

**MIFID II product governance / Retail investors, professional investors and ECPs target market** –Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Securities has led to the conclusion that: (i) the target market for the Securities is eligible counterparties, professional clients and retail clients, each as defined in Directive 2014/65/EU (as amended, "**MiFID II**"); and (ii) all channels for distribution to eligible counterparties and professional clients are appropriate, except for pure execution services for the latter; and (iii) the following channels for distribution of the Securities to retail clients are appropriate - investment advice and portfolio management on primary and secondary markets and execution with appropriateness obligations under MiFID II, as applicable. Any person subsequently offering, selling or recommending the Securities (a "**distributor**") should take into consideration the manufacturer's target market assessment in respect of the Securities (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels, subject to the distributor's suitability and appropriate appropriate distribution channels, subject to the distributor's suitability and appropriate of the Securities (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable.

## **Final Terms**

MEDIOBANCA - Banca di Credito Finanziario S.p.A.

## Legal entity identifier (LEI): PSNL19R2RXX5U3QWHI44

## Issue of up to 2,000 Certificates "Knock-in Reverse Convertible Securities linked to ENI S.p.A. Shares due 27 November 2023

## **Commercially named**

## "Phoenix Autocallable Certificates linked to ENI S.p.A. Shares"

## under the

## **Issuance Programme**

## SERIES NO: 262

## TRANCHE NO: 1

## Issue Price: Euro 20,000 per Security

## Dealer: Mediobanca – Banca di Credito Finanziario S.p.A.

The date of these Final Terms is 30 October 2019



Any person making or intending to make an offer of the Securities may only do so:

- (i) in those Non-exempt Offer Jurisdictions mentioned in Paragraph 11 of Part B below, provided such person is a Dealer or an Authorised Offeror (as such term is defined in the Base Prospectus) and that the offer is made during the Offer Period specified in that paragraph and that any conditions relevant to the use of the Base Prospectus are complied with; or
- (ii) otherwise in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or to supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer.

Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Securities in any other circumstances.

Investors should note that if a supplement to or an updated version of the Base Prospectus referred to below is published at any time during the Offer Period (as defined below), such supplement or updated base prospectus, as the case may be, will be published and made available in accordance with the arrangements applied to the original publication of these Final Terms. Any investors who have indicated acceptances of the Offer (as defined below) prior to the date of publication of such supplement or updated version of the Base Prospectus, as the case may be, (the "**Publication Date**") have the right within two working days of the Publication Date to withdraw their acceptances.

## PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 24 May 2019, the Supplement to the Base Prospectus published and approved on or before the date of these Final Terms (copies of which are available as described below) and any other Supplement to the Base Prospectus which may have been published and approved before the issue of any additional amount of Securities (the "Supplements") (provided that to the extent any such Supplement (i) is published and approved after the date of these Final Terms and (ii) provides for any change to the Conditions of the Securities such changes shall have no effect with respect to the Conditions of the Securities to which these Final Terms relate) which together constitute a base prospectus for the purposes of Directive 2003/71/EC (the "Prospectus Directive") (the "Base Prospectus"). The Base Prospectus has been passported into Italy in compliance with Article 18 of the Prospectus Directive. This document constitutes the Final Terms of the Securities described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus. Full information on Mediobanca - Banca di Credito Finanziario S.p.A. (the "Issuer"), and the offer of the Securities is only available on the basis of the combination of these Final Terms and the Base Prospectus. A summary of the Securities (which comprises the Summary in the Base Prospectus as amended to reflect the provisions of these Final Terms) is annexed to these Final Terms. The Base Prospectus and any Supplement(s) to the Base Prospectus are available for viewing at the Issuer's registered office at Piazzetta





Enrico Cuccia 1, 20121 Milan, Italy, at the Issuer's representative office at Piazza di Spagna 15, 00187 Rome, Italy and on the websites of the Issuer acting also as Distributor (www.mediobanca.com) and copies may be obtained free of charge from the Issuer upon request at its registered address.

References herein to numbered Conditions are to the terms and conditions of the relevant series of Securities and words and expressions defined in such terms and conditions shall bear the same meaning in these Final Terms in so far as they relate to such series of Securities, save as where otherwise expressly provided.

## **GENERAL PROVISIONS**

The following terms apply to each series of Securities:

1.	Issuer:	Mediobanca - Banca di Credito Finanziario S.p.A.
2.	Guarantor:	Not applicable
3.	Series Number	262
4.	Tranche Number:	1
5.	Issue Currency:	Euro (" <b>EUR</b> ")
6.	Notional Amount of Security:	EUR 20,000
	Aggregate Notional Amount	Up to EUR 40,000,000
7.	Issue Price per Security	EUR 20,000
8.	Trade Date:	22 October 2019
9.	Issue Date:	18 November 2019
10.	Date of approval for issuance of Securities obtained:	19 December 2018
11.	Consolidation:	Not applicable
12.	Type of Securities:	(a) Certificates



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**Exercise** Date



(b) The Securities are Share Securities

The provisions of Annex 3 (Additional Terms and Conditions for Share Securities) shall apply

Unwind Costs: Applicable

The Exercise Date is 20 November 2023 or, if any such day is not a Business Day, the immediately succeeding Business Day.

14. Form of Securities: Temporary Global Security exchangeable for a Permanent Global Security which is exchangeable for Definitive Securities only in the limited circumstances specified in the Permanent Global Security

TEFRA D Rules shall apply.

 15.
 Business Day Centre(s):
 The applicable Business Day Centres for the purposes of the definition of "Business Day" in Security Condition 3 are Milan and Target2 System.

Settlement will be by way of cash payment (Cash Settled Securities)

The settlement date for the Securities is 27 November 2023 as adjusted in accordance with the Following Business Day Convention

- **18.** Rounding Convention for Cash Settlement Not applicable Amount:
- **19.** Variation of Settlement:

Settlement:

Settlement Date:

(a) Issuer's option to vary settlement: The Issuer does not have the option to vary settlement in respect of the Securities.



20.	Redenomination:		Applicable
21.	FX Settlement Disruption Event Determination:		Not applicable
22.	Cash S	Settlement:	Applicable
	(i)	Guaranteed Cash Settlement Amount:	Not applicable
	(ii)	Maximum Amount	Not applicable
	(iii)	Minimum Amount	Not applicable
23.	Final Payout		
MFP Payouts		Payouts	Multiple Final Payout – Reverse Convertible Securities:
			Multiple Final Payout – KI –Reverse Convertible Securities:
			(A) if no Knock-in Event has occurred:
			Notional Amount x Constant Percentage 1; or
			(B) if a Knock-in Event has occurred:
			Notional Amount × Max (Constant Percentage 2 +
			Gearing $\times$ Option; Floor Percentage)
			Where:
			"Constant Percentage 1" means 100%;
			"Constant Percentage 2" means 100%;
			"Gearing" means -1;
			" <b>Option</b> " means Put;





"**Put**" means Max (Strike Percentage – Final Settlement Value; Constant Percentage 3);

"Strike Percentage" means 100%;

"Final Settlement Value" means Underlying Reference Value;

"Constant Percentage 3" means 0%;

"Floor Percentage" means 0%;

"Underlying Reference Value" means, in respect of the Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;

"**Underlying Reference**" means the Underlying Reference as set out in item 31(a) below;

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Price in respect of such day;

"**MFP Valuation Date**" means the MFP Settlement Valuation Date;

"MFP Settlement Valuation Date" means the Settlement Valuation Date;

"Closing Price" means, the official closing price of the Underlying Reference on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

Strike Price Average Value: Applicable;

"Underlying Reference Strike Price" means the arithmetic average of the Underlying Reference





Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

In respect of the Strike Days:

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where

"MFP Valuation Date" means the Strike Days;

"Strike Period" means the period from (and including) 12 November 2019 to (and including) 18 November 2019;

"Strike Days" means 12 November 2019, 13 November 2019, 14 November 2019, 15 November 2019 and 18 November 2019.

Averaging Date Consequences: Applicable, in the event that a Strike Day is a Disrupted Day: Postponement.

	Payout Switch:	Not applicable
	• Payout Switch Election	Not applicable
	Automatic Payout Switch	Not applicable
24.	Entitlement:	Not applicable
25.	Exchange Rate	Not applicable
26.	Settlement Currency:	The settlement currency for the payment of the Cash Settlement Amount is EUR.
27.	Calculation Agent:	The Calculation Agent is Mediobanca – Banca di Credito Finanziario S.p.A.

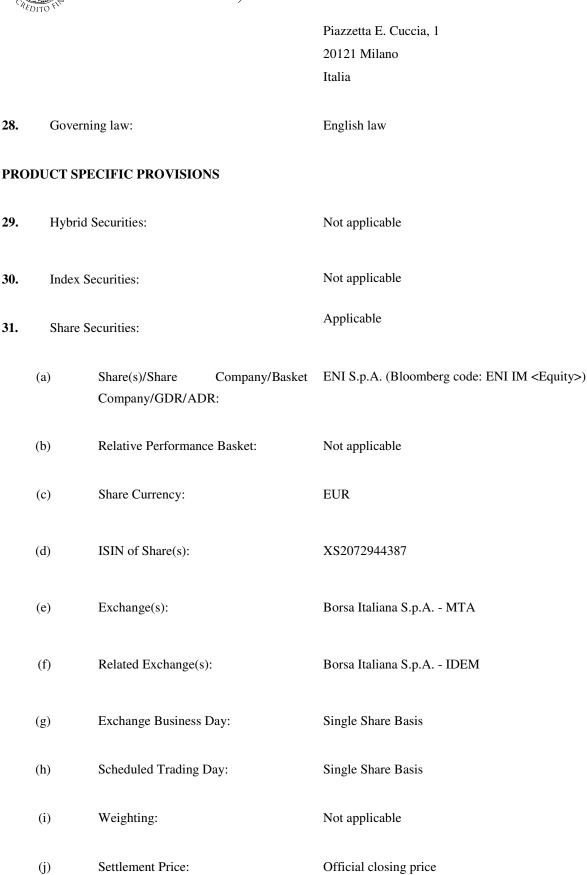


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(k)	Closing Price:	Official closing price
(1)	Specified Maximum Days of Disruption:	3 (three) Scheduled Trading Days
(m)	Valuation Time:	Scheduled Closing Time as defined in Security Condition 3
(n)	Settlement on Occurrence of an Extraordinary Event:	Delayed Settlement on Occurrence of an Extraordinary Event: Not applicable
(0)	Share Correction Period	As per Share Security Condition 1
(p)	Dividend Payment:	Not applicable
(q)	Listing Change:	Applicable
(r)	Listing Suspension:	Applicable
(s)	Illiquidity:	Not applicable
(t)	Tender Offer:	Applicable
(u)	CSR Event:	Not applicable
(v)	Hedging Liquidity Event:	Applicable
		As per Share Security Condition 5.3
(w)	Dividend Protection:	Not applicable
ETI Securities		Not applicable
. Debt Se	ecurities:	Not applicable



34.	Commodity Securities:	Not applicable
35.	Inflation Index Securities:	Not applicable
36.	Currency Securities:	Not applicable
37.	Fund Securities:	Not applicable
38.	Futures Securities:	Not applicable
39.	Credit Securities:	Not applicable
40.	Underlying Interest Rate Securities:	Not applicable
41.	OET Certificates:	Not applicable
42.	Additional Disruption Events and Optional Additional Disruption Events:	(a) Additional Disruption Events: Applicable
	Additional Disruption Dyents.	(b) Optional Additional Disruption Events:
		Applicable
		Applicable The following Optional Additional Disruption Event
		Applicable The following Optional Additional Disruption Event applies to the Securities:
		Applicable The following Optional Additional Disruption Event applies to the Securities: Insolvency Filing
		Applicable The following Optional Additional Disruption Event applies to the Securities: Insolvency Filing Extraordinary External Event





Delayed Settlement on Occurrence of an Additional Disruption Event and/or Optional Additional Disruption Event: Not applicable

**43.** Knock-in Event:

Applicable

If the Knock-in Value is less than the Knock-in Level on the Knock-in Determination Day

(a) Knock-in Valuation:

Applicable

"Knock-in Value" means the Underlying Reference Value;

"Underlying Reference Value" means, in respect of the Underlying Reference and the MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;

"**Underlying Reference**" is as set out in item 31(a) above;

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Price in respect of such day;

"**MFP Valuation Date**" means the Knock-in Determination Day.

"Closing Price" means, the official closing price of the Underlying Reference on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;





Strike Price Average Value: Applicable

"**Underlying Reference Strike Price**" means the arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

In respect of the Strike Days:

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where

"MFP Valuation Date" means the Strike Days.

"**Strike Period**" means the period from (and including) 12 November 2019 to (and including) 18 November 2019;

"**Strike Days**" means 12 November 2019, 13 November 2019, 14 November 2019, 15 November 2019 and 18 November 2019.

**Averaging Date Consequences**: Applicable, in the event that a Strike Day is a Disrupted Day: Postponement.

- (b) FX Knock-in Valuation: Not applicable
- (c) Level:

(d) Knock-in Level:

60%

(e) Knock-in Period Beginning Date:

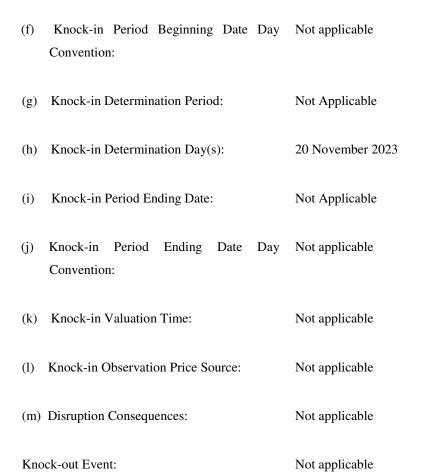
Not Applicable

Not applicable



44.

(a)



MEDIOBANCA Banca di Credite Timanziarie Sp. S.

## 45. PROVISIONS RELATING TO REMUNERATION IN RESPECT OF CERTIFICATES

Remuneration:		Applicable
		Coupon Switch: Not applicable
(i)	Remuneration Period(s):	Not Applicable
(ii)	Remuneration Payment Date(s):	The fifth Business Day following the relevant Remuneration Valuation Date.
(iii)	Business Day Convention for Remuneration Payment Date(s):	Following
(iv)	Party responsible for calculating the Remuneration Rate(s) and	Not Applicable





# Remuneration Amount(s) (if not the Calculation Agent):

(v) Margin(s):	Not applicable
(vi) Maximum Remuneration Rate:	Not applicable
(vii) Minimum Remuneration Rate:	Not applicable
(viii) Day Count Fraction:	Not applicable
(ix) Remuneration to Settlement:	Not Applicable
(x) Remuneration Basis:	Linked Remuneration Amount Certificates
(xi) Remuneration Rate:	Applicable
	MFP Digital Coupon applicable:
	(i) If the Digital Coupon Condition is satisfied in respect of MFP Coupon Valuation Date(i):
	Rate 1(i); or
	(ii) if the Digital Coupon Condition is not satisfied in respect of MFP Coupon Valuation Date(i):
	Rate 2(i),
	where:
	"Rate 1(i)" means 0.35% for all i;
	" <b>Rate 2(i)</b> " means 0% for all i;
	"i" means the relevant MFP Coupon Valuation Date;





"**Digital Coupon Condition**" means that the DC Barrier Value for the relevant MFP Coupon Valuation Date is greater than or equal to the Barrier Level;

"Barrier Level" means 60%;

"DC Barrier Value" means the Underlying Reference Value;

"Underlying Reference Value" means, in respect of the Underlying Reference and a MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;

"**Underlying Reference**" means the "Underlying Reference" as set out in item 31(a) above;

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

"**MFP Valuation Date**" means the MFP Coupon Valuation Date;

"MFP Coupon Valuation Date" means the relevant Settlement Price Date;

"**Settlement Price Date**" means the relevant Valuation Date;

"Valuation Date" means the relevant Remuneration Valuation Date;

"Closing Price" means, the official closing price of





the Underlying Reference on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

Strike Price Average Value: Applicable;

"**Underlying Reference Strike Price**" means the arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

In respect of the Strike Days:

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where

"MFP Valuation Date" means the Strike Days;

"**Strike Period**" means the period from (and including) 12 November 2019 to (and including) 18 November 2019;

"Strike Days" means 12 November 2019, 13 November 2019, 14 November 2019, 15 November 2019 and 18 November 2019.

**Averaging Date Consequences**: Applicable, in the event that a Strike Day is a Disrupted Day: Postponement.

(b) Fixed Rate Provisions: Not applicable

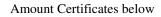
(c) Floating Rate Provisions

Not applicable

(d) Linked Remuneration Amount Certificates Applicable – see Share Linked Remuneration



(iv)



(e) Index Linked Remuneration Amount Not applicable Certificates:

MEDIOBANCA Banca di Credite Timanziarie Sp. S.

- (f) Share Linked Remuneration Amount Applicable Certificates:
  - (i) Share(s)/Share Company/Basket As set out in item 31(a) above Company/GDR/ADR:
  - (ii) Relative Performance Basket Not applicable
  - (iii) Share Currency: As set out in item 31(c) above
    - ISIN of Share(s): As set out in item 31(d) above
  - (v) Averaging: Averaging does not apply.
  - (vi) Remuneration Valuation Time: As set out in item 31(m) above
  - (vii) Remuneration Valuation Date(s):
- i Dates 1 18/12/19 2 20/01/20 3 18/02/20 4 18/03/20 5 20/04/20 6 18/05/20 7 18/06/20 8 20/07/20 9 18/08/20 10 18/09/20 11 19/10/20 12 18/11/20 13 18/12/20





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19/06/23

18/07/23





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46	18/09/23
47	18/10/23
48	20/11/23

(viii)	Observation Dates:	Not applicable
(ix)	Observation Period:	Not applicable
(x)	Specified Maximum Days of Disruption:	As set out in item 31(l) above
(xi)	Exchange(s):	As set out in item 31(e) above
(xii)	Related Exchange(s):	As set out in item 31(f) above
(xiii)	Exchange Business Day:	Single Share Basis
(xiv)	Scheduled Trading Day:	Single Share Basis
(xv)	Settlement Price:	Official closing price
(xvi)	Closing Price:	Official closing price
(xvii)	Weighting:	Not applicable
(xviii)	Settlement on Occurrence of an Extraordinary Event:	Delayed Settlement on Occurrence of an Extraordinary Event: Not applicable
(xix)	Share Correction Period	As per Share Security Condition 1
(xx)	Dividend Payment:	Not applicable
(xxi)	Listing Change	Applicable





	(xxii)	Listing Suspension:	Applicable
	(xxiii)	Illiquidity:	Not applicable
	(xxiv)	Tender Offer:	Applicable
	(xxv)	CSR Event:	Not applicable
	(xxvi)	Hedging Liquidity Event:	Applicable
			As per Share Security Condition 5.3
	(xxvii)	Dividend Protection:	Not applicable
(g)		ΓΙ Linked Remuneration Amount tificates:	Not applicable
(h)		Pebt Linked Remuneration Amount	Not applicable
(i)		ommodity Linked Remuneration ount Certificates:	Not applicable
(j)		flation Index Linked Remuneration ount Certificates:	Not applicable
(k)		ncy Linked Remuneration Amount tificates:	Not applicable
(1)		und Linked Remuneration Amount	Not applicable
(m)		tres Linked Remuneration Amount	Not applicable
(n)	Ur	nderlying Interest Rate Linked	Not applicable





**Remuneration Amount Provisions** 

## 46. EXERCISE, VALUATION AND SETTLEMENT

(a)	Instalment Certificates:	The Certificates are not Instalment Certificates
(b)	Issuer Call Option:	Not applicable
(c)	Securityholders Put Option:	Not applicable
(d)	Automatic Early Settlement:	Applicable
	(i) Automatic Early Settlement Event:	Single Standard Automatic Early Settlement:
		If on any Automatic Early Settlement Valuation Date, the MFP AES Value is greater than or equal to the Automatic Early Settlement Level
(ii) Automatic Early Settlement Payout:		MFP Automatic Early Settlement Payout:
		NA x (AES Settlement Percentage + AES Exit Rate)
		Where:
		"AES Settlement Percentage" means 100%;
		"NA" means the Notional Amount
	(iii) Early Settlement Entitlement	Not Applicable
	(iv) Automatic Early Settlement Date(s):	The fifth Business Day following the relevant Automatic Early Settlement Valuation Date
	(v) Observation Price Source:	Not applicable





(vi)	Observation Time:	Not applicable
(vii)	Observation Price:	Not applicable
(viii)	Capitalised Exercise Price Rounding Rule:	Not applicable
(ix)	Underlying Reference Level:	Not applicable
(x)	MFP AES Valuation:	Applicable

"MFP AES Value" means the Underlying reference Value

"Underlying Reference Value" means, in respect of the Underlying Reference and a MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;

"**Underlying Reference**" means the "Underlying Reference" as set out in item 31(a) above;

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

"MFP Valuation Date" means the Automatic Early Settlement Valuation Date;

"Closing Price" means, the official closing price of the Underlying Reference on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;





Strike Price Average Value: Applicable;

"Underlying Reference Strike Price" means the arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

In respect of the Strike Days:

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where

"MFP Valuation Date" means the Strike Days;

"**Strike Period**" means the period from (and including) 12 November 2019 to (and including) 18 November 2019;

"**Strike Days**" means 12 November 2019, 13 November 2019, 14 November 2019, 15 November 2019 and 18 November 2019.

**Averaging Date Consequences**: Applicable, in the event that a Strike Day is a Disrupted Day: Postponement.

- (xi) Automatic Early Settlement 100% Level:
- (xii) Automatic Early Settlement Not applicable Percentage(s):
- (xiii) AES Exit Rate: AES Rate



MEDIOBANCA Banca di Credite Tinanziarie Sp. 1.

(xiv)

"AES Rate" means 0%

•	i	Dates
Valuation Date(s)/Time/Period(s):	1	18/08/20
	2	18/09/20
	3	19/10/20
	4	18/11/20
	5	18/12/20
	6	18/01/21
	7	18/02/21
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	9	19/04/21
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	36 18/07/23
	37 18/08/23
	38 18/09/23
	39 18/10/23
(e) Strike Date:	Not applicable
(f) Strike Price:	Not applicable
(g) Settlement Valuation Date:	20 November 2023
(h) Averaging:	Averaging does not apply to the Securities.
(i) Observation Dates:	Not applicable
(j) Observation Period:	Not applicable
(k) Settlement Business Day:	Not applicable
(l) Security Threshold on the Issue Date:	Not applicable
(m) Record date for the purposes of EuroTXL:	Three days preceding the Remuneration Payment Date.



## RESPONSIBILITY

The Issuer accepts responsibility for the information set out in these Final Terms.

Signed on behalf of the Issuer:

By ..... R. Row

app hele alum

By: .....

Duly authorised

Duly authorised



(ii)



## **PART B – OTHER INFORMATION**

## 1. LISTING AND ADMISSION TO TRADING

Admission to trading:

(i) Listing: None

Application has been made by the relevant Issuer (or on its behalf) for the Securities to be admitted to trading on the multilateral trading facility of EuroTLX which is not a regulated market for the purpose of Directive 2014/65/EU with effect from or around the Issue Date

The Issuer reserves the right to make further applications for the Securities to be admitted to listing and/or trading on additional markets/trading venues.

Mediobanca – Banca di Credito Finanziario S.p.A. will act as Liquidity Provider with reference to the Securities traded on EuroTLX.

## 2. RATINGS

Ratings:

The Securities to be issued have not been rated.

## 3. NOTIFICATION

The Central Bank of Ireland has provided the Commissione Nazionale per la Società e la Borsa (CONSOB) with a certificate of approval attesting that the Base Prospectus has been drawn up in accordance with the Prospectus Directive These Final Terms have been transmitted to *Commissione Nazionale per la Società e la Borsa* (CONSOB) on 30 October 2019.

## 4. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER/LISTING

Mediobanca is the Issuer of the Certificates and acts also as Calculation Agent and liquidity provider for the Certificates. In its capacity as Calculation Agent, Mediobanca is responsible, among the others, for determining the Cash Settlement Amount. Mediobanca is required to carry out its duties as Calculation Agent in good faith and using its reasonable judgment.

Save as described above, so far as the Issuer is aware, no other person involved in the offer of the Securities has an interest material to the offer.

## 5. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Reasons for the offer:

The net proceeds of the Issue of the Securities will be used for the general corporate purposes of the Issuer.





Estimated net proceeds:	The net proceeds of the issue of the Certificates (being
	the proceeds of such issue net of the fees and costs
	referred to in Paragraph 12 (Terms and Conditions of the
	Offer) herebelow are estimated to be up to EUR
	37,948,000.
Estimated total expenses:	Not applicable

6. YIELD

(iii)

Not applicable

## 7. HISTORIC INTEREST RATES

Historic interest rates:

Not applicable

## 8. FURTHER INFORMATION PUBLISHED BY THE ISSUER

The Issuer does not intend to provide any further information on the past and future performance and/or volatility of the Underlying Reference.

## 9. INFORMATION RELATING TO THE UNDERLYING REFERENCE

Information on the past and future performance of the Underlying Reference and its volatility can be obtained on the relevant public websites on <u>www.borsaitaliana.it</u>.

## 10. OPERATIONAL INFORMATION

ISIN:	XS2072944387
Common Code:	207294438
Any clearing system(s) other than	Not applicable
Euroclear Bank S.A./N.V. and Clearstream Banking, société	
anonyme and the relevant	
identification number(s):	
Delivery:	Delivery against payment
Initial Paying Agents:	BNP Paribas Securities Services,
	Luxembourg Branch
	60, avenue J.F Kennedy
	L-1855 Lussemburgo
Names and addresses of additional	Not Applicable





Paying Agent(s) (if any):

## 11. DISTRIBUTION

(i)	If syndicated, names and addresses of	Not applicable
	Managers and underwriting	
	commitments:	
(ii)	Date of Subscription Agreement:	Not Applicable.

(iii) Stabilising Manager(s) (if any):

(iv) If non-syndicated, name of Dealer:

(v) Non-exempt offer:

Not applicable

Mediobanca – Banca di Credito Finanziario S.p.A.

An offer of the Securities may be made by the Distributor other than pursuant to Article 3(2) of the Prospectus Directive in the Republic of Italy ("**Public Offer Jurisdictions**") during the period from 31 October 2019 until 13 November 2019 ("**Offer Period**"). See further Paragraph 12 (*Terms and Conditions of the Offer*) of Part B below.

## 12. TERMS AND CONDITIONS OF THE OFFER

Offer Period:

From 31 October 2019 (included) until 13 November 2019 (included), subject to any early closing or extension of the Offer Period as described below.

The Securities will be distributed through door-to-door selling by means of financial promoters (*consulenti finanziari abilitati all'offerta fuori sede*) pursuant to Article 30 of the Italian Legislative Decree No. 58 of 24 February 1998, as amended from time to time (the "**Italian Financial Services Act**") from 31 October 2019 (included) until 7 November 2019 (included), subject to any early closing or extension of the Offer Period as described below.

The Issuer, acting also as Distributor, reserves the right to close the Offer Period early on the date (excluded) following the date on which the Certificates requested to be subscribed will be equal to the Aggregate Notional





#### Amount of EUR 40,000,000.

The Issuer, acting also as Distributor, reserves the right to close the Offer Period early, also in circumstances where subscription requests of Securities are not yet equal to the Aggregate Notional Amount. The Issuer will inform the public of the early closure by means of a notice to be published, within 3 business days, on the website www.mediobanca.com.

The Issuer, acting also as Distributor, reserves the right to withdraw the offer and cancel the issuance of the Certificates for any reason, at any time on or prior to the Issue Date. For the avoidance of doubt, if any application has been made by a potential investor and the Issuer exercises such a right, all subscription applications will become void and have no effect and no potential investor will be entitled to receive the relevant Certificates. The Issuer will inform the public of the withdrawal of the offer of the Certificates and the cancelation of the issuance of the Certificates by means of a notice to be published, within 3 business days, on the website www.mediobanca.com.

The Issuer, acting also as Distributor, reserves the right to extend the Offer Period. The Issuer will inform the public of the postponement of the closure of the Offer Period by means of a notice to be published, within the end of the Offer Period, on the website www.mediobanca.com.

Offer Amount:

Offer Price:

Up to EUR 40,000,000

EUR 20,000 per Certificate

The Offer Price includes, per each Notional Amount per Certificate, the following fees and costs:

• Placement fees: up to to 3.00 per cent. in respect of the Certificates effectively placed;

• Structuring Fees: 0.50 per cent. in respect of the Certificates effectively placed.

The total costs (including the costs described above) are





represented in the Key Information Document (KID).

The final amount of the Placement Fees shall be announced by notice to be published, within 2 Business Days following the closure of the Offer Period, on the website www.mediobanca.com.

Investors should take into consideration that if the Certificates are sold on the secondary market after the Offer Period, the above mentioned fees included in the Offer Price are not taken into consideration in determining the price at which such Certificates may be sold in the secondary market.

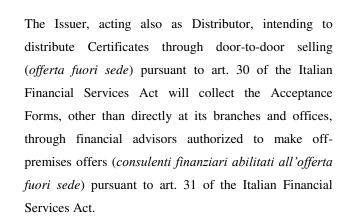
Conditions to which the offer is The offer of the Certificates is conditional upon the subject: Certificates having been admitted to trading on the multilateral trading facility of EuroTLX by the Issue Date. In the event that the Certificates are not admitted to trading on the multilateral trading facility of EuroTLX by the Issue Date, the Issue, acting also as Distributor, reserves the right to withdraw the offer of the Certificates and cancel the issuance of the Certificates. The Issuer will inform the public of the withdrawal of the offer of the Certificates and the cancellation of the relevant issue by means of a notice to be published, promptly, on the website www.mediobanca.com.

For the avoidance of doubt, upon any withdrawal of the offer of the Certificates and cancellation of the relevant issue, all subscriptions applications will become void and have no effect without further notice and no potential investor will be entitled to receive the relevant Certificates.

Description of the application During the Offer Period the investors may apply for the subscription of the Certificates during normal Italian banking hours at the offices (filiali) of the Distributor by filling in, duly executing (also by appropriate attorneys) and delivering a specific acceptance form (the "Acceptance Form" (*Scheda di Adesione*)). Acceptance Forms are available at each office (filiali) of the Distributor.



MEDIOBANCA Banca di Credite Tinanziario Lp. 1.



In addition to what stated above, pursuant to art. 30, par. 6 of the Italian Financial Services Act, the validity and enforceability of contracts entered into through door-todoor selling is suspended for a period of 7 (seven) days beginning on the date of the subscription of the relevant Acceptance Form by the investor. Within such period investors may notify the relevant authorized office of the Issuer, acting also as Distributor, and/or financial advisors authorized to make off-premises offers (*consulenti finanziari abilitati all'offerta fuori sede*) of their withdrawal without payment of any charge or commission.

Description of possibility to reduce No subscriptions and manner for

applicants: Details of the minimum and/or maximum amount of application:

refunding excess amount paid by

Details of the method and time limits for paying up and delivering the Securities: Not applicable

The Certificates may be subscribed in a minimum subscription lot of no. 1 Security (the "**Minimum Lot**") equal to an amount of EUR 20,000 or an integral number of Certificate greater than the Minimum Lot. There is no maximum subscription amount of the Certificate to be applied for by each investor within the Aggregate Notional Amount.

The Certificates will be sold by the Issuer to the Distributor on a delivery against payment basis on the Issue Date. Prospective investors will be notified by the Distributor of the settlement arrangements in respect of the Certificates.





Manner in and date on which results of the offer are to be made public:

The result of the Offer of the Certificates will be made available to the public at the end of the Offer Period, through a notice to be published within the Issue Date on the Issuer's website (www.mediobanca.com).

Not applicable

Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised:

Process for notification to applicants of the amount allotted and the indication whether dealing may begin before notification is made:

Amount of any expenses and taxes specifically charged to the subscriber:

Name(s) and address(es), to the extent known to the relevant Issuer, of the placers in the various countries where the offer takes place. The Issuer, acting also as Distributor, will notify applicants of amounts allotted immediately after the publication of the notice mentioned in par. "*Manner in and date on which results of the offer are to be made public*" above

Subscription applicants will be accepted up to the Aggregate Notional Amount

Structuring Fees and Placement Fees: see above paragraph "Offer Price"

The Issuer, the Lead Manager and Distributor is:

Mediobanca - Banca di Credito Finanziario S.p.A. with its registered office at Piazzetta E. Cuccia, 20121 Milan, Italy.

The Issuer also acts as Distributor (the "**Distributor**") and as lead manager (*Responsabile del Collocamento* as defined) under 93-bis of the Italian Financial Services Act (the "**Lead Manager**").

Consent to use of Base Prospectus

Other intermediaries in case of public distribution through trading venues (including SeDeX)

13. SECONDARY MARKET PRICING

Applicable

None

Not applicable

A secondary market for the Certificates will be available through the multilateral trading facility of EuroTLX, where Mediobanca will act as Liquidity Provider with a maximum bid/ask spread of 2.00 per





cent. under normal market conditions.

- 14.
   SPECIFIC
   BUY
   BACK
   Not applicable

   PROVISIONS
   PROVISIONS
- 15. EU BENCHMARKS Not applicable REGULATION



-

## MEDIOBANCA Banca di Credite Tinanziarie S.p. S.

## SUMMARY OF THE SPECIFIC ISSUE

Summaries are made up of disclosure requirements known as "Elements." These elements are numbered in Sections A - E (A.1 - E.7).

This summary contains all the Elements required to be included in a summary for this type of securities and issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of securities and issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in the summary with the mention of hot applicable."

	Descripti	
	on of	
Element	Element	Disclosure requirement
A.1	Warnings	This summary must be read as an introduction to the Base Prospectus and any decision to invest in the
		Securities should be based on a consideration of the Base Prospectus as a whole, including any information
		incorporated by reference.
		Following the implementation of the Prospectus Directive (Directive 2003/71/EC) in each Member State
		of the European Economic Area, no civil liability will attach to the Responsible Persons in any such
		Member State solely on the basis of this summary including any translation thereof, unless it is misleading,
		inaccurate or inconsistent when read together with the other parts of this Base Prospectus, including any
		information incorporated by reference, or it does not provide, when read together with the other parts of
		this Base Prospectus, key information in order to aid investors when considering whether to invest in the
		Securities.
		Where a claim relating to the information contained in the Base Prospectus is brought before a court, the
		plaintiff investor might, under the national legislation of the Member States, have to bear the costs of
		translating the Base Prospectus before the legal proceedings are initiated.
A.2	Consent	Not applicable. – The Issuer, acting also as Distributor, is the only person ("Offeror" and "Distributor")
	to the	authorised to use the Prospectus to make the Non-exempt Offer of the Securities in the Republic of Italy
	use of	during the period from and including 31 October 2019 up to and including 13 November 2019.
	the Base	
	Prospect	AN INVESTOR INTENDING TO ACQUIRE OR SUBSCRIBE OR ACQUIRING OR
	us	SUBSCRIBING ANY SECURITIES IN A NON-EXEMPT OFFER FROM THE DISTRIBUTOR
		WILL DO SO, AND OFFERS AND SALES OF SUCH SECURITIES TO AN INVESTOR BY
		SUCH DISTRIBUTOR WILL BE MADE, IN ACCORDANCE WITH ANY TERMS AND OTHER
		ARRANGEMENTS IN PLACE BETWEEN SUCH DISTRIBUTOR AND SUCH INVESTOR
		INCLUDING AS TO PRICE, ALLOCATIONS, EXPENSES AND SETTLEMENT
		ARRANGEMENTS. THE ISSUER WILL NOT BE A PARTY TO ANY SUCH ARRANGEMENTS
L	1	

## Section A – Introduction and warnings





	Descripti	
	on of	
Element	Element	Disclosure requirement
		WITH SUCH INVESTORS IN CONNECTION WITH THE PUBLIC OFFER OR SALE OF THE
		SECURITIES CONCERNED AND, ACCORDINGLY, THE BASE PROSPECTUS AND ANY
		FINAL TERMS WILL NOT CONTAIN SUCH INFORMATION. THE INVESTOR MUST LOOK
		TO THE RELEVANT DISTRIBUTOR AT THE TIME OF SUCH OFFER FOR THE PROVISION
		OF SUCH INFORMATION AND THE DISTRIBUTOR WILL BE RESPONSIBLE FOR SUCH
		INFORMATION. NONE OF THE ISSUER AND THE DEALER HAVE ANY RESPONSIBILITY
		OR LIABILITY TO AN INVESTOR IN RESPECT OF SUCH INFORMATION.

Section B – Issuers and Guarantor

	Descripti	
	on of	
Element	Element	Disclosure requirement
B.1	Legal	Mediobanca
	and	Mediobanca – Banca di Credito Finanziario S.p.A. ("Mediobanca")
	Commer	
	cial	
	Name of	
	the	
	Issuer	
B.2	Domicile/L	Mediobanca
	egal	Mediobanca was established in Italy.
	Form/Legi	Mediobanca is a company limited by shares under Italian law with registered office at Piazzetta E. Cuccia
	slation/Cou	1, 20121 Milan, Italy.
	ntry of	
	Incorporat	
	ion	
		Mediobanca holds a banking licence from the Bank of Italy authorising it to carry on all permitted types of
		banking activities in Italy.
		Mediobanca is a bank organised and existing under the laws of Italy, carrying out a wide range of banking,
		financial and related activities throughout Italy.
B.4b	Descripti	Mediobanca
	on of	Not applicable. As at the date of the Base Prospectus Mediobanca is not aware of any trends affecting itself
	trends	and the industries in which it operates.
B.5	Descript	Mediobanca
	ion of	Mediobanca is the parent company of the Mediobanca Group.





	the					
	group of					
	the					
	Issuer					
		The Mediobanca Group is registered as a	u banking grou	p in the register instit	uted by the Bank of Italy	·.
B.9	Profit	Mediobanca				
	forecast/	Not Applicable. No forecast or estimates	of profits are	contained in the Base	Prospectus.	
	estimate					
<b>B.10</b>	Qualific	Mediobanca				
	ations in	Not Applicable. There are no qualification	ons in the audi	t report.		
	the audit					
	report					
B.12	Selected	Mediobanca				
	historica	The audited consolidated balance sheet a	and profit and	loss account of Med	iobanca as at 30 June 20	19 are
	l key	shown below, along with comparative da	ata for the yea	r ended 30 June 2018	8, plus a series of key fin	nancial
	informat	indicators.	te data for the year ended 50 June 2010, plus a series of key h			
	ion/no					
	material					
	adverse					
	change/s					
	ignifican					
	t					
	changes					
		Regulatory capital and solvency margi	ins			
					Minimum levels set	
		Indicators and own funds	30/6/19	30/6/18	by law <sup>**</sup>	
			(1	€m) or %		
		Common Equity Tier 1 – CET1	6,524.4	6,746.6		
		Additional Tier 1 – AT1	-	-		
		Tier 2 – T2	1,561.2	1,828.7		
		Own funds	8,085.6	8,575.3		
		RWAs <sup>*</sup>	46,309.9	47,362.7		
		Common Equity Tier 1 ratio – CET1 ratio	14.09%	14.24%	7%	
			<u>├</u>			





	Total capital ratio	17.46%	18.11%	10.5%
	Risk-weighted assets/Total assets	59.2%	65.5%	
	Leverage Ratio (temporary)***	8.4%	8.8%	
	<ul> <li>* Risk-weighted assets (RWAs) have be credit and market risks and the base results include the Pillar II requisite (2017) imposed by the regulatory auth 2018; these limits, as from 1 January conservation buffer of 2.50%, hence the Tier 1 ratio, and 11.75% for the te benchmark for this purpose.</li> <li>*** The "<i>leverage ratio</i>" is the Group's results and the piller of the sum of its assets and the piller of the piller of the sum of the sum of the piller of the pil</li></ul>	nethodology for o 1.25%, as per the ority and the capi 2019, will have to the levels will be otal capital ratio, t egulatory and tier d off-balance-shee	perational risks. SREP decision issue tal conservation buff o reflect an increased 8.25% for the CET1 aking the same Pilla 1 capital as a percer et exposures. This in	ed on 22 November fer (1.875%) for I capital ratio, 9.75% for r II requisite as the htage of its total dicator was
	introduced by the Basel Committee to leverage in the banking sector.	b keep down debt	and contain excessiv	ve use of financial
	MAIN CONSOLIDATED BALANCI	C		CHANGES
	SHEET ITEMS	30/6/19	30/6/18	2019/2018
				%
		€m	€m	
1				
	Assets			
	Assets Due from banks*	7,961.9	7,553.0	5.4%
		7,961.9 48,637.9		5.4%
	Due from banks*		7,553.0	
	Due from banks* Due from clients**	48,637.9	7,553.0 40,977.9	18.7%
	Due from banks* Due from clients** Financial assets	48,637.9	7,553.0 40,977.9 16,748.3****	18.7% -10.9%
	Due from banks* Due from clients** Financial assets Total Assets	48,637.9	7,553.0 40,977.9 16,748.3****	18.7% -10.9%
	Due from banks* Due from clients** Financial assets Total Assets Liabilities	48,637.9 14,922*** 78,244.7	7,553.0 40,977.9 16,748.3**** 72,300.5	18.7%         -10.9%         8.2%
	Due from banks* Due from clients** Financial assets Total Assets Liabilities Debt securities in issue	48,637.9 14,922*** 78,244.7 20,078.2	7,553.0 40,977.9 16,748.3**** 72,300.5 20,608.5	18.7%         -10.9%         8.2%         -2.6%
	Due from banks* Due from clients** Financial assets Total Assets Liabilities Debt securities in issue Financial liabilities****	48,637.9 14,922*** 78,244.7 20,078.2 22,312.9	7,553.0 40,977.9 16,748.3**** 72,300.5 20,608.5 18,958.9	18.7%         -10.9%         8.2%         -2.6%         17.7%
	Due from banks*         Due from clients**         Financial assets         Total Assets         Liabilities         Debt securities in issue         Financial liabilities****         Direct funding (from customers)*****	48,637.9         14,922***         78,244.7         20,078.2         22,312.9         23,987.9	7,553.0         40,977.9         16,748.3****         72,300.5         20,608.5         18,958.9         21,320.0	18.7%         -10.9%         8.2%         -2.6%         17.7%         12.5%



## MEDIOBANCA Banca di Credite Finanziarie S.p. I.

<ul> <li>** Item 70 of previously applied IAS39</li> <li>*** Includes financial assets measured a hedge derivatives.</li> </ul>		l assets measured	l at FVOCI and
**** Includes financial assets held for tra and the hedge derivatives.	ding, AFS securiti	ies, financial asso	ets held to matu
***** Includes amounts due to banks, tradi	ng liabilities and h	edge derivatives.	
***** Includes amounts due to clients.			
****** Net balance between amounts due	to banks and asset:	s due from banks	
MAIN CONSOLIDATED PROFIT ANI LOSS ACCOUNT ITEMS	30/6/19	30/6/18	CHANGES 2019/2018
	€m	€m	(%)
Net interest income	1,404.2	1,366.0	2.8%
Net interest income Net fee and commission income	1,404.2 440.5	1,366.0 456.3	2.8% -3.5%
Net fee and commission income	440.5	456.3	-3.5%
Net fee and commission income Total income Net profit from financial and insurance	440.5 2,039.5	456.3 <b>2,053.2</b>	-3.5%
Net fee and commission income Total income Net profit from financial and insurance operations	440.5 2,039.5 1,875.5	456.3 <b>2,053.2</b> 1,890.0	-3.5% -0.7% -0.8%



## MEDIOBANCA Banca di Credite Finanziarie Sp. H.

		Significant changes
		There have been no significant changes to the financial or trading position of Mediobanca or the other
		companies forming part of the Group since the most recent financial information available, which was
		disclosed in the consolidated annual financial statements for the year ended on 30 June 2019.
B.13	Recent	Mediobanca
	events	
		Neither Mediobanca nor any company in the Group have carried out transactions that have materially
		affected or that might be reasonably expected to materially affect, the Mediobanca Group or Mediobanca's
		ability to meet its obligations.
<b>B.14</b>	Issuer	Mediobanca
	depende	Not applicable. Mediobanca is the parent company of the Mediobanca Group and is not dependent upon
	nt upon	other entities within the Mediobanca Group.
	other	
	entities	
	within	
	the	
	group	
		See also item B.5 above.
B.15	Principa	Mediobanca
	1	As stated in Article 3 of its Articles of Association, Mediobanca's purpose is to raise funds and provide
	activities	credit in any of the forms permitted especially medium- and long-term credit to corporates.
		Within the limits laid down by current regulations, Mediobanca may execute all banking, financial and
		intermediation-related operations and services, and carry out any transaction deemed to be instrumental to
		or otherwise connected with the achievement of Mediobanca's purpose.
<b>B.16</b>	Control	Mediobanca
	of Issuer	
		Not applicable. No individual or entity controls Mediobanca within the meaning of Article 93 of the Italian
		Legislative Decree 58/98.
<b>B.18</b>	Guarant	Not applicable.
	ee	
B.19	Informati	Not applicable.
	on on the	
	Guaranto	



## Section C – Securities

<ul> <li>C.2 Curren cy ("EUR").</li> <li>C.5 Restric tions on free transfe rability</li> <li>C.8 Descrip tion of rights and rankin g and will rank <i>pari passu</i> among themselves and (save for certain obligations required to be preferred by law and subject to the application of the bail-in legislation applicable to the Issuer) equally with all other</li> </ul>	Element	Descri	Disclosure requirement
Filme nt       Filme nt         C.1       Type, The Securities are Certificates.         Class and securit       The ISIN is: XS2072944387         The Common Code is: 207294438.         y       The CFI is: DMMXXB         identification numbe       The FISN is: MEDIOBANCA - BA/UT 20231127         The FISN is: MEDIOBANCA - BA/UT 20231127         The Series Number of the Securities is 262.         r       of         r       The Securities are governed by English law.         ises       The Securities are cash settled Securities.         offere       The issue price per the Security is EUR 20,000.00 (the "Issue Price").         d       There are restrictions on sales of the Securities into, amongst other jurisdictions, the United States, the European Economic Area (including the United Kingdom and Italy) and Japan.         C.5       Restric tions on free rability       The Securities have terms and conditions relating to, among other matters:         tion of rights and rankin The Securities will constitute direct, unconditional, unsubordinated basis.       The Securities will constitute direct, unconditional, unsubordinated and unsecured obligations of the Issue and subject to the application of the bail-in legislation applicable to the Issuer from time to tim unsubordinated obligations required to be prefered by a and subject to the application of the bail-in legislation applicable to the Issuer from time to tim		ption	
nt       Image: Cite of the securities are Certificates.         C.1       Type, class and securit       The Securities are Certificates.         and securit       The Common Code is: 2072944387         y       The CFI is: DMMXXB         identification       The Securities is: 207294438.         y       The CFI is: DMMXXB         identification       The Securities is: 0000000000000000000000000000000000			
C.1       Type, class       The Securities are Certificates.         and securit       The ISIN is: XS2072944387         and securit       The Common Code is: 207294438.         y       The CFI is: DMMXXB         identification       The FISN is: MEDIOBANCA - BA/UT 20231127         The Series Number of the Securities is 262.       The Tranche number is 1.         r       of         securit       The Securities are cash settled Securities.         offere       The Securities are cash settled Securities.         offere       The issue price per the Security is EUR 20,000.00 (the "Issue Price").         d       C.2       Curren cy         C.5       Restric       There are restrictions on sales of the Securities into, amongst other jurisdictions, the United States, th European Economic Area (including the United Kingdom and Italy) and Japan.         on free transfe rability       The Securities have terms and conditions relating to, among other matters:         Status       The Securities have terms and conditional, unsubordinated basis.         rankin       The Securities will constitute direct, unconditional, unsubordinated basis.         and will rank <i>pari passu</i> among themselves and (save for certain obligations required obligations of the Issue and will rank <i>pari passu</i> among themselves and (save for certain obligations, if any, of the Issuer from time to tim		Eleme	
class and securit       The ISIN is: XS2072944387         y       The Common Code is: 207294438.         y       The CFI is: DMMXXB         identification numbe       The Series Number of the Securities is 262.         r       of         r       of         securit ies       The Securities are governed by English law.         ies       The Securities are governed by English law.         ies       The Securities are cash settled Securities.         offere d       The Securities are cash settled Securities.         offere dv       The issue price per the Security is EUR 20,000.00 (the "Issue Price").         d       Subject to compliance with all relevant laws, regulations and directives, the Securities are issued in Eur ("EUR").         C.5       Restric tions on free transfe rability       There are restrictions on sales of the Securities into, amongst other jurisdictions, the United States, the European Economic Area (including the United Kingdom and Italy) and Japan.         C.8       Descrip tion of rights and rankin g       The Securities have terms and conditions relating to, among other matters: Status         The Securities are issued by the Issuer on an unsubordinated basis.       The Securities are issued by the Issuer on an unsubordinated basis.         rankin g       The Securities will constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer and subject to the application of the bail-in legislatio		nt	
and       and         securit       The Common Code is: 207294438.         y       The CFI is: DMMXXB         identif       The FISN is: MEDIOBANCA - BA/UT 20231127         ication       The Series Number of the Securities is 262.         r       of         r       ft         securit       The Series Number of the Securities is 262.         r       of         The Securities are governed by English law.         ies       being         offere       The Securities are cash settled Securities.         offere       The issue price per the Security is EUR 20,000.00 (the "Issue Price").         d       Subject to compliance with all relevant laws, regulations and directives, the Securities are issued in Eur ("EUR").         C.5       Restrictions       There are restrictions on sales of the Securities into, amongst other jurisdictions, the United States, the European Economic Area (including the United Kingdom and Italy) and Japan.         on free       transfe       The Securities have terms and conditions relating to, among other matters:         Status       The Securities are issued by the Issuer on an unsubordinated basis.       Transfe         rankin       The Securities are issued by the Issuer on an unsubordinated and unsecured obligations of the Issue and will rank <i>pari passu</i> among themselves and (save for certain obligations required to be prefered by la and subject	C.1	Type,	The Securities are Certificates.
securit       The Common Code is: 207294438.         y       The CFI is: DMMXXB         identif       The FISN is: MEDIOBANCA - BA/UT 20231127         ication       numbe         numbe       The Series Number of the Securities is 262.         r       of         r       of         securit       The Securities are governed by English law.         ies       The Securities are cash settled Securities.         offere       The issue price per the Security is EUR 20,000.00 (the "Issue Price").         d       d         C.2       Curren cy         Subject to compliance with all relevant laws, regulations and directives, the Securities are issued in Eur ("EUR").         C.5       Restric to compliance with all relevant laws, regulations and directives, the United States, the European Economic Area (including the United Kingdom and Italy) and Japan.         on free transfe       The Securities have terms and conditions relating to, among other matters:         status       The Securities are issued by the Issuer on an unsubordinated basis.         rankin       The Securities will constitute direct, unconditional, unsubordinated and unsecured obligations of the Issue and subject to the application of the bail-in legislation applicable to the Issuer from time to tim			The ISIN is: XS2072944387
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<b>g</b> and will rank <i>pari passu</i> among themselves and (save for certain obligations required to be preferred by law and subject to the application of the bail-in legislation applicable to the Issuer) equally with all othe unsecured obligations other than unsubordinated obligations, if any, of the Issuer from time to time			The Securities will constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer
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outstanding.			unsecured obligations other than unsubordinated obligations, if any, of the Issuer from time to time
			outstanding.
Payments in respect of Securities in global form			Payments in respect of Securities in global form



All payments in respect of Securities represented by a Global Security will be made against presentation for endorsement and, if no further payment falls to be made in respect of the Securities, surrender of that Global Security to or to the order of the Fiscal Agent or such other Paying Agent as shall have been notified to the Securityholders for such purpose. A record of each payment so made will be endorsed on each Global Security, which endorsement will be *prima facie* evidence that such payment has been made in respect of the Securities.

#### Payments in respect of Securities in definitive form

MEDIOBANCA Banca di Credite Tinanziarie Lp. I.

All payments in respect of the Securities in definitive form shall be made against presentation and surrender of the relevant Securities at the specified office of any Paying Agent outside the United States by a cheque payable in the currency in which such payment is due drawn on, or, at the option of the holder, by transfer to an account denominated in that currency with a bank in the principal financial centre of that currency; provided that in the case of Euro, the transfer may be to a Euro account.

#### Payments in respect of Securities in dematerialised form

All payments in respect of Securities in dematerialised form shall be made through an electronic book-entry system managed by Monte Titoli S.p.A. or any other centralised custodian appointed by the Issuer.

#### Illegality and force majeure

If the Issuer determines that the performance of its obligations under the Securities or that any arrangements made to hedge the Issuer's obligations under the Securities have become (i) illegal in whole or in part for any reason, or (ii) by reason of a *force majeure* event (such as an act of God, fire, flood, severe weather conditions, or a labour dispute or shortage) or an act of state, impossible or impracticable the Issuer may settle the Securities by giving notice to Securityholders.

#### Further issues and consolidation

The Issuer may from time to time without the consent of the Securityholders create and issue further Securities so as to be consolidated with and form a single series with the outstanding Securities.

#### Substitution

Subject to the fulfilment of certain conditions, Mediobanca may at any time (subject to certain conditions as provided in the Terms and Conditions) without the consent of the Securityholders, substitute Mediobanca International, or any other third party entity as Issuer in place of Mediobanca.



## MEDIOBANCA Banca di Credite Finanziarie Sp. H.

C.11	Tradin g of securit ies	Application has been made by the Issuer (or on its behalf) for the Securities to be admitted to trading on the multilateral trading facility of EuroTLX which is not a regulated market for the purpose of Directive 2014/65/EU with effect from, on or around, the Issue Date (i.e. 18 November 2019). The Issuer reserves the right to make further applications for the Securities to be admitted to listing and/or trading on additional markets/trading venues.
	How the value of the investm ent is affected by the value of the underly ing instrum ent(s)	General The Securities are fixed term products which have a return linked to both the performance of the Underlying Reference and a knock-in level. There is no capital protection.
C.16	Expira tion or maturi ty date – exercis e date	<ul> <li>Exercise Date</li> <li>The Exercise Date of the Securities is 20 November 2023 or, if such day is not a business day, the immediately succeeding business day.</li> <li>Settlement Valuation Date</li> <li>The Settlement Valuation Date of the Securities is 20 November 2023, subject to certain adjustment provisions.</li> </ul>



## MEDIOBANCA Banca di Credito Tinanziario Sp. I.

#### **Settlement Date**

The Settlement Date of the Securities is 27 November 2023.

#### Automatic Early Settlement

If on any Automatic Early Settlement Valuation Date an Automatic Early Settlement Event occurs, the Securities will be settled early at the Automatic Early Settlement Amount, less any Expenses not already paid on the Automatic Early Settlement Date.

"Automatic Early Settlement Event" means that the MFP AES Value is greater than or equal to the Automatic Early Settlement Level.

Where:

"Automatic Early Settlement Level" means 100%;

"Automatic Early Settlement Valuation Date" means the following dates:

- 1 18/08/20
- 2 18/09/20
- 3 19/10/20
- 4 18/11/20
- 5 18/12/20
- 6 18/01/21
- 7 18/02/21
- 8 18/03/21
- 9 19/04/21
- 10 18/05/21
- 11 18/06/21
  - 12 19/07/21
- 13 18/08/21
- 14 20/09/21
- 15 18/10/21
- 16 18/11/21
- 17 20/12/21





- 18 18/01/22
- 19 18/02/22
- 20 18/03/22
- 21 19/04/22
- 22 18/05/22
- 23 20/06/22
- 24 18/07/22
- 25 18/08/22
- 26 19/09/22
- 27 18/10/22
- 28 18/11/22
- 29 19/12/22
- 30 18/01/23
- 31 20/02/23
- 32 20/03/23
- 33 18/04/23
- 34 18/05/23
- 35 19/06/23
- 36 18/07/23
- 37 18/08/23
- 38 18/09/23
- 39 18/10/23

all subject to adjustment

"Automatic Early Settlement Date" means the fifth Business Day following the relevant Automatic Early Settlement Valuation Date, subject to adjustment.

"MFP AES Value" means the Underlying Reference Value;

Where:

"**Underlying Reference Value**" means, in respect of the Underlying Reference and a MFP Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP



# MEDIOBANCA Banca di Credite Tinanziarie S.p. X.

		Voluction Data (ii) divided by the relevant Underlying Deference Strike Drives
		Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;
		"Underlying Reference" means ENI S.p.A. (Bloomberg Code: ENI IM <equity>)"Underlying Reference</equity>
		Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;
		"Closing Price" means the official closing price of the Underlying Reference on the relevant day, as
		determined by the Calculation Agent, subject to certain adjustments;
		"MFP Valuation Date" means the Automatic Early Settlement Valuation Date;
		"Underlying Reference Strike Price" means the arithmetic average of the Underlying Reference Closing
		Price Values for such Underlying Reference for all the Strike Days in the Strike Period;
		In respect of the Strike Days:
		"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price
		in respect of such day;
		Where:
		"MFP Valuation Date" means the Strike Days;
		"Strike Period" means the period from (and including) 12 November 2019 to (and including) 18 November
		2019;
		"Strike Days" means 12 November 2019, 13 November 2019, 14 November 2019, 15 November 2019 and
		18 November 2019.
C.17	Α	Subject as provided in Element C.18 below, the Issuer shall pay or cause to be paid the Cash Settlement
	descri	Amount (if any) for each Security by credit or transfer to the Securityholder's account with the Clearing
	ption	System(s) for value on the Settlement Date, less any Expenses not already paid, such payment to be made in
	of the	accordance with the rules of Clearing System(s).
	settle	The Issuer's obligations will be discharged by payment to, or to the order of, the Clearing System(s) of the
	ment	amount so paid. Each of the persons shown in the records of the Clearing System(s) as the holder of a
	proced	particular amount of the Securities must look solely to relevant Clearing System(s), for their share of each
	ure of	such payment.
	the	
	deriva	
	tive	
	securit	
	ies	
C.18	Retur	Settlement
	n on	Unless previously settled or purchased and cancelled, each Security entitles its holder to receive from the
	the	Issuer on the Settlement Date a Cash Settlement Amount equal to:
	deriva	



## MEDIOBANCA Banca di Credite Finanziarie S.p., X.

tive	Final Payout
securit ies	Multiple Final Payout – KI – Reverse Convertible Securities
	(A) if no Knock-in Event has occurred:
	Notional Amount x Constant Percentage 1; or
	(B) if a Knock-in Event has occurred:
	Notional Amount × Max (Constant Percentage 2 + Gearing × Option; Floor Percentage)
	Where:
	"Option" means Put
	"Put" means Max (Strike Percentage – Final Settlement Value; Constant Percentage 3).
	Expenses
	A holder of Securities must pay all taxes, duties and/or expenses, including any applicable depository charges, transaction or exercise charges, sale commissions, stamp duty, stamp duty reserve tax, issue, registration, securities transfer and/or other taxes or duties arising from the exercise and settlement of such Securities and/or the delivery or transfer of the Entitlement (as applicable) pursuant to the terms of such Securities (" <b>Expenses</b> ") relating to such Securities.
	Early Settlement
	If an Automatic Early Settlement Event has occurred, each Certificate entitles its holder to receive from the Issuer on each Automatic Early Settlement Date the Automatic Early Settlement Amount, less any Expenses not already paid. Each such Certificate shall be automatically settled on the Automatic Early Settlement Date(s) falling on the fifth Business Day following the relevant Automatic Early Settlement Valuation Date.
	The Automatic Early Settlement Amount will be an amount equal to:
	MFP Automatic Early Settlement Payout
	NA x (AES Settlement Percentage + AES Exit Rate)
	where:
	"AES Settlement Percentage" means 100%;
	"AES Exit Rate" means the relevant AES Rate;
	"AES Rate" means 0%,
	Remuneration and Remuneration Periods
	The Securities pay remuneration amounts from their date of issue at a rate calculated by reference to ENI S.p.A. Shares (the " <b>Underlying Reference</b> "). Remuneration Amounts will be paid on the the fifth business day following the relevant Remuneration Valuation Date, subject to adjustment for non-business days,





provided that the last remuneration payment date shall fall on the Settlement Date.
The remuneration rate is calculated as set out below:
MFP Digital Coupon
(i) If the Digital Coupon Condition is satisfied in respect of MFP Coupon Valuation Date(i):
Rate $1_{(i)}$ ; or
(ii) if the Digital Coupon Condition is not satisfied in respect of MFP Coupon Valuation Date(i):
Rate $2_{(i)}$ .
GENERAL FORMULAS DEFINITIONS
"Barrier Level" means 60%;
"Constant Percentage 1" means 100%;
"Constant Percentage 2" means 100%;
"Constant Percentage 3" means 0%;
"Digital Coupon Condition" means that the DC Barrier Value for the relevant MFP Coupon Valuation Date
is greater than or equal to the Barrier Level;
"DC Barrier Value" means in respect of a MFP Coupon Valuation Date, the Underlying Reference Value;
Where:
"Underlying Reference Value" means, in respect of the Underlying Reference and a MFP Valuation Date,
(i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;
"Underlying Reference" means ENI S.p.A. (Bloomberg Code: ENI IM Equity)
"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price
in respect of such day;
"Closing Price" means the official closing price of the Underlying Reference on the relevant day, as
determined by the Calculation Agent, subject to certain adjustments;
"MFP Valuation Date" means the MFP Coupon Valuation Date;
"MFP Coupon Valuation Date" means the relevant Settlement Price Date;
"Settlement Price Date" means the relevant Valuation Date;
"Valuation Date" means the relevant Remuneration Valuation Date;
"Remuneration Valuation Date" means:
i Dates





- 1 18/12/19
- 2 20/01/20
- 3 18/02/20
- 18/03/20 4
- 5 20/04/20
- 18/05/20 6
- 7 18/06/20
- 20/07/20 8
- 9 18/08/20
- 18/09/20 10
- 19/10/20 11
- 12 18/11/20
- 13 18/12/20
- 14 18/01/21
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- 16 18/03/21
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- 21 18/08/21
- 22 20/09/21
- 23
- 24 18/11/21
- 25 20/12/21
- 26
- 27 18/02/22
  - 28 18/03/22

- 18/01/22

- 18/10/21





29 19/04/22

30

31 20/06/22

18/05/22

32 18/07/22

33 18/08/22

34 19/09/22

35 18/10/22

36 18/11/22

37 19/12/22

38 18/01/23

39 20/02/23

40 20/03/23

41 18/04/23

42 18/05/23

43 19/06/23

44 18/07/23

45 18/08/23

46 18/09/23

47 18/10/23

48 20/11/23

all subject to adjustment

"**Underlying Reference Strike Price**" means the arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

In respect of the Strike Days:

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where

"MFP Valuation Date" means the Strike Days;

"Strike Period" means the period from (and including) 12 November 2019 to (and including) 18 November





#### 2019;

"Strike Days" means 12 November 2019, 13 November 2019, 14 November 2019, 15 November 2019 and 18 November 2019.

"Final Settlement Value" means Underlying Reference Value,

Where

"**Underlying Reference Value**" means, in respect of the Underlying Reference and a MFP Valuation Date, (i) the Underlying Reference Closing Price Values for such Underlying Reference in respect of such MFP Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;

"Underlying Reference" means Eni S.p.A. (Bloomberg page ENI IM <Equity>);

"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Price in respect of such day;

"MFP Valuation Date" means the MFP Settlement Valuation Date

"MFP Settlement Valuation Date" means the Settlement Valuation Date;

"Settlement Valuation Date" means 20 November 2023;

"**Closing Price**" means the official closing price of the Underlying Reference on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;

"**Underlying Reference Strike Price**" means the arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;

In respect of the Strike Days:

"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;

Where

"MFP Valuation Date" means the Strike Days;

"Strike Period" means the period from (and including) 12 November 2019 to (and including) 18 November 2019;

"Strike Days" means 12 November 2019, 13 November 2019, 14 November 2019, 15 November 2019 and 18 November 2019.

"Gearing" means -1;

"Floor Percentage" means 0%;

"i" means the relevant MFP Coupon Valuation Date;

"Knock-in Event" means that the Knock-in Value is less than to the Knock-in Level on the Knock-in



## MEDIOBANCA Pranca di Credite Tinanziarie Sp. 1.

		Determination Day;
		Where:
		"Knock-in Level" means 60%;
		"Knock-in Value" means the Underlying Reference Value;
		"Underlying Reference Value" means, in respect of the Underlying Reference and the MFP
		Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in
		respect of such MFP Valuation Date (ii) divided by the relevant Underlying Reference Strike Price;
		"Underlying Reference" means Eni S.p.A. (Bloomberg page: ENI IM <equity>);</equity>
		"Underlying Reference Closing Price Value" means, in respect of the MFP Valuation Date, the Closing Price in respect of such day;
		"Closing Price" means the official closing price of the Underlying Reference on the relevant day, as determined by the Calculation Agent, subject to certain adjustments;
		"MFP Valuation Date" means the Knock-in Determination Day;
		"Knock-in Determination Day" means the Settlement Valuation Date;
		"Settlement Valuation Date" means 20 November 2023;
		" <b>Underlying Reference Strike Price</b> " means the arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period;In respect of the Strike Days:
		"Underlying Reference Closing Price Value" means, in respect of a MFP Valuation Date, the Closing Price in respect of such day;
		Where
		"MFP Valuation Date" means the Strike Days;
		"Strike Period" means the period from (and including) 12 November 2019 to (and including) 18 November 2019;
		"Strike Days" means 12 November 2019, 13 November 2019, 14 November 2019, 15 November 2019 and 18 November 2019.
		"NA" means the Notional Amount;
		"Notional Amount" means Euro 20,000;
		"Strike Percentage" means 100%.
C.19	Exerci	The final reference price of the underlying will be settlement price on the Settlement Valuation Date.
	se	





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	underl	
	ying	
C.20	Descri ption of the type of the underl ying and the	Type: share Information on the historical and ongoing performance of the Underlying Reference and its volatility can be obtained on the public website www.borsaitaliana.it.
	releva nt source	
	of	
	oi inform	
	ation	

#### Section D – Risks

Element	Descripti	Disclosure requirement
	on of	
	Element	
D.2	Key	There are certain factors that may affect each Issuer's ability to fulfil its obligations under Securities issued
	risks	under the Programme. These include the following risk factors related to the Mediobanca Group, its
	specific	operations and its industry:
	to the Issuer	(i) The general economic conditions, the performance of financial markets, interest rate levels, currency exchange rates, changes in laws and regulation, changes in the policies of central banks, particularly the Bank of Italy and the European Central Bank, and competitive factors can change the level of demand for the Issuer's products and services, the credit quality of borrowers and counterparties, the interest rate margin of the Issuer between lending and borrowing costs and the



## MEDIOBANCA Banca di Credite Finanziarie S.p., T.

		value of each of the Issuer's investment and trading portfolios
	(ii)	The European sovereign debt crisis has adversely affected, and may continue to adversely affect,
		the Issuer's results of operations, business and financial conditions.
	(iii)	The Mediobanca Group has exposure to Eurozone sovereign debt.
	(iv)	Fluctuations in interest and exchange rates may affect the Issuer's results.
	(v)	The results of the Issuer are affected by general economic, financial and other business conditions.
	(vi)	The credit and capital markets have been experiencing extreme volatility and disruption in recent months.
	(vii)	Each of the Issuer's investment banking revenues, in the form of financial advisory and debt and
		equity underwriting fees, are directly related to the number and size of the transactions in which
		the Issuer participates and may be impacted by continued or further credit market dislocations or sustained market downturns.
	(viii)	In some of each Issuer's businesses, protracted adverse market movements, particularly asset price
		declines, can reduce the level of activity in the market or reduce market liquidity.
	(ix)	In the event that the extreme volatility and disruption experienced by international and domestic
		markets in recent months continue in the future, the Issuer's liquidity can be adversely affected.
	(x)	If the Issuer is unable to continue to respond to the competitive environment in Italy with attractive
		product and service offerings that are profitable for the Issuer, it may lose market share in
		important areas of its business or incur losses on some or all of its activities.
	(xi)	If existing or potential customers believe that the Issuer's risk management policies and
		procedures are inadequate, the Issuer's reputation as well as its revenues and profits may be
		negatively affected.
	(xii)	The Issuer, like all financial institutions, is exposed to many types of operational risk, including
		the risk of fraud by employees and outsiders, unauthorised transactions by employees or
		operational errors, including errors resulting from faulty computer or telecommunication systems.
	(xiii)	Systemic risk could adversely affect the Issuer's businesses.
	(xiv)	The investors should note that the portfolio of the Issuer contains so- called "over the counter"
		(OTC) derivatives. If the financial condition of market counterparties or their perceived
		creditworthiness deteriorates further, the Group may record further credit valuation adjustments on
		the underlying instruments insured by such parties.
	(xv)	A downgrade of Mediobanca's rating may limit Mediobanca's opportunities to extend mortgage
		loans and may have a particularly adverse effect on Mediobanca's image as a participant in the
		capital markets, as well as in the eyes of its clients.
	(xvi)	Changes in the Italian and European regulatory framework could adversely affect the Issuer's business.
	(xvii)	The guarantee given by the Guarantor is capped at 110 per cent. of the aggregate notional amount
		of any Tranche of the Securities and 110 per cent. of the remuneration on such securities due but
		not paid.
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## MEDIOBANCA Banca di Credite Finanziarie S.p., X.

D.6	Key risks specific to the securitie s	In addition, there are certain factors which are material for the purpose of assessing the risks related to the Securities. General The Securities may not be a suitable investment for all investors. Investors should be aware that they may lose the value of their entire investment.
		An investment in the Securities, which are linked to the Underlying References, may entail significant risks not associated with investments in conventional securities such as debt or equity securities. Set out below is a description of the most common risks.
		Risks related to the structure of a specific issue of Securities
		• The Securities involve a high degree of risk, which may include, among others, interest rate, foreign exchange, time value and political risks. Investors should be prepared to sustain a partial or total loss of the subscription or purchase price of the Securities.
		• Certain general risk factors related to the Securities referencing an Underlying Reference, including that the market price of the Securities may be volatile; that investors may receive no remuneration; that investors may lose all or a substantial portion of their principal in case of non-capital guaranteed Securities; that the Underlying References may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other securities or indices; that the timing of changes in an Underlying Reference may affect the actual yield to investors, even if the average level is consistent with their expectations; and Securities are of limited maturity and, unlike direct investments in a share, investors are not able to hold Securities beyond the Settlement Date in the expectation of a recovery in the price of the underlying.
		• An active secondary market may never be established or may be illiquid and this may adversely affect the value at which an investor may sell its Securities (investors may suffer a partial or total loss of the amount of their investment).
		• The Issuer may, but is not obliged to, list or ask for admission to trading of Securities on a stock exchange or a trading venue. If the Securities are listed or admitted to trading on any stock exchange or trading venue, there can be no assurance that at a later date, the Securities will not be delisted or that trading on such stock exchange or trading venue will not be suspended.
		• The Issuer or any of its Affiliates may, but is not obliged to, be a market-maker for an issue of Securities. However, during certain periods, it may be difficult, impractical or impossible for the entity acting as market-maker to quote bid and offer prices.
		• Securities are unsecured obligations;
		• The Cash Settlement Amount at any time prior to expiration is typically expected to be less than the trading price of such Securities at that time. The difference between the trading price and the



MEDIOBANCA Banca di Credite Tinanziario S.p. I.

Cash Settlement Amount, will reflect, among other things, a "time value" for the Securities.

- The meetings of Securityholders provisions permit defined majorities to bind all Securityholders;
- In certain circumstances Securityholders may lose the entire value of their investment;
- The Terms and Conditions of the Securities also provide that the Fiscal Agent and the Issuer may, without the consent of Securityholders, agree to certain modifications to the conditions of the Securities.
- The Securities may have a minimum trading amount and if, following the transfer of any Securities, a Securityholder holds fewer Securities than the specified minimum trading amount, such Securityholder will not be permitted to transfer their remaining Securities prior to settlement without first purchasing enough additional Securities in order to hold the minimum trading amount;
- Prospective investors intending to purchase Securities to hedge against the market risk associated with investing in the Underlying Reference(s) should recognise the complexities of utilising Securities in this manner.
- The terms of the Securities contain no negative pledge, and the Issuer is not prohibited from incurring additional debt.
- There are no events of default under the Securities.
- Expenses and taxation may be payable in respect of the Securities.
- It is not possible to predict whether the taxation regime applicable to Securities on the date of purchase or subscription will be amended during the term of the Securities.
- The Terms and Conditions of the Securities are based on English law in effect as at the date of this Base Prospectus, except for the status provisions applicable to the Securities and the contractual recognition of bail-in powers provisions, and any non contractual obligations arising out of or in connection with such provisions, which shall be governed by, and constructed in accordance with Italian Law. No assurance can be given as to the impact of any possible judicial decision or change to English law or administrative practice after the date of this Base Prospectus.
- The risks associated with the Securities being represented by one or more Global Securities, which will be deposited with a common depositary for Euroclear and Clearstream, Luxembourg.
- If the Issuer determines that its performance under any Securities has, or that any arrangements made to hedge the Issuer's obligations under any Securities have become, (i) illegal in whole or in part for any reason, or (ii) by reason of a force majeure event (such as an act of God, fire, flood, severe weather conditions, or a labour dispute or shortage) or an act of state, impossible or impracticable, the Issuer may settle such Securities.
- The Issuer will not provide post-issuance information in relation to the Underlying Reference.



MEDIOBANCA Banca di Credite Tinanziarie Lp. I.

# • As a consequence of the occurrence of an Automatic Payout Switch Event, the Underlying Reference may be changed. As the payout on such Securities may be switched during the life of the Securities investors may receive a return which differs from, and may be significantly less than, that which they expected to receive, or they may receive no return.

- The risks associated with it being impossible to know the amount of the Securities in circulation on the date of issue.
- The issuance of further tranches of Securities could have a negative impact on the price of the Securities.
- Some of the terms of the Securities are not known at the issue date as they will be determined on the Strike Date. Following the Strike Date, the Issuer will give notice of the actual terms. Prospective investors should review the Final Terms together with the information contained in the notice in order to ascertain the actual terms of the Securities.
- The Securities include an Automatic Early Settlement feature. The longer the time remaining until the scheduled settlement date of the Securities, the higher the probability that an Automatic Early Settlement Event will occur.

#### Considerations Associated with specific types of Securities

Risks associated with Multiple Final Payout - Reverse Convertible Securities

Investors may be exposed to a partial or total loss of their investment. The return on the Securities depends on the performance of the Underlying Reference and the application of knock-in features and automatic early settlement features.

#### **Risks relating to Underlying Reference Asset**

In addition, there are specific risks in relation to Securities which are linked to an Underlying Reference (including Hybrid Securities) and an investment in such Securities will entail significant risks not associated with an investment in a conventional debt security. Risk factors in relation to Underlying Reference linked Securities include:

- exposure to one or more share, similar market risks to a direct equity investment, global depositary receipt ("GDR") or American depositary receipt ("ADR"), potential adjustment events or extraordinary events affecting shares and market disruption or failure to open of an exchange which may have an adverse effect on the value and liquidity of the Securities.
- The occurrence of an additional disruption event or optional additional disruption event may lead to an adjustment to the Securities early settlement or may result in the amount payable on scheduled settlement being different from the amount expected to be paid at scheduled settlement and consequently the occurrence of an additional disruption event and/or optional additional disruption event may have an adverse effect on the value or liquidity of the Securities.



### Risks related to the market generally

MEDIOBANCA Banca di Credite Tinanziarie Sp. 1.

• The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities.
• Certain specific information will not be known at the beginning of an offer period as they will be fixed by the end of the offer period. Prospective investors will be required to make their investment decision based on the indicative range rather than the actual data.
• Issue price and offer price of the Securities include structuring fees and placement fees. The placement fees shall be paid by the Issuer to the Distributor. Any such fees may not be taken into account for the purposes of determining the price of such Securities on the secondary market and could result in a difference between the original issue price and/or offer price, the theoretical value of the Securities, and/or the actual bid/offer price quoted by any intermediary in the secondary market.
Certain considerations associated with public offers of Securities
• The Issuer, acting also as Distributor has the right under certain conditions to withdraw the offer in relation to the Securities, which in such circumstances will be deemed to be null and void. Investors who have already paid or delivered subscription monies for the relevant Securities will be entitled to reimbursement of such amounts, but will not receive any compensation that may have accrued in the period between their payment or delivery of subscription monies and the reimbursement of such amounts.
• The early closing of the offer may have an impact on the aggregate number of Securities issued and, therefore, may have an adverse effect on the liquidity of the Securities.
• The Issuer, acting also as Distributor will have the right to extend the offer period and/or to postpone the originally designated issue date, and related interest payment dates and the maturity date.
• The effectiveness of the offer of Securities is conditional upon admission to trading on EuroTLX, occurring by the Issue Date.
• The Issuer will use all reasonable endeavours to maintain the listing of the Securities, provided that if it becomes impracticable or unduly burdensome or unduly onerous to maintain such listing, then the Issuer may apply to de-list the relevant Securities.

#### Section E – Offer

Element	Descri	Disclosure requirement
	ption	
	of	
	Eleme	





E.2b Reasons for the offer and use
for the offerof the Issuer.
offer
and use
of
proceeds
E.3 Terms The offer to invest in the Securities is made from 31 October 2019 (included) until 13 November 2019
and (included), subject to any early closing or extension of the Offer Period (the "Offer Period") as described
conditio below.
ns of the The Securities will be distributed through door to door calling by means of financial promotors (computer
<b>offer</b> The Securities will be distributed through door-to-door selling by means of financial promoters (consulent
finanziari abilitati all'offerta fuori sede) pursuant to Article 30 of the Italian Legislative Decree No. 58 of 24
February 1998, as amended from time to time (the "Italian Financial Services Act") from 31 October 2019
(included) until 7 November 2019 (included), subject to any early closing or extension of the Offer Period as
described below.
The Issuer, acting also as Distributor, reserves the right to close the Offer Period early on the date
(excluded) following the date on which the Securities requested to be subscribed will be equal to the
Aggregate Notional Amount of EUR 40,000,000.
The Issuer, acting also as Distributor reserves the right to close the Offer Period early, also in circumstances
where subscription requests of Securities are not yet equal to the Aggregate Notional Amount. The Issue
will inform the public of the early closure by means of a notice to be published, within 3 business days, or
the website <u>www.mediobanca.com</u> .
The Issuer, acting also as Distributor reserves the right to withdraw the offer and cancel the issuance of the
Certificates for any reason, at any time on or prior to the Issue Date. For the avoidance of doubt, if any
application has been made by a potential investor and the Issuer exercises such a right, all subscription
applications will become void and have no effect and no potential investor will be entitled to receive the
relevant Certificates. The Issuer will inform the public of the withdrawal of the offer of the Certificates and
the cancelation of the issuance of the Certificates by means of a notice to be published, within 3 business
days, on the website <u>www.mediobanca.com</u> .
The Issuer, acting also as Distributor reserves the right to extend the Offer Period. The Issuer will inform the
public of the postponement of the closure of the Offer Period by means of a notice to be published, within
the end of the Offer Period, on the website <u>www.mediobanca.com</u> .
The offer of the Securities is conditional upon the Securities having been admitted to trading on the
multilateral trading facility of EuroTLX by the Issue Date. In the event that the Securities are not admitted to
trading on the multilateral trading facility of EuroTLX by the Issue Date, the Issuer acting also a
Distributor, reserves the right to withdraw the offer of the Securities and cancel the issuance of the



## MEDIOBANCA Banca di Credite Finanziarie S.p., X.

		Securities. The Issuer will inform the public of the withdrawal of the offer of the Securities and the cancellation of the relevant issue by means of a notice to be published, promptly, on the website <u>www.mediobanca.com</u> .
		During the Offer Period the investors may apply for the subscription of the Securities during normal Italian banking hours at the offices ( <i>filiali</i> ) of the Distributor by filling in, duly executing (also by appropriate attorneys) and delivering a specific acceptance form (the "Acceptance Form" ( <i>Scheda di Adesione</i> )). Acceptance Forms are available at each office ( <i>filiali</i> ) of the Distributor.
		The Issuer, acting also as Distributor, intending to distribute Securities through door-to-door selling (offerta fuori sede) pursuant to art. 30 of the Italian Financial Services Act will collect the Acceptance Forms, other than directly at its branches and offices, through financial advisors authorized to make off-premises offers (consulenti finanziari abilitati all'offerta fuori sede) pursuant to art. 31 of the Italian Financial Services Act. In addition to what stated above, pursuant to art. 30, par. 6 of the Italian Financial Services Act, the validity and enforceability of contracts entered into through door-to-door selling is suspended for a period of 7 (seven) days beginning on the date of the subscription of the relevant Acceptance Form by the investor. Within such period investors may notify the relevant authorized office of the Issuer, acting also as Distributor, and/or financial advisors authorized to make off-premises offers ( <i>consulenti finanziari abilitati all'offerta fuori sede</i> ) of their withdrawal without payment of any charge or commission. The Securities may be subscribed in a minimum subscription lot of no. 1 Security (the <b>"Minimum Lot"</b> ) equal to a Notional Amount per Security of EUR 20,000 or an integral number of Certificate greater than the Minimum Lot. There is no maximum subscription amount of the Certificate to be applied for by each
		<ul> <li>investor within the Aggregate Notional Amount.</li> <li>The result of the offer of the Securities will be made available to the public at the end of the Offer Period, through a notice to be published within 2 business days after the closure of the Offer Period on the Issuer's website (<u>www.mediobanca.com</u>).</li> <li>The Global Securities will be delivered to the relevant clearing system no later than on the Issue Date.</li> </ul>
E.4	Material interests in the offer	The following constitute material interests with respect to the issue and/or offer of Securities: Mediobanca is the Issuer of the Securities and acts also as Calculation Agent and liquidity provider for the Certificates. In its capacity as Calculation Agent, Mediobanca is responsible, among the others, for determining the Cash Settlement Amount. Mediobanca is required to carry out its duties as Calculation Agent in good faith and using its reasonable judgment. Save as described above, so far as the Issuer is aware, no other person involved in the offer of the Securities has an interest material to the offer.
E.7	Estimate	The Offer Price includes, per each Notional Amount per Certificate, the following fees and costs:



## MEDIOBANCA Banca di Credite Finanziarie Sp. H.

	d expenses	• Placement fees: Up to 3.00 per cent. in respect of the Aggregate Notional Amount effectively placed;
		• Structuring Fees: 0.50 per cent. in respect of the Aggregate Notional Amount effectively placed.
		The total costs (including the costs described above) are represented in the Key Information Document (KID).
		The final amount of the Placement Fees shall be announced by notice to be published, within 2 Business Days following the closure of the Offer Period, on the website www.mediobanca.com.
		Investors should take into consideration that if the Certificates are sold on the secondary market after the Offer Period, the above mentioned fees and costs included in the Offer Price are not taken into consideration in determining the price at which such Certificates may be sold in the secondary market.