Issuer to the Distributor. Any such fees may not be taken into account for the purposes of determining the price of such Securities on the secondary market and could result in a difference between the original issue price and/or offer price, the theoretical value of the Securities, and/or the actual bid/offer price quoted by any intermediary in the secondary market.

# Certain considerations associated with public offers of Securities

- The Issuer and the Distributor have the right under certain conditions to withdraw the offer in relation to the Securities, which in such circumstances will be deemed to be null and void. Investors who have already paid or delivered subscription monies for the relevant Securities will be entitled to reimbursement of such amounts, but will not receive any compensation that may have accrued in the period between their payment or delivery of subscription monies and the reimbursement of such amounts.
- The early closing of the offer may have an impact on the aggregate number of Securities issued and, therefore, may have an adverse effect on the liquidity of the Securities.
- The Issuer and the Distributor will have the right to extend the offer period and/or
  to postpone the originally designated issue date, and related interest payment
  dates and the maturity date.
- The effectiveness of the offer of Securities is conditional upon admission to trading on EuroTLX, occurring by the Issue Date.
- The Issuer will use all reasonable endeavours to maintain the listing of the Securities, provided that if it becomes impracticable or unduly burdensome or



unduly onerous to maintain such listing, then the Issuer may apply to de-list the
relevant Securities.

# Section E – Offer

Element	Descriptio	Disclosure requirement		
	n of			
	Element			
E.2b	Reasons for	The net proceeds of the issue of each Tranche of Securities will be used for the general		
	the offer	corporate purposes of the Issuer.		
	and use of			
	proceeds			
E.3	Terms and	The offer to invest in the Securities is made from 8 January 2020 (included) until 24		
	conditions	February 2020 (included), subject to any early closing or extension of the Offer Period (the		
	of the offer	"Offer Period") as described below.		
		The Securities will be distributed through door-to-door selling by means of financial promoters ( <i>consulenti finanziari abilitati all'offerta fuori sede</i> ) pursuant to Article 30 of the Italian Legislative Decree No. 58 of 24 February 1998, as amended from time to time (the "Italian Financial Services Act") from and including 8 January 2020 (included) until 10 February 2020 (included), subject to any early closing or extension of the Offer Period as described below.		
		The Securities will be distributed through long distance selling techniques ( <i>tecniche di comunicazione a distanza</i> ) pursuant to article 32 of the Italian Financial Services Act from and including 8 January 2020 until 10 February 2020 (included), subject to any early closing or extension of the Offer Period as described below.		
		The Issuer reserves the right, in agreement with the Distributor, to close the Offer Period early on the date (excluded) following the date on which the Securities requested to be subscribed will be equal to the Aggregate Notional Amount of EUR 100,000,000.		
		The Issuer reserves the right, in agreement with the Distributor, to close the Offer Period early, also in circumstances where subscription requests of Securities are not yet equal to the Aggregate Notional Amount. The Issuer and the Distributor will inform the public of the early closure by means of a notice to be published, within 3 business days, on the relevant websites www.mediobanca.com and www.bancamediolanum.it.		
		The Issuer reserves the right to withdraw the offer and cancel the issuance of the Certificates for any reason, in accordance with the Distributor, at any time on or prior to the Issue Date. For the avoidance of doubt, if any application has been made by a potential investor and the Issuer exercises such a right, all subscription applications will become void and have no effect and no potential investor will be entitled to receive the relevant Certificates. The Issuer and the Distributor will inform the public of the withdrawal of the offer of the Certificates and the cancelation of the issuance of the Certificates by means of a notice to be published, within 3 business days, on the relevant websites www.mediobanca.com and www.bancamediolanum.it.		
		The Issuer reserves the right, in agreement with the Distributor, to extend the Offer Period. The Issuer and the Distributor will inform the public of the postponement of the closure of the Offer Period by means of a notice to be published, within 3 business days, on the		



relevant websites www.mediobanca.com and www.bancamediolanum.it

The offer of the Securities is conditional upon the Securities having been admitted to trading on the multilateral trading facility of EuroTLX by the Issue Date. In the event that the Securities are not admitted to trading on the multilateral trading facility of EuroTLX by the Issue Date, the Issuer reserves the right, in agreement with the Distributor, to withdraw the offer of the Securities and cancel the issuance of the Securities. The Issuer and the Distributor will inform the public of the withdrawal of the offer of the Securities and the cancellation of the relevant issue by means of a notice to be published, promptly, on the relevant websites www.mediobanca.com and www.bancamediolanum.it.

During the Offer Period the investors may apply for the subscription of the Securities during normal Italian banking hours at the offices (*filiali*) of the Distributor by filling in, duly executing (also by appropriate attorneys) and delivering a specific acceptance form (the "Acceptance Form" (*Scheda di Adesione*)). Acceptance Forms are available at each office (*filiali*) of the Distributor.

The Distributor intending to distribute Securities through door-to-door selling (offerta fuori sede) pursuant to art. 30 of the Italian Financial Services Act will collect the Acceptance Forms, other than directly at their branches and offices, through financial advisors authorized to make off-premises offers (consulenti finanziari abilitati all'offerta fuori sede) pursuant to art. 31 of the Italian Financial Services Act.

In addition to what stated above, pursuant to art. 30, par. 6 of the Italian Financial Services Act, the validity and enforceability of contracts entered into through door-to-door selling is suspended for a period of 7 (seven) days beginning on the date of the subscription of the relevant Acceptance Form by the investor. Within such period investors may notify the relevant authorized office of the Distributor and/or financial advisors authorized to make off-premises offers (consulenti finanziari abilitati all'offerta fuori sede) of their withdrawal without payment of any charge or commission.

Investors may also subscribe the Securities through long distance selling techniques (tecniche di comunicazione a distanza) pursuant to article 32 of the Italian Financial Services Act (i.e., through the trading-online platform of the Distributor or recorded telephone orders).

Furthermore, pursuant to art. 67-duodecies of Italian Legislative Decree No. 206/2005 as amended (the so-called "Codice del Consumo"), the validity and enforceability of contracts subscribed through long distance selling techniques is suspended for a period of 14 (fourteen) days beginning on the date of the acceptance of the offer by the relevant investor.

Within such period investors may notify the Distributor of their withdrawal without payment of any charge or commission.

In case the Securities are placed through recorded telephone orders, the investor may subscribe for the Securities after being identified using its identification codes and passwords.

Subsequently, the investor will be requested to declare, among other things, that the same investor has received and ascertained the offering documentation and the risk factors contained therein, providing all personal and financial data required for the request in the Acceptance Form.

The Distributor, during the telephone call, will summarise to the investor the personal



After this confirmation the investor will complete its request of adherence to the offer.
The Distributor, in case of recorded telephone orders, guarantees the Issuer the appropriateness and suitability of its telecommunication procedures.
The Securities may be subscribed in a minimum subscription lot of no.3 Securities (the "Minimum Lot") equal to an amount of EUR 3,000 or an integral number of Certificate greater than the Minimum Lot. There is no maximum subscription amount of the Certificate to be applied for by each investor within the Aggregate Notional Amount.
The result of the offer of the Securities will be made available to the public at the end of the Offer Period, through a notice to be published within the Issue Date on the Issuer and Distributor's websites (www.mediobanca.com and www.bancamediolanum.it).
The Global Securities will be delivered to the relevant clearing system no later than on the Issue Date.
The following constitute material interests with respect to the issue and/or offer of Securities:
Mediobanca is the Issuer of the Securities and acts also as Calculation Agent and liquidity provider for the Certificates. In its capacity as Calculation Agent, Mediobanca is responsible, among the others, for determining the Cash Settlement Amount. Mediobanca is required to carry out its duties as Calculation Agent in good faith and using its reasonable judgment.
Save as described above, so far as the Issuer is aware, no other person involved in the offer of the Securities has an interest material to the offer.
The Offer Price includes, per each Notional Amount per Certificate, Structuring Fees equal to 1.05 per cent. and Placement Fees, equal to 7.50 per cent. Placement Fees, equal to 7.50 per cent., shall be paid, on the Issue Date, by the Issuer to the Distributor up to a Notional Amount of EUR 20,000,000 of Certificates effectively placed. For amounts exceeding EUR 20,000,000 and up to EUR 100,000,000 of Certificates effectively placed, the Placement Fees will be determined according to prevailing market conditions at the closing of the Offer Period. The final average value of the Placement Fees shall not exceed 9.00 per cent calculated on the Aggregate Notional Amount effectively placed and shall be announced by notice to be published, within the Issue Date, on the Issuer and Distributor's websites, respectively, www.mediobanca.com and www.bancamediolanum.it.  Investors should take into consideration that if the Certificates are sold on the secondary market after the Offer Period, the above mentioned fees and costs included in the Offer Price are not taken into consideration in determining the price at which such Certificates
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may be sold in the secondary market.